

*minutes*

**OCCUPANCY TAX COMMITTEE**  
**DATE: July 27, 2011**  
**AGENDA**

**Committee Supervisors:**  
**William H. Kenny, Chairman**  
**Eugene J. Merlino**  
**Ralph W. Bentley**  
**Fred Champagne**  
**Sterling T. Goodspeed**  
**Frank McCoy**  
**Ronald F. Conover**

- I. Committee meeting called to order by Chairman.**
- II. Motion to approve minutes of meeting held on April 27, 2011**
- III. \$5100 balance of Occupancy Tax funds that can be given out.**
- IV. Resolution amending Occupancy Tax awards.**
- V. Discussion of 2012 amount to be allocated**
- VI. Adjourn**

# **RESOLUTION REQUEST FORM NO. 20**

## **MISCELLANEOUS**

*\*Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.  
Please attach any backup information available and be as detailed as possible.*

**DEPARTMENT NAME: TOURISM**

**DATE: July 27, 2011**

- (a) Purpose of Request: rescinding Occupancy Tax funding agreements with various entities included in Resolution # 794 of 2010.
  
- (b) Details: These entities are: Conklin Portfolio, LLC: Warrior Run - West Mtn. - \$2000  
No. Warren Chamber of Commerce: co-op advertising - \$2500  
Lake George Reg. Chamber of Commerce: No. Country Bed & Breakfast Tour - \$1100  
Cornell Cooperative Extension: Sustainable Living Expo & Youth Fair - \$600
  
- (c) Previous Resolution Number: 794 of 2010
  
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title\* and Amount: A.6417 480, Tourism Special Events \$6200 (\$1100 already reallocated)

**Sample: A.8021 470 Planning & Community Development – Contract**

\* as listed in budget and LOGOS

# Warren County Board of Supervisors

## RESOLUTION NO. 794 OF 2010

Resolution introduced by Supervisors Kenny, Merlino, Bentley, Champagne, Goodspeed, McCoy and Conover

### AUTHORIZING AGREEMENTS WITH VARIOUS APPLICANTS FOR THE DISBURSEMENT OF 2010 OCCUPANCY TAX REVENUES

RESOLVED, that Warren County enter into the standard form Warren County Tourist and Convention Development Agreement with various applicants as listed on the attached "Schedule A" with the completed form to be approved by the County Attorney, and be it further

RESOLVED, that the Chairman of the Warren County Board of Supervisors be, and hereby is, authorized and directed to execute the agreements identified herein and to take such other and further action as may be necessary to accomplish the purposes and intent of this Resolution.

RESOLUTION NO. 794 OF 2010

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Schedule A

APPLICANT	EVENT	FUNDING GRANTED
Adirondack Balloon Festival, Inc.	Balloon Festival	\$26,000
Americade	2011 Americade	48,000
Gtr GF Amateur Athletics Championship Association, Inc.	NYS High School Basketball Championships	28,000
LG Reg. Chamber of Commerce & CVB, Inc.	Centurion Cycling Lake George	33,000
Hudson Valley Volunteer Fireman's Association, Inc.	2011 Convention & Parade	14,000
Adirondack Sports Complex	Winter & Summer Youth Softball Tournaments	10,000
Last of the Mohicans Outdoor Drama, Inc.	2011 Season of Production	20,000
Hyde Collection	2011 Schedule of Exhibitions	6,000
Lake George Winter Carnival, Inc.	2011 Winter Carnival	5,000
Albany Rods & Kustoms, Inc.	23 <sup>rd</sup> Annual Adk Nationals Car Show	9,000
North Country Enterprises, LLC	Railroads on Parade	2,000
Fireman's Assoc. Of the State of NY	2011 Benefit Summit & Fall Council Mtg.	9,000
Adirondack Living Show, LLC	22 <sup>nd</sup> Edition Adk Living Show	2,000
Adirondack Race Management, LLC	Lake George Triathlon Festival	5,000
Bolton Landing Chamber of Commerce	Girlfriends' Getaway	7,000
Warrensburg Chamber of Commerce	Worlds Largest Garage Sale	11,000
West Mountain Ski Center, Inc.	Tourism Marketing venture	12,000
Sherry Mgmt, LLC & Mannix Mktg.	2011 Family Fun Week	3,000
Gore Mtn. Reg. Chamber of Commerce	Adirondack Adventure Festival	4,000
Adirondack Theatre Festival, Inc.	17 <sup>th</sup> Summer Season of Theatre	5,000
Lake George Arts Project, Inc.	Lake George Jazz Weekend	2,500

*RESOLUTION NO. 794 OF 2010*

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LG Regional Chamber of Commerce	Restaurant Weeks	\$ 2,500
Conklin Portfolo, LLC	Warrior Run - West Mtn.	2,000
No. NY Vintage Snowsled Racers, Inc.	Vintage Snowsled Racing	1,000
No. Warren Chamber of Commerce	Co-op Advertising for out-of-area	2,500
Lake George Reg. Chamber of Commerce	Canadian Visitor Promo Program	4,000
North Creek Business Alliance	No. Creek/Gore Mtn. Shuttle Service	3,500
Poker Run Productions, LLC	Queens Great Boating Weekend	1,500
Lake George Reg. Chamber of Commerce	No. Country Bed & Breakfast Tour	1,100
Up Yonda Farm Environmental Educ. Ctr.	2011 Summer Nature Program Series	1,500
Eastern NY Marine Trades Assoc.	Great Upstate Boat Show	1,200
Adirondack Folk School, Inc.	Speakers & Demonstrations Sat. Nights	2,000
Foundation for the Advancement of Developmentally Disabled Persons Prospect School	Beach Volleyball Tournament	1,000
LG Charitable Foundation	Peak Season Century Bicycle Ride	800
LARAC	LARAC Festival	1,000
Sister Cities Committee of GF & WC	exchange programs with Saga City	1,000
Marcella Sembrich Memorial Assoc.	Weekends with the masters	800
WC Historical Society	Multi-media Sites Self-Tour Guide	2,000
Cornell Cooperative Extension	Living Expo & Youth Fair	600
Luke Ventures, LLC	North Country Triathlon	1,000
WC Bicentennial Citizens Ady. Comm.	Planning the bicentennial	1,000
WC Historical Society	Souvenir Booklet editing	1,000
	<b>Total Granted</b>	<b>\$294,500</b>

Warren County  
Occupancy Tax  
2011

2011 Revenues

Revenue Collected through July 22, 2011	\$ 787,009.94
Revenue Collected through July 22, 2010	\$ 769,507.05
Increase/(Decrease) from 2010	<u>\$ 17,502.89</u>
Increase/(Decrease) from 2010	2.22%

Occupancy Tax Fund Balance

General Ledger Balance at 12/31/10	2,656,100.01
Appropriated 2011 Budget	<u>(1,486,870.00)</u>
Occupancy Tax Fund Balance at 12/31/10	<u>1,169,230.01</u>
Resolution #139 '11; Jimmer Fredette Promotion	(35,000.00)
Resolution #231 '11; Special Events Funding Increase	(56,600.00)
Resolution #296 '11; 2010 Final Distribution to Towns Increase	(83,170.00)
Resolution #297 & #298 '11; LG Asian Clam Rapid Response Task Force	(30,000.00)
Resolution #299 '11; Gaslight Festival Space	<u>(15,000.00)</u>
	<u>964,460.01</u>
Designated Reserve	<u>(500,000.00)</u>
Estimated Occupancy Tax Fund Balance at 4/26/11 (Not including 2011 revenues & expenditures)	<u>464,460.01</u>

Reserve Balances Prior Years

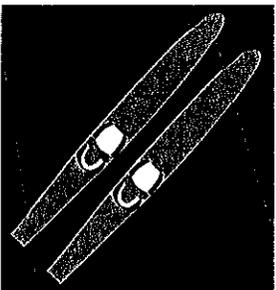
<u>2004</u>		<u>2007</u>	
G/L Balance	<u>2,049,475.22</u>	G/L Balance	<u>2,481,414.57</u>
Approp 2005 Budget	<u>(1,500,000.00)</u>	Approp 2008 Budget	<u>(2,150,000.00)</u>
	<u>549,475.22</u>		<u>331,414.57</u>
<u>2005</u>		<u>2008</u>	
G/L Balance	<u>2,280,971.34</u>	G/L Balance	<u>2,542,772.45</u>
Approp 2006 Budget	<u>(2,150,000.00)</u>	Approp 2009 Budget	<u>(2,320,000.00)</u>
	<u>130,971.34</u>		<u>222,772.45</u>
<u>2006</u>		<u>2009</u>	
G/L Balance	<u>2,247,400.00</u>	G/L Balance	<u>2,408,097.77</u>
Approp 2007 Budget	<u>(2,150,000.00)</u>	Approp 2010 Budget	<u>(1,650,000.00)</u>
	<u>97,400.00</u>		<u>758,097.77</u>



NAME OF ORGANIZATION	NAME OF EVENT	REC'D. 2005	REC'D 2006	REC'D 2007	REC'D 2008	REC'D 2009	REC'D 2010	REC'D 2011
North Creek Business Alliance, Inc.	North Creek/Gore Vtn. Shuttle						9,000.00	7,500.00
Northeast Winter Classic All-Breed Dog Show	Northeast Winter Classic All-Breed Dog Show		4,138.47		3,000.00	2,000.00	750.00	
No. NY Vintage Snowsied Racers	No. NY Vintage Snowsied Racers					4,000.00	2,000.00	1,000.00
North Warren Chamber of Commerce	Annual Halloween Pig Parade & Party					5,000.00	2,480.77	
North Warren Chamber of Commerce	Upper Hudson River Community Waterfront Map							
North Warren Chamber of Commerce	multi event co-op advertising for out of the area							2,500 relinquished
NYS Assoc. of Conservation Districts						750.00		
NYS Association of Fire Chiefs	102 nd. Convention			50,000.00	50,000.00			
NYS Pub. High School Athletic Assoc.	Girls Volleyball Championships		14,351.64	10,625.00	7,000.00	5,000.00	2,500.00	
NYS Pub. High School B'tball Championships	Basketball Championships	25,000.00		50,000.00	50,000.00	50,000.00	50,000.00	
Poker Run Productions, LLC	Queen's Great Boating Weekend - see VVO Lake George							1,500.00
Qsby Little League, Inc.	Cat Ripken 12u 50/70 Middle Atlantic Reg. Baseball						2,000.00	
Sherry Management, LLC	Lake George.com Family Fun Week - prev. Adk. Promotions LLC							3,000.00
Sister Cities Committee of GF & WC	exchange programs with Saga City, Japan							1,000.00
Ski Areas of New York, Inc.	SANYPSAANSAA Trade Show & Conf.	3,263.45					5,000.00	
So. Adirondack Spokes Bicycle	Bicycle Race							
Swim Lake George Association	Lake George Swim Marathon			17,000.00	withdrawn			
Upper Hudson Festivals Inc.	Music by the River Concert Series				4,695.00	2,000.00		
Upper Hudson Maple Producers Assoc.	NYS Maple Weekends						3,000.00	
Up Yonda Farm Environmental Ed Ctr	Summer Nature Program Series							3,500.00
Velo Quebec Eventment	Le Grand Tour - Bicycle Tour							
Village of Lake George	250th Anniversary-Battle of FWH	3,000.00	5,000.00	21,250.00			3,000.00	
Village of Lake George	Queen's Race Weekend						6,000.00	
Warren County Bicentennial Citizens Advisory Committee	planning for the Warren County Bicentennial							1,000.00
Warren County Historical Society	Bicentennial Celebration						3,000.00	
Warren County Historical Society	multi-media Historical Sites Self-Tour Guide							2,000.00
Warren County Historical Society	Bicentennial Souvenir Booklet editing							1,000.00
Warrensburg Chamber of Commerce	Annual World's Largest GarageSale			7,900.00	7,115.65	10,500.00	10,000.00	15,000.00
West Mountain Ski Center, Inc.	joint marketing with Six Flags Great Escape Lodge							12,000.00
World Awareness Children's Museum	Marketing & Promotion Capital Campaign		5,000.00					
YMCA of Glens Falls	NYS YMCA Gymnastic Championships		1,048.33			5,000.00		
OTHER: Special Event Advertising						24,841.00		
<b>TOTAL</b>		174,481.23	214,506.47	279,265.42	269,046.97	338,597.21	328,142.63	339,000.00
Unused					9,525.03	3,802.79	2,078.37	5,900.00
								350,000.00
								extra for Balloon Festival overtime can be reallocated

Applicants for 2011 Occupancy Tax Funding									
Applicant	Event	Dates of Event	New Event	Years of Funding Rec'd	Amnt. Requested	Amnt. Granted			
1 Adirondack Hot Air Balloon Festival, Inc.	Adirondack Hot Air Balloon Festival	9/22 - 9/25/11		2009, 2010	50,000	26,000.00 incl. DPW OT of 10,500.00 5,900 add'l granted 3/10/11			
2 Americade, Inc.	Americade	6/6 - 6/11/11		2005-2010	50,000	48,000.00 plus 2,000 3/10/11			
3 Greater Glens Falls Amateur Athletics Championship Association, Inc.	NYS High School Basketball Championships	2/28, 3/1, 3/2, 3/4, 3/5, 3/18, 3/19, 3/20	prev. NYSPHSAA	05, 07, 08, 09, 10	50,000	26,000.00 plus 12,000 2/18/11			
4 Lake Geo. Reg. Ch. of Comm. & CVB, Inc.	Centurion Cycling Lake George	6/23-6/28/11	X		50,000	33,000.00			
5 Hudson Valley Vol. Firemen's Assoc. Inc.	HVFA Convention & Parades	6/15-6/19/11	2009, 2010	prev. thru LG Vol. Fire Dept.	40,000	14,000.00 plus 6,000 3/10/11			
6 Adirondack Sports Complex, LLC	ADKSC Winter & Summer Youth Softball Tournaments	various dates 1/8-7/24		2010	38,000	10,000.00 plus 3,000 3/10/11			
7 Last of the Mohicans Outdoor Drama, Inc.	2011 Season of the production	7/29 - 8/20/11		2009, 2010	32,000	20,000.00 plus 1,000 3/10/11			
8 Reinke Sports Group LLC	Lake George Half Marathon	4/27/2011	X		30,000	disqualified			
9 Hyde Collection	The Hyde Collection's 2011 Schedule of Exhibitions	2011	different exhibits	05, 07, 09, 10	29,115	6,000.00			
10 Lake George Winter Carnival, Inc.	Lake George Winter Carnival	2/5-6, 2/12-13, 2/19-20, 2/26-27		2006-2010	25,810	5,000.00 plus 5,000 3/10/11			
11 Albany Rods & Kustoms, Inc.	23rd Annual Adirondack Nationals Car Show	9/8-9/11/11		08, 09, 10	25,000	9,000.00 plus 5,000 3/10/11			
12 North Country Enterprises, LLC	Railroads on Parade	5/1-10/31/11	X		25,000	2,000.00 plus 4,000 3/10/11			
13 Firemen's Association of the State of NY	2011 Firemen's Assoc. Nat'l Benefit Summit & Fall Nat'l Volunteer Fire Council Meeting	9/24 - 10/1/11	X		22,200	9,000.00			
14 Adirondack Living Show, LLC	22nd edition of the Adirondack Living Show	4/8-4/10/11	X		20,000	2,000.00			
15 Adirondack Race Management, LLC	Lake George Triathlon Festival	9/2-9/4/11	X		20,000	5,000.00			
16 Bolton Landing Chamber of Commerce	Girlfriends' Getaway in Bolton Landing	5/19-5/15/11	X	2010	20,000	7,000.00			
17 Village of Lake George	weekly fireworks	7/4 & Thursdays in July & Aug	X		20,000	withdrawn			
18 Warrensburg Chamber of Commerce	World's Largest Garage Sale	10/1 & 10/2/11		2007-2010	20,000	11,000.00 plus 4,000 9/10/11			
19 West Mountain Ski Center, Inc.	joint marketing with Six Flags Great Escape Lodge	throughout year	X		20,000	12,000.00			
20 Sherr's Mount, LLC & Mannix Marketing (previously Adk. Promotions, LLC)	2011 Lake George.com Family Fun Week	7/4-7/8/11		2010	18,000	3,000.00			
21 Gore Mtn. Reg. Chamber of Commerce	Adirondack Adventure Festival	5/6-5/8/11		2010	15,000	4,000.00			
22 Adirondack Theatre Festival, Inc.	17th Summer Season of Professional Theatre	6/15 - 7/30/11		05, 06, 08, 09, 10	13,500	5,000.00			
23 Lake George Steamboat Company	Fireworks Displays on Lake George	5/28, 8/25, 9/3/11	X		13,500	-			
24 Lake George Arts Project, Inc.	Lake George Jazz Weekend	9/17 & 9/18/11		06, 08, 09, 10	13,000	2,500.00 plus 1,500 3/10/11			
25 NYS Public High School Athletic Assoc.	Girls Volleyball State Championships			2006-2010	13,000	-			

Applicant	Event	Dates of Event	New Event	Funding Rec'd	Amt. Requested	Amt. Granted
26 Lake George Reg. Chamber of Commerce	Restaurant Weeks	2/21-2/25; 6/20-6/24; 9/12-9/19/11		08.09.10	10,575	2,500.00
27 Conklin Portfolio, LLC	Warrior Run - West Mountain	6/18 & 6/19/11	X		10,000	2,000.00 relinquished
28 North County Arts Center	Warren County Film Industry Committee	2011	X		10,000	
29 Northern NY Vintage Snowsled Racers, Inc.	Vintage Snowmobile Racing	1/22/11 & 2/19/11		2010	10,000	1,000.00
30 North Warren Chamber of Commerce	multi event co-op advertising for out of the area	Jan - October 2011	X		10,000	2,500.00 relinquished
31 World Awareness Children's Museum	Opening of GO! (interactive cross cultural exhibitions)	June - December 2011	X	2006 - \$5000	8,500	
32 Glens Falls (city) & cooperative committee	Have a Seat in Glens Falls	5/28 - 9/5/11		2010	8,000	
33 Lake George Reg. Chamber of Commerce	Canadian Visitor Promotion Program	January - October 2011		08.09.10	8,000	4,000.00
34 North Creek Business Alliance	North Creek/Gore Mountain Shuttle Service	12/19/10-3/13/11		2010	8,000	3,500.00 plus 4,000 3/10/11
35 Lake George Land Conservancy	Round the Lake Challenge	ongoing program	X		7,500	
36 Poker Run Productions, LLC	Queens Great Boating Weekend	5/20-5/22/11		2010 under V/O	7,500	1,500.00
37 Lake George Reg. Chamber of Commerce	North Country Bed & Breakfast Tour	5/21 & 5/22/2011		2008	7,000	1,100.00
38 Up Yonda Farm Environmental Education Ctr	2011 Summer Nature Program Series	7/1-9/3/11	X		6,400	1,500.00 plus 2,000 3/10/11
39 Eastern NY Marine Trades Assoc.	Great Upstate Boat Show	3/25-3/27/11		2006	5000 - 7000	1,200.00
40 Adirondack Folk School, Inc.	Saturday night speakers and demonstrations	5/21/11-9/3/11	X		5,000	2,000.00
41 Foundation for the Advancement of Dev. Disabled Persons	Beach Volleyball Tournament	8/6 & 8/7/11	X	2008-\$2,500	5,000	1,000.00
42 Lake George Charitable Foundation	Peak Season Century Bicycle Ride	9/30 & 10/1/11		2010	5,000	800.00
43 LARAC	LARAC Festivals - June & November	6/11 & 6/12; 11/5 & 11/6		2007-2010	5,000	1,000.00
44 Sister Cities Committee of GF & WC	exchange programs with Sasa City, Japan	throughout year	X		4,500	1,000.00
45 Lake George Community Band	2011 Summer and Holiday Concert Series	5/21, 6/30, 7/14, 7/16, 7/18, 8/4, 8/11, 12/15		2009, 2010	4,000	
46 Marcella Sembrich Memorial Assoc. Inc.	Weekends with the Masters	6/15-9/15/11	X	06.08.09.10	4,000	800.00 plus 1,200 3/10/11
47 Warren County Historical Society	Multi-media Historical Sites Self-Tour Guide	2011	X	2010-\$3000	4,000	2,000.00
48 Cornell Cooperative Extension	Sustainable Living Expo and Youth Fair	8/6/2011	partly	07.08.09	3,000	600.00 relinquished
49 Luke Ventures, LLC	North Country Triathlon	6/24 & 6/25/11		2008, 2009	3,000	1,000.00
50 Lake George Community Band	2011 Lake George Community Band Festival	7/15-7/16/11		2006 - 2009	2,800	
51 St. James Episcopal Church	2nd annual LG Hotrod Happening	7/22 & 7/23/11	X		2,000	
52 Warren City Bicentennial Citizens Advisory Comm	planning for the WC Bicentennial	March - November 2013	X		2,000	1,000.00
53 Sk6 Hickory Hill, Inc.	Hickory Telemark Festival	2/12/11	X		1,000	disqualified
54 Warren County Historical Society	Bicentennial Souvenir Booklet editing	2011	X	Bicentennial promotion	1,800	1,000.00
					842,400-844,400	344,900.00



# Warren County Occupancy Tax



## Revenues & Expenditures

For Period Ended 6/30/11

Warren County  
Occupancy Tax  
Revenue Analysis

**Revenues 2004-2011; Increase/(Decrease) from Prior Year**

Year	Total Revenue	Amt Inc/(Dec) from Prior Year	% Inc/(Dec) from Prior Year
2004	2,597,871		
2005	2,792,448	194,577	7.49%
2006	3,033,734	241,286	8.64%
2007	3,478,028	444,294	14.65%
2008	3,302,214	(175,813)	-5.05%
2009	2,947,320	(354,894)	-10.75%
2010	3,279,999	332,678	11.29%
2011	530,598	(2,749,401)	-83.82%
<b>Total</b>	<b>21,962,211</b>		

# Total Revenue Collected through June 2009, 2010, & 2011

BO	\$56,395.08	10.34%	\$54,471.45	9.70%		-3.41%	\$51,663.64	9.74%		-5.15%
CH	\$10,279.50	1.88%	\$7,609.71	1.35%		-25.97%	\$8,430.95	1.59%		10.79%
GF	\$17,737.85	3.25%	\$21,526.61	3.83%		21.36%	\$18,232.63	3.44%		-15.30%
HA	\$3,864.84	0.71%	\$5,023.56	0.89%		29.98%	\$4,941.56	0.93%		-1.63%
HO	\$7,004.80	1.28%	\$7,495.10	1.33%		7.00%	\$7,214.00	1.36%		-3.75%
JBG	\$29,908.43	5.48%	\$35,791.97	6.37%		19.67%	\$17,196.00	3.24%		-51.96%
LG	\$115,940.50	21.25%	\$121,046.33	21.55%		4.40%	\$119,622.29	22.54%		-1.18%
LUZ	\$3,537.41	0.65%	\$2,825.39	0.50%		-20.13%	\$2,466.69	0.46%		-12.70%
QBY	\$233,779.82	42.85%	\$242,380.67	43.14%		3.68%	\$243,052.29	45.81%		0.28%
SC	\$4,169.00	0.76%	\$1,162.38	0.21%		-72.12%	\$0.00	0.00%		-100.00%
THUR	\$1,134.59	0.21%	\$1,210.31	0.22%		6.67%	\$689.54	0.13%		-43.03%
VIL LG	\$55,939.37	10.25%	\$56,413.89	10.04%		0.85%	\$54,525.57	10.28%		-3.35%
WBG	\$5,938.58	1.09%	\$4,858.78	0.86%		-18.18%	\$2,562.37	0.48%		-47.26%

Warren County  
Occupancy Tax Expenditures  
Yearly Totals

		2008		2009	
Exp Code	Description	Total	Exp Code	Description	Total
A.6417 110	Salaries - Regular	343,202.88	A.6417 110	Salaries - Regular	337,978.85
A.6417 120	Salaries - Overtime	7,941.69	A.6417 120	Salaries - Overtime	6,774.44
A.6417 130	Salaries - Part Time	4,316.68	A.6417 130	Salaries - Part Time	4,873.89
A.6417 220	Office Equipment	240.00	A.6417 410	Supplies	13,530.87
A.6417 410	Supplies	24,959.19	A.6417 418	Ins - General Liability	320.18
A.6417 418	Ins - General Liability	484.35	A.6417 421	Equipment Rental	2,814.88
A.6417 421	Equipment Rental	3,073.64	A.6417 423	Telephone	1,213.98
A.6417 422	Repair/Maint - Equipment	45.39	A.6417 424	Postage	249,083.34
A.6417 423	Telephone	1,343.09	A.6417 427	Memberships & Dues	4,894.00
A.6417 424	Postage	260,109.26	A.6417 428	Data Processing & Internet Fees	37,822.20
A.6417 426	Subscription	275.00	A.6417 441	Auto - Supplies & Repair	534.20
A.6417 427	Memberships & Dues	4,629.00	A.6417 442	Automotive - Gas & Oil	927.67
A.6417 428	Data Processing & Internet Fees	14,993.00	A.6417 444	Travel/Education/Conference	14,153.72
A.6417 441	Auto - Supplies & Repair	281.21	A.6417 469	Other Payments/Contributions	848,043.59
A.6417 442	Automotive - Gas & Oil	1,478.82	A.6417 470	Contract	406,844.55
A.6417 444	Travel/Education/Conference	15,495.52	A.6417 480	Tourism-Special Events	327,094.21
A.6417 469	Other Payments/Contributions	847,016.86	A.6417 481	Tourism Promotion - \$893,455.58 Total	
A.6417 470	Contract	720,124.09		Susan L. Stratton DBA Stratton Partners	691,978.87
A.6417 481	Tourism Promotion - \$970,264.70 Total			Other	201,476.71
	Susan L. Stratton DBA Stratton Partners	748,035.29		Retirement	24,583.51
	Other	222,229.41		Social Security	21,122.00
		<u>3,220,274.37</u>		Medicare	4,939.82
				Workmen's Comp	716.00
				Hospitalization	70,445.20
				Dental Insurance	1,272.00
					<u>3,273,238.68</u>

Warren County  
Occupancy Tax Expenditures  
Yearly Totals

		2010		2011	
Exp Code	Description	Total	Exp Code	Description	Total
A.6417 110	Salaries - Regular	325,926.81	A.6417 110	Salaries - Regular	150,244.92
A.6417 120	Salaries - Overtime	2,861.04	A.6417 120	Salaries - Overtime	4,566.86
A.6417 130	Salaries - Part Time	7,823.35	A.6417 130	Salaries - Part Time	4,336.80
A.6417 220	Office Equipment	197.00	A.6417 220	Office Equipment	334.89
A.6417 260	Other Equipment	729.01	A.6417 260	Other Equipment	-
A.6417 410	Supplies	19,563.20	A.6417 410	Supplies	3,038.63
A.6417 418	Ins - General Liability	329.71	A.6417 418	Ins - General Liability	308.37
A.6417 421	Equipment Rental	3,100.14	A.6417 421	Equipment Rental	1,401.60
A.6417 422	Repair/Maint-Equipment	46.40	A.6417 422	Repair/Maint-Equipment	324.51
A.6417 423	Telephone	3,290.48	A.6417 423	Telephone	578.28
A.6417 424	Postage	248,198.16	A.6417 424	Postage	78,946.65
A.6417 426	Subscriptions	425.00	A.6417 426	Subscriptions	1,818.29
A.6417 427	Memberships & Dues	6,082.00	A.6417 427	Memberships & Dues	2,539.00
A.6417 428	Data Processing & Internet Fees	45,706.18	A.6417 428	Data Processing & Internet Fees	-
A.6417 441	Auto - Supplies & Repair	589.69	A.6417 441	Auto - Supplies & Repair	43.00
A.6417 442	Automotive - Gas & Oil	1,034.30	A.6417 442	Automotive - Gas & Oil	423.62
A.6417 444	Travel/Education/Conference	14,339.36	A.6417 444	Travel/Education/Conference	7,895.45
A.6417 469	Other Payments/Contributions	736,830.09	A.6417 469	Other Payments/Contributions	429,999.67
A.6417 470	Contract	301,299.05	A.6417 470	Contract	142,389.48
A.6417 480	Tourism - Special Events	325,142.63	A.6417 480	Tourism - Special Events	83,693.08
A.6417 481	Tourism Promotion - \$990,400.07 Total		A.6417 481	Tourism Promotion - \$333,579.85 Total	
	Susan L. Stratton DBA Stratton Partners	28,363.68		Lake Placid Advertisers Workshop Inc.	190,369.67
	Lake Placid Advertisers Workshop Inc.	719,174.23		Other	143,210.18
	Other	242,862.16		Retirement	22,020.51
A.6417 810	Retirement	33,276.42	A.6417 810	Social Security	9,669.12
A.6417 830	Social Security	20,376.62	A.6417 830	Medicare	2,261.29
A.6417 831	Medicare	4,765.50	A.6417 831	Hospitalization	36,637.90
A.6417 860	Hospitalization	65,700.85	A.6417 860	Retirees Hospitalization	4,226.80
A.6417 865	Dental Insurance	1,032.00	A.6417 865	Dental Insurance	492.00
		<u>3,159,065.06</u>			<u>1,321,770.57</u>