

ECONOMIC GROWTH & DEVELOPMENT COMMITTEE

MEETING OF FEBRUARY 23, 2012

AGENDA

- I. EDC Warren County Report
 - A. Customer Contact Program Update:
 - B. Outreach-Marketing Activity for Q1 & Q2 2012
 - C. Co-Location/Move Update
 - a. Resolution in support
 - D. EDC Organizational Update
 - a. Working Committee
 - b. Annual Luncheon
 - c. Investor Campaign

- II. LDC/Loan Program Update

EDC ANNUAL LUNCHEON
Thursday, May 17, 2012 at Great Escape Lodge



KEYNOTE PRESENTATION
*Competing for Business
Investment in 2012 and
Beyond*

Darin Buelow

*Principal & National Practice Leader
Real Estate & Location Strategy
Practice
Deloitte Consulting*

About Our Speaker

For nearly 20 years, Darin Buelow has been dedicated to helping organizations in their efforts to effectively deploy people, facilities, and equipment. Darin's experience with and knowledge of corporate deployment strategy includes such components as manufacturing, headquarters, R&D, retail, data center, call center, and shared service center.

Darin is a frequent speaker, panelist, and author on footprint optimization, location strategy, and economic development trends.

Event Details

Thursday, May 17, 2012

11:30 - 1:30 p.m.

Registration and networking at 11:30; luncheon begins at noon
Great Escape Lodge, Queensbury, New York

Sponsorship opportunities and registration information will be sent to you in March.

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: Economic Development Corporation

DATE: February 23, 2012

- (a) Purpose of Request: Supporting the co-location of economic development programs and services in both Warren and Washington Counties and to support the establishment of a new Revolving Loan Fund, contingent on approval and review of the County Attorney.

- (b) Details:

- (c) Previous Resolution Number: N/A

- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount:

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS

WITNESSETH:

WHEREAS, the County of Warren (the 'County') has previously entered into agreements with the Economic Development Corporation, Warren County, a not-for-profit corporation organized and existing under the Laws of the State of New York, having its principal offices and place of business at 234 Glen Street, Glens Falls, New York 12801 (the 'Corporation'); for the purpose of developing, fostering and promoting industrial and economic development and associated opportunities in the Warren County region, and

WHEREAS, the County has previously entered into agreement with the Corporation for the purpose of cooperating with the Corporation's mission to promote and publicize the advantages of Warren County and to promote economic development in the Warren County region, and

WHEREAS, the County has previously entered into agreement with the Local Development Corporation of Warren County (the 'LDC'); for the purpose of administering services related to the Warren County Economic Development Loan Fund; established to provide economic development services and make loans and grants to private enterprises; and

WHEREAS, the Corporation has been awarded a grant by the Empire State Development corporation for the purpose of co-locating economic development programs and services available in both Warren and Washington Counties, and for the purpose of establishing a new Revolving Loan Fund to serve both Counties;

NOW THEREFORE, the Warren County, Board of Supervisors, hereby resolves to support the Co-location of EDC Warren County; the Warren County Local Development Corporation; the Warren-Washington Industrial Development Agency; and the Hudson River Local Development Corporation, along with the

Economic Development entities serving Washington County, including the Washington County Local Development Corporation, and others the Washington County Board of Supervisors deem appropriate, for the purpose of having these entities promote and publicize the advantages of the Warren -Washington County region, to promote economic development and job creation in the Warren-Washington County region, and to create and grow businesses in the Warren - Washington County Region.

Date

By:

Chairman, Warren County Board of Supervisors