



EDC Warren County Standing Committee Meeting

April 29, 2013

EDC Activity Report YTD

- 10 Inquiries
 - 5 from outside NYS
- 40 Outreach Business Visits
 - Existing businesses and investors
 - Goal of 100+ for 2013 – ahead of projections
 - Resulting in 14 new project opportunities for pipeline
- 6 RFI's – Request For Information
- 13 Meetings Attended (External)
 - Regional EDO/IDA Partners, NYS Agencies , CREDC, Warren County LDC, WIB, ARCC, CEG

EDC Project Pipeline

- 21 Active Projects
- 21 Opportunities; 2 Threats
- 8 New to Warren County
- 14 Manufacturing, 2 Retail, 2 Distribution, 1 Back Office, 1 Hospitality, 1 Recreation
- Includes Start-Ups (2); Expansion Projects (7); Site Searches (4)

EDC Initiatives Underway

- Upcoming 2013 EDC Sponsored/Co-Sponsored Meetings, Seminars, Events
 - SUNY Plattsburgh Leadership Forum – May 1st
 - Get Your Municipal Project Ready for CFA's - May 7th
 - EDC Annual Luncheon – May 17th
 - Southern Adirondack Planning & Zoning Forum – Sept 19th
 - NYS Economic Dev. Council Annual Meeting – May 22nd – 24th
- Queensbury South Vision Plan – Former Ciba Geigy Site & Surrounding Areas
- Connect NY/Thurman “White Space” Broadband Project
- Familiarization Tour – UAlbany President Dr. Robert Jones- June

Marketing & Communications

- Open for Business EDC/HRLDC Site Competition – Round 2
- EDC Website Redesign/Launch – Mid 2013
- Ramp Up of Existing and Future Social Media Outlets
- Empire Zone Reporting, Compliance, Administration
- IT Upgrades – Software and Hardware
- EDC Insider Bi-weekly Electronic Newsletter
- Warren County Local Development Corp (WCLDC)
 - 22 inquiries, 11 applications distributed
 - ARCC Business Expo, Upcoming LDC Funding Seminar