

County Facilities Committee - Airport
Department of Public Works
AGENDA
July 25, 2017 – 10:15am

Committee Members: *GIRARD, Strough, Seeber, Beaty, Montesi, Braymer, Simpson, Leggett, MacDonald, Geraghty, Vacant*

I. Committee Meeting Call To Order..... Chairman Girard

II. Motion to Approve Minutes of Prior Committee Meeting..... Chairman Girard

III. Action Agenda/New Business

Page

- 3 Misc – Auth Chairman to sign updated airport DBE Program..... Ross Dubarry
Rationale – Modified to collect required info and updated goals
- 4 Misc – Establish new paid parking for Balloon Festival..... Ross Dubarry
Rationale – Parking fees for field across Queensbury Ave.

IV. Referral/Pending Items

- 1) Mr. Dubarry to develop spreadsheet of Airport revenues vs. expenditures and provide suggestions for how revenues could be increased and expenditures decreased. (10.27.15) Update: Item to remain a referral pending review of an updated review of revenues and expenditures. (05.01.17) Update: Mr. Dubarry will distribute an updates listing of Airport revenues versus expenditures prior to the next Committee meeting for review. (05.23.17) Update: Mr. Dubarry to review the updated listing at the next Committee meeting. (06.19.17)
- 2) Referral from the Airport Advisory Group: Rich Schermerhorn has committed to absorbing all costs and work associated with the alternative parking plan presented for the Warren County Airport. (02.02.17) Update: Parking Plan proposed by Rich Air to be updated to provide more information and reviewed by the County Engineer. (02.28.17) Update: Engineering has completed their preliminary review and suggested the addition of some signage and directional information to the plan and a meeting would be scheduled with the FBO to review these additions. (05.23.17) Update: DPW Sign Shop to produce signs by the end of the week. (06.19.17)
- 3) Committee to revisit Proposal from Rich Air for construction of additional T-hangars. (02.28.17) Update: The Committee authorized the County Attorney to commence negotiations with Rich Air relative to the ground lease rate and terms for the T-Hangars proposed. (05.01.17) Update: Discussions between the County Attorney and Rich Air are on-going regarding ground lease rate for additional t-hangar construction. (05.23.17) Mr. Dubarry informed he was waiting to hear from the State regarding the grant for the T-hangers, as the grant application had been sent to the Aviation Bureau following which it would be sent to the Governor for awardment but he was unsure of when an answer would be given. (06.19.17)
- 4) Committee to review questions posed at the April 5th Public Hearing for the Runway 1-19 Extension Project and any answers available; County Attorney to provide overview of FAA procedures related to response process. (03.27.17) Update: C&S Engineers requires two weeks to review and answer the questions in writing for submission to the Federal Aviation Administration for approval. Mr. Dubarry to report whether the questions and answers could be reviewed at the same time as the FAA. (05.01.17) Update: Mr. Dubarry informed the Federal Aviation Administration (FAA) was completing their review of questions and would have a possible determination by the end of July. He indicated the FAA was performing their environmental assessment. (06.19.17)
- 5) The Committee tabled action on the updated Disadvantaged Business Enterprise (DBE) program for the Airport to allow further review pending approval. (06.19.17)

V. Information for Discussion/Review

Airport Advisory Group – Report and Referrals

Request from Rich Air for reimbursement of discounted fuel sales

VI. Privilege of the Floor to discuss any additional items to come before the Committee

VII. Motion to Adjourn

Attachments

Disadvantaged Business Enterprise (DBE) Program

Revenues Spreadsheet

RV Parking Area Map

Rich Air Invoice and backup data

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: DPW - Airport

DATE: 7/25/2017

- (a) Purpose of Request: **To authorize the Chairman of the Board of Supervisors to sign updated DBE program.**
- (b) Details: **In order to maintain compliance with 49 CFR Part 26, the airport has updated its federal Disadvantaged Business Enterprise (DBE) Program. This update includes changes in the collection of required information on federally assisted airport projects, as well as updated participation goals based on our current Airport Capital Improvement Program.**
- (c) Previous Resolution Number: **424 of 2015**
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **N/A**

Sample: A.8021 470 Planning & Community Development – Contract

*** as listed in budget and LOGOS**

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: DPW - Airport

DATE: 7/25/2017

- (a) Purpose of Request: **To authorize the Superintendent of Public Works to establish new parking area and fees for Adirondack Hot Air Balloon Festival**
- (b) Details: **The airport recently acquired new property for RWY 30 obstruction removals and staff has identified +/- 5.5 acres of field suitable for paid parking. This request is to establish the parking fee(s) for use of this area. A map identifying the location is enclosed with the committee packet.**
- (c) Previous Resolution Number: **N/A**
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **N/A revenue item**

Sample: A.8021 470 Planning & Community Development – Contract

*** as listed in budget and LOGOS**



New Parking Area

Legend

- New Parking Area
- Pedestrian Pathway

Google earth

©2017 Google



1000 ft

52

JET A

	2013	2014	2015	2016
Gallons	96,901	123,270	171,748	181,118

Avgas/100LL

	2013	2014	2015	2016
Gallons	42,533	46,459	43,233	40,741

Rental

	2013	2014	2015	2016
Old T-Hgr's	\$37,715	\$33,234	\$24,390	\$26,898
New T-Hgr's	\$22,680	\$22,680	\$23,075	\$23,400
Main Hgr	\$29,178	\$24,360	\$20,390	\$22,445
Inner Tie Down	\$2,915	\$3,270	\$2,265	\$1,800
Outer Tie Down	\$9,933	\$9,045	\$5,861	\$5,210
Garage	\$3,600	\$3,600	\$2,550	\$0
	\$106,020	\$96,189	\$78,531	\$79,753

All Services

	2013	2014	2015	2016
ramp fee	\$67,365	\$67,365	\$88,597	\$90,385
GPU	\$2,562	\$2,562	\$2,300	\$2,350
lav fees	\$450	\$450	\$950	\$650
deicing service	\$3,326	\$594	\$0	\$1,966
call in out fees	\$22,564	\$22,564	\$30,300	\$33,900
pilot supplies	\$1,849	\$1,849	\$1,938	\$1,408
oil sale by line	\$1,184	\$1,184	\$1,264	\$1,735
car rental	\$4,562	\$2,386	\$3,656	\$2,184
	\$103,863	\$98,954	\$129,005	\$134,579

JET A - Gallons									
	2009	2010	2011	2012	2013	2014	2015	2016	2017
jan	4928.7	5866	3698	6129	4,312	5,714	5,268	6358	12377
feb	7085	4379	5627	7542	4,560	4,544	7,024	11,078	16,896
mar	7256	6171	7303	5126	5,327	5,161	10,826	10,464	17,107
apr	7924	7511	6286	8348	5,099	6,274	12,550	9533	15502
may	11942	10380	9408	11764	8,175	13,778	13,004	13459	22038
jun	10180	8562	11450	9795	8,664	13,449	19,385	18755	
jul	15277	22197	16610	22994	14,324	17,921	25,240	28708	
aug	24216	27354	18747	15780	18,294	20,249	23,269	31769	
sep	9970	8459	6509	10292	7,461	13,649	13,877	15241	
oct	12964	15746	8794	9114	10,724	9,057	21,506	17016	
nov	5850	7295	8649	4835	4,566	9,414	10,687	12360	
dec	5912	8068	3550	2767	5,395	4,060	9,112	6377	
Total	123505	131988	106631	114486	96,901	123,270	171,748	181,118	83,920

Avgas - Gallons									
	2009	2010	2011	2012	2013	2014	2015	2016	2017
jan	1680.9	3540	1196	1668	1,720	1,350	1,161	1941	1617.5
feb	3533.9	2683	1625	2957	2,080	1,911	1,113	1,867.00	1,634.70
mar	4794.2	4415	2359	2799	2,060	1,996	2,113	1,954.30	2,207.60
apr	4617	5002	2954	3462	2,874	2,809	2,903	3254.8	2846.7
may	4831.6	6325	4738	3900	3,167	4,733	4,735	3128	3475.1
jun	5178.2	5348	5970	5255	4,316	5,694	5,274	5314.2	
jul	7411.5	8621	8355	6704	6,044	8,544	6,348	5528.1	
aug	8031.5	8495	7186	6854	5,967	6,448	5,710	5103.8	
sep	6436.1	4814	6069	5271	5,812	4,931	4,962	5534.3	
oct	4496.8	5325	5304	3058	3,838	3,800	4,484	3792.1	
nov	4782	3946	4163	2667	3,361	2,674	2,765	3205.7	
dec	2261	2010	2739	1859	1,296	1,571	1,666	118.17	
Total	58055	60523	52658	46453	42,533	46,459	43,233	40,741	11,782

	Profit*	
	100LL	Jet A
2009	\$58,056	\$123,505
2010	\$60,524	\$131,988
2011	\$52,657	\$106,137
2012	\$46,454	\$125,482
2013	\$21,267	\$145,352
2014	\$23,230	\$184,905
2015	\$20,371	\$257,622
2016	\$0	\$0

Ramp/Landing Fees	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan	\$595	\$1,100	\$1,165	\$1,390	\$1,255	\$2,165	\$1,695	3130	6685
Feb	\$775	\$240	\$335	\$2,395	\$1,890	\$860	\$1,105	4830	6265
Mar	\$880	\$420	\$885	\$980	\$930	\$920	\$3,880	3700	4980
Apr	\$740	\$1,170	\$1,535	\$2,265	\$2,010	\$2,335	\$2,520	2480	4935
May	\$1,650	\$1,925	\$1,445	\$4,520	\$4,450	\$3,665	\$6,122	7950	9900
June	\$2,285	\$4,195	\$4,935	\$6,175	\$6,847	\$7,170	\$10,440	9425	
July	\$2,885	\$11,490	\$10,345	\$17,710	\$16,270	\$16,085	\$17,430	17950	
Aug	\$4,205	\$8,610	\$7,005	\$11,940	\$10,930	\$13,815	\$17,425	16850	
Sept	\$1,750	\$4,615	\$5,070	\$9,855	\$5,895	\$9,955	\$10,410	7720	
Oct	\$2,680	\$4,955	\$2,105	\$4,770	\$5,200	\$3,540	\$10,080	8610	
Nov	\$1,180	\$2,525	\$1,795	\$2,965	\$2,100	\$4,100	\$3,960	3480	
Dec	\$1,035	\$1,820	\$1,375	\$1,305	\$1,430	\$2,755	\$3,530	4260	
	\$20,660	\$43,065	\$37,995	\$66,270	\$61,220	\$67,365	\$88,597	\$90,385	\$32,765

Lav	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan			\$50	\$100			\$0		110
Feb		\$50		\$50			\$0		60
Mar			\$50				\$50	100	120
Apr		\$50					\$0		120
May				\$100	\$50		\$0		300
June		\$100	\$50			\$50	\$200	150	
July		\$100	\$400	\$250		\$50	\$50	200	
Aug	\$385	\$150	\$50	\$150	\$50	\$150	\$250		
Sept	\$50			\$150	\$100	\$100	\$250	50	
Oct		\$100	\$100	\$150	\$100		\$50	100	
Nov		\$100		\$50			\$100	50	
Dec	\$50			\$50		\$100	\$0		
	\$485	\$650	\$700	\$1,050	\$300	\$450	\$950	\$650	\$710

After Hours	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan	\$0	\$0	\$500	\$420	\$200	\$900	\$700	2,300	2,700
Feb	\$0	\$340	\$400	\$1,870	\$700	\$1,100	\$1,000	3,700	7,300
Mar	\$0	\$285	\$700	\$680	\$200	\$400	\$1,900		3600
Apr	\$0	\$100	\$950	\$700		\$1,650	\$1,100	500	2500
May	\$0	\$500	\$1,000	\$1,240	\$600	\$400	\$2,000	2650	4100
June	\$0	\$3,000	\$2,650	\$1,100	\$1,800	\$2,450	\$3,430	700	
July	\$0	\$4,400	\$3,000	\$7,950	\$5,200	\$4,900	\$4,840	6100	
Aug	\$0	\$2,600	\$1,950	\$3,100	\$3,450	\$3,300	\$4,800	6000	
Sept	\$0	\$400	\$900	\$3,490	\$2,200	\$3,100	\$2,850	3600	
Oct	\$0	\$1,700	\$950	\$1,450	\$1,800	\$600	\$4,650	4100	
Nov	\$0	\$100	\$1,510	\$300	\$1,200	\$1,100	\$1,400	2350	
Dec	\$0	\$1,400	\$860	\$1,400	\$1,350	\$650	\$1,630	1900	
		\$14,825	\$15,370	\$23,700	\$18,700	\$22,564	\$30,300	\$33,900	\$20,200

GPU	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan		\$35		\$100	\$50	\$112	\$150	50	150
Feb		\$35	\$100	\$150	\$100	\$100	\$50	50	50
Mar			\$150			\$50	\$100		150
Apr		\$50		\$200		\$100	\$50	100	100
May			\$225	\$150	\$100		\$200	300	50
June		\$100	\$400	\$165	\$300	\$250	\$150	150	
July		\$750	\$350	\$600	\$500	\$900	\$650	750	
Aug		\$550	\$400	\$170	\$500	\$350	\$500	450	
Sept		\$150	\$100	\$300	\$50	\$400	\$100	150	
Oct		\$150	\$250	\$250	\$200	\$200	\$200	200	
Nov		\$100	\$50		\$200		\$100	150	
Dec		\$250	\$125	\$125	\$150	\$100	\$50		
	\$2,170	\$2,150	\$2,210	\$2,210	\$2,150	\$2,562	\$2,300	\$2,350	\$500

Car Rental	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan	\$37	\$116	\$60	\$75	\$41	\$56	\$0	120	
Feb	\$37	\$213	\$13	\$39	\$44	\$13	\$52	29.9	
Mar	\$134	\$28	\$0	\$131	\$26	\$56	\$105		759.73
Apr	\$82	\$170	\$49	\$40	\$78	\$28	\$98		
May	\$56	\$69	\$0	\$209	\$29	\$108	\$118		
June	\$272	\$57	\$135	\$165	\$170	\$117	\$158		
July	\$606	\$385	\$233	\$129	\$251	\$262	\$385		
Aug	\$383	\$1,220	\$173	\$616	\$635	\$517	\$792		
Sept	\$415	\$937	\$276	\$581	\$469	\$625	\$953		
Oct	\$135	\$461	\$264	\$269	\$314	\$269	\$513		
Nov	\$753	\$228	\$139	\$100	\$332	\$281	\$0	2034.16	
Dec	\$96	\$198	\$0	\$62	\$160	\$54	\$481		
	\$3,007	\$4,080	\$1,342	\$2,417	\$4,562	\$2,386	\$3,656	\$2,184	\$760

Pilot Supplies	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan	\$35	\$299	\$70	\$191	\$100	50.85	57.4	70.95	41.65
Feb	\$35	\$263	\$134	\$279	\$51	77.2	155.5	51.05	51.65
Mar	\$26	\$363	\$277	\$265	\$111	\$103	73.5		144.25
Apr	\$93	\$540	\$245	\$266	\$104	\$149	109.55	209.2	
May	\$91	\$501	\$292	\$313	\$287	\$238	273.45	144.15	148.95
June	\$334	\$617	\$611	\$245	\$40	\$196	180.17	201.76	
July	\$199	\$607	\$494	\$276	\$202	\$341	210.95	141.65	
Aug	\$377	\$441	\$453	\$266	\$314	\$202	202.46	128.94	
Sept	\$140	\$310	\$315	\$349	\$156	\$173	63.59	93.65	
Oct	\$213	\$378	\$337	\$357	\$244	\$78	151.3	79.15	
Nov	\$158	\$217	\$434	\$251	\$96	\$169	114.15	185.5	
Dec	\$195	\$248	\$361	\$145	\$168	\$74	345.55	102.25	
	\$1,895	\$4,784	\$4,022	\$3,202	\$1,874	\$1,849	\$1,938	\$1,408	\$469

Deice	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan		\$437			\$1,031	\$594	\$0		
Feb		\$899	\$537				\$0	1966	
Mar			\$1,360	\$480	\$575		\$0		
Apr					\$786		\$0		
May							\$0		
June							\$0		
July							\$0		
Aug							\$0		
Sept							\$0		
Oct							\$0		
Nov		\$539			\$936		\$0		
Dec	\$890	\$541					\$0		
	\$890	\$2,416	\$1,897	\$480	\$3,326	\$594	\$0	\$1,966	\$0

Oil Sales	2009	2010	2011	2012	2013	2014	2015	2016	2017
Jan		\$48	\$29	\$106	\$40	\$22	71.45	60	19.5
Feb		\$107	\$36	\$167	\$22	\$5	0	127.5	47.1
Mar		\$32	\$45	\$200	\$15	\$51	11.1	100.95	50
Apr		\$69	\$160	\$84	\$86	\$126	22.2	183.75	31.55
May		\$393	\$138	\$167	\$170	\$92	45.05	162.75	238.45
June		\$173	\$184	\$298	\$109	\$141	223	383.45	
July		\$163	\$364	\$372	\$188	\$151	189.1	207.25	
Aug		\$239	\$195	\$156	\$106	\$70	164.75	173.75	
Sept		\$143	\$217	\$202	\$144	\$292	200.2	98	
Oct		\$180	\$340	\$66	\$109	\$89	100	35.2	
Nov		\$83	\$311	\$92	\$67	\$86	150.3	89.9	
Dec	\$62	\$84	\$207	\$15	\$76	\$60	87.2	112.7	
	\$62	\$1,714	\$2,226	\$1,924	\$1,132	\$1,184	\$1,264	\$1,735	\$387

All Services									
	2009	2010	2011	2012	2013	2014	2015	2016	
ramp fee	\$20,660	\$43,065	\$37,995	\$66,270	\$61,220	\$67,365	\$88,597	\$90,385	
GPU	\$0	\$2,170	\$2,150	\$2,210	\$2,150	\$2,562	\$2,300	\$2,350	
lav fees	\$485	\$650	\$700	\$1,050	\$300	\$450	\$950	\$650	
deicing service	\$890	\$2,416	\$1,897	\$480	\$3,326	\$594	\$0	\$1,966	
preheat	\$0	\$140	\$265	\$70	\$0	\$0	\$0	\$0	
call in out fees	\$0	\$14,825	\$15,370	\$23,700	\$18,700	\$22,564	\$30,300	\$33,900	
pilot supplies	\$1,895	\$4,784	\$4,022	\$3,202	\$1,874	\$1,849	\$1,938	\$1,408	
oil sale by line	\$62	\$1,714	\$2,226	\$1,924	\$1,132	\$1,184	\$1,264	\$1,735	
car rental	\$3,007	\$4,081	\$1,342	\$2,417	\$4,562	\$0	\$3,656	\$2,184	
	\$26,999	\$73,844	\$65,967	\$101,323	\$93,264	\$96,568	\$129,005	\$134,579	

Old T-Hangars

	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	\$2,183	\$3,000	\$3,000	\$2,900	\$3,165	\$3,165	\$2,810	2280	2430
February	\$2,200	\$3,000	\$3,000	\$3,165	\$3,165	\$3,165	\$2,810	2180	2430
March	\$2,200	\$3,000	\$3,000	\$3,165	\$3,165	\$3,165	\$2,810	2280	2710
April	\$2,750	\$3,000	\$3,000	\$3,165	\$3,165	\$3,235	\$3,075	2280	2430
May	\$2,975	\$3,000	\$3,000	\$3,165	\$3,165	\$2,900	\$2,280	2280	
June	\$3,017	\$3,000	\$3,000	\$2,768	\$3,165	\$3,165	\$2,280	2280	
July	\$2,975	\$3,000	\$3,000	\$2,900	\$3,165	\$2,679	\$2,015	2280	
August	\$2,975	\$3,000	\$3,000	\$2,900	\$3,165	\$2,105	\$1,750	2280	
September	\$2,975	\$3,000	\$3,000	\$2,900	\$3,165	\$2,370	\$2,280	2280	
October	\$2,975	\$3,000	\$3,000	\$2,900	\$3,165	\$2,370	\$2,280	2015	
November	\$2,975	\$3,000	\$3,000	\$2,900	\$2,900	\$2,370		2183	
December	\$3,000	\$3,000	\$3,000	\$2,900	\$3,165	\$2,545		2280	
	\$33,200	\$36,000	\$36,000	\$35,728	\$37,715	\$33,234	\$24,390	\$26,898	\$10,000

Inner Tie Down

	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	\$375	\$200	\$100	\$105	\$315	\$105	\$105	105	120
February	\$225	\$215	\$100	\$105	\$315	\$105	\$105	105	120
March	\$225	\$100	\$100	\$105	\$210	\$105	\$105	105	120
April	\$200	\$0	\$100	\$105	\$210	\$105	\$105	105	120
May	\$200	\$30	\$200	\$440	\$105	\$335	\$210	105	120
June	\$200	\$200	\$200	\$440	\$335	\$545	\$210	105	
July	\$200	\$100	\$200	\$440	\$335	\$460	\$335	105	
August	\$200	\$100	\$200	\$315	\$335	\$440	\$335	105	
September	\$200	\$100	\$200	\$440	\$335	\$335	\$335	605	
October	\$0	\$0	\$100	\$440	\$210	\$420	\$210	145	
November	\$200	\$0	\$100	\$85	\$105	\$210	\$105	105	
December	\$200	\$0	\$100	\$315	\$105	\$105	\$105	105	
	\$2,425	\$1,045	\$1,700	\$3,335	\$2,915	\$3,270	\$2,265	\$1,800	\$600

Garage

	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	\$450	\$450	\$450	\$300	\$300	\$300	\$300		
February	\$450	\$600	\$450	\$300	\$300	\$300	\$300		
March	\$450	\$300	\$450	\$300	\$300	\$300	\$300		
April	\$450	\$750	\$450	\$300	\$300	\$300	\$300		
May	\$450	\$0	\$450	\$300	\$300	\$300	\$300		
June	\$450	\$300	\$450	\$300	\$300	\$300	\$300		
July	\$450	\$750	\$450	\$300	\$300	\$300	\$300		
August	\$450	\$300	\$450	\$365	\$300	\$300	\$300		
September	\$450	\$300	\$450	\$450	\$300	\$300	\$150		
October	\$450	\$450	\$450	\$450	\$300	\$300	\$0		
November	\$300	\$450	\$150	\$450	\$300	\$300	\$0		
December	\$450	\$450	\$300	\$450	\$300	\$300	\$0		
	\$5,250	\$5,100	\$4,950	\$4,265	\$3,600	\$3,600	\$2,550	\$0	\$0

Outer Tie Down

	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	\$585	\$420	\$900	\$775	\$650	\$650	\$520	390	600
February	\$585	\$420	\$840	\$775	\$650	\$650	\$498	605	600
March	\$585	\$600	\$840	\$845	\$650	\$790	\$633	520	525
April	\$1,140	\$600	\$840	\$780	\$683	\$790	\$585	325	450
May	\$960	\$980	\$780	\$855	\$715	\$725	\$650	390	
June	\$750	\$1,020	\$840	\$920	\$845	\$790	\$595	390	
July	\$960	\$900	\$960	\$845	\$845	\$855	\$520	390	
August	\$3,595	\$780	\$660	\$920	\$1,105	\$650	\$650	390	
September	\$1,130	\$720	\$855	\$845	\$1,050	\$725	\$585	390	
October	\$1,045	\$1,140	\$900	\$780	\$985	\$660	\$105	390	
November	\$480	\$840	\$780	\$780	\$910	\$970	\$520	510	
December	\$540	\$840	\$780	\$785	\$845	\$790		520	
	\$12,355	\$9,260	\$9,975	\$9,905	\$9,933	\$9,045	\$5,861	\$5,210	\$2,175

Main Hangar

	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	\$2,475	\$2,200	\$2,030	\$2,855	\$2,065	\$2,090	\$1,875	1525	1600
February	\$2,475	\$2,200	\$1,950	\$2,590	\$2,065	\$2,140	\$1,575	1175	1425
March	\$2,250	\$2,200	\$1,950	\$2,630	\$2,065	\$2,455	\$1,770	1525	1650
April	\$1,701	\$2,125	\$2,380	\$2,590	\$2,065	\$2,455	\$1,770	1440	1200
May	\$1,086	\$1,850	\$2,225	\$2,065	\$2,065	\$1,905	\$1,220	1640	1906
June	\$1,361	\$1,925	\$2,285	\$2,623	\$1,830	\$1,970	\$2,000	2195	
July	\$2,206	\$2,200	\$2,520	\$2,240	\$2,513	\$2,220	\$2,195	2756.31	
August	\$1,911	\$2,200	\$2,500	\$1,890	\$2,355	\$1,905	\$2,052	2545	
September	\$1,911	\$2,200	\$2,500	\$1,830	\$2,355	\$1,905	\$1,396	2545	
October	\$1,361	\$2,200	\$2,550	\$1,830	\$2,120	\$1,590	\$1,722	1819	
November	\$2,186	\$2,200	\$2,550	\$2,065	\$4,040	\$1,195	\$1,290	1540	
December	\$2,250	\$3,000	\$2,750	\$2,065	\$3,640	\$2,530	\$1,525	1740	
	\$23,175	\$26,500	\$28,190	\$27,273	\$29,178	\$24,360	\$20,390	\$22,445	\$7,781

New T-Hangars

	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	\$1,725	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	2040
February	\$1,725	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	2040
March	\$1,725	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	2040
April	\$1,800	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	2040
May	\$1,785	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	2040
June	\$1,785	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	
July	\$1,785	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,625	1950	
August	\$1,785	\$1,800	\$1,500	\$1,890	\$1,890	\$1,890	\$1,950	1950	
September	\$1,785	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	
October	\$1,785	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	
November	\$1,785	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	
December	\$1,800	\$1,800	\$1,800	\$1,890	\$1,890	\$1,890	\$1,950	1950	
	\$21,270	\$21,600	\$21,300	\$22,680	\$22,680	\$22,680	\$23,075	\$23,400	

Rich Air - Glens Falls Airport (GFL): Rates & Charges Schedule - effective from November 30, 2016

PHILLIPS 66 AVIATION FUEL:
See Counter Display for current

	COMBINED RAMP/LANDING FEES			HANGAR FEES:	
	Per 24 Hour Period (Except **)	Credit For Minimum Fuel Purchase	Min Fuel For Credit (Gals.)	Per Day/Night	
				Unheated	(Winter Only) Heated
Super Heavy (75,001+ MGTOW)	\$600.00	\$250.00	600	N/A	N/A
Very Heavy Jet (60,001-75,000 MGTOW)	\$500.00	\$200.00	500	\$750.00	\$900.00
Heavy Jet (35,001-60,000 MGTOW)	\$400.00	\$150.00	400	\$600.00	\$700.00
Mid-Size Jet (18,001-35,000 MGTOW)	\$300.00	\$100.00	300	\$450.00	\$550.00
Light Jet (9,001- 18,000 MGTOW)	\$250.00	\$75.00	150	\$300.00	\$400.00
Very Light Jet (up to 9,000 MGTOW)	\$200.00	\$50.00	60	\$300.00	\$400.00
Heavy Turbo Helicopter	\$80.00	\$40.00	75	\$150.00	\$225.00
Turbo Helicopter	\$50.00	\$25.00	30	\$100.00	\$175.00
Piston Helicopter	\$30.00	\$15.00	15	\$60.00	\$110.00
Turbo Prop-Twin	\$125.00	\$60.00	100	\$150.00	\$225.00
Heavy Turbo Prop-Single	\$125.00	\$60.00	100	\$150.00	\$225.00
Light Turbo Prop-Single	\$75.00	\$35.00	50	\$100.00	\$175.00
Piston-Twin **	\$20.00	\$15.00	20	\$90.00	N/A
Piston-Single **	\$15.00	\$10.00	10	\$60.00	N/A
Military/ Gov't	Waived	Waived	Waived		

** Ramp fee for North Country Vet Workers is \$5.00/day.

TRANSIENT CALL IN / OUT FEE:

PRE-ARRANGED, CONTINUOUS SHIFT: \$100/HOUR
PRE-ARRANGED, BROKEN SHIFT: \$100/HOUR, 3 HOUR MINIMUM
NOT PRE-ARRANGED: \$150/HR, WITH A 3-HOUR MINIMUM

TENANT CALL IN / OUT FEE: \$30 PER 1/2 HR.

TENANT HANGAR: INCLEMENT WEATHER: \$50 PER 24 HRS. (W/48 HRS. MINIMUM)

Effective 1/1/17

MONTHLY STORAGE FEES:	(Per Month)	
	Full Year	Partial Year
Main Hangar - Group	\$400.00	\$450.00
Southern T-Hangars	\$280.00	N/A
Northern T-Hangars (existing tenants)	\$340.00	N/A
Outer Tie Down	\$75.00	\$85.00
Inner Tie Down	\$120.00	\$140.00
New SCH T-Hangars	TBD	N/A

Note: Group hangar rates are based on Piston-Single Engine aircraft.
See chart for rates for larger aircraft

CATERING: HANDLING FEE: 20% (Minimum handling fee \$20)

MISCELLANEOUS SERVICES:

Lav Service- \$60.00
Jet/ Turboprop GPU (Ground Power Unit)- \$50.00 for 1st hour,
\$12.50 for each additional 15 minutes
Piston GPU (Ground Power Unit)- \$25 - **Do Not Use To Charge Batteries**
(If battery is low, Dave or Chuck will advise during shop hours. OK to
plug in to charge, if exterior plug exists (on non-shop hours).)
Plug-In: \$24.00/24hrs.
Piston Pre-Heat: \$50.00 (Using Propane Engine Heater)
(Must be manned. Not to be used with composite aircraft.)
Deicing: \$200.00 fee plus fluid: Type I: \$18.99/gal; Type IV: \$21.49/gal
Puli-Out / Put-Away Service: \$15.00 each way. Applies to T-hangars
only (included with group hangars). Prior notice recommended.
Aircraft self-serve rinse area: Available seasonally, by Main Hangar.
(No Soap allowed, per county regulations.)

Rich Air - Glens Falls Airport (GFL): Rates & Charges Schedule - effective from November 30, 2016

CATEGORY	MAX. TAKEOFF WEIGHT (LBS)	EXAMPLES
Super Heavy Jet	75,001+ MGTOW	Bombardier Global Express-Global XRS-Global 5000, Boeing BBJ, Gulfstream G V, G VI (G500 - G650)
Very Heavy Jet	60,001 - 75,000 MGTOW	Falcon 7000 (7X), Gulfstream G III, G IV (G350 - G450)
Heavy Jet	35,001 - 60,000 MGTOW	Citation X (750), Falcon 900 - 2000, Hawker 4000, Embraer Legacy, Challenger 300's, 600's, Gulfstream II
Mid-Sized Jet	18,001 - 35,000 MGTOW	Citation III - IV - V (560XL, 650, 680), Falcon 20 - 50, Gulfstream G I (G100), Lear 40-60, Hawker 800 - 900
Light Jet	9,001 - 18,000 MGTOW	Citation I, II, V (500, 525, 550, 560 Ultra), C/3, C/4, Beechjet 400A, Falcon 10, Lear 20 - 36, Phenom 300
Very Light Jet	Under 9,000 MGTOW	Eclipse, C510, (Cessna Mustang)
Heavy Turbo Helicopter	8,000 + MGTOW	Bell 222, Sikorsky S76, Agusta 139
Turbo Helicopter	< 8,000 MGTOW Turbine	Bell Jet Ranger, Eurocopter, MDHC 500, Robinson R66, Augusta 109
Piston Helicopter	Any Weight	Robinson R22 - R44
Turbo-Prop - Twin	Any Weight	Cessna 404, 425, King Air 90 - 350, Beech 1900, Cheyenne I/II, Jetstream 31 - 41, Piaggio P180
Heavy Turbo-Prop - Single	Over 9,000 MGTOW	Pilatus PC12
Light Turbo-Prop - Single	Under 9,000 MGTOW	Piper PA46, Scotia TBM, Cessna C208 Caravan, (Piper Meridian Only: \$20 Ramp Fee)
Piston - Twin	Any Weight	Seneca, Apache, Aztec, Seminole, Twin Comanche, Duke, Baron, Duchess, Aerostar, Navajo, Twin Cessna 310, 225, 402, 414, 421
Piston - Single	Any Weight	Bonanza, Cherokee, Commander 112-114, Arrow, Lance, Mooney, Cirrus, Malibu, Matrix, Mirage, Skyhawk, Skylane, Navion

FBO Service	Description	County Percentage	FBO Revenue	County Revenue
*Fuel Sales	Into-plane Jet A and Avgas Sales. Requires aircraft refueling truck (own or lease). Credit Card processing equipment and agreements. Filter changes in truck and farm. Staffing for normal business hours 7-days per week.	7.5 cents/gallon	\$926,666	\$16,480
*Hangar – yr. lease	For County owned hangars only – not including County Aircraft MX hangar. Electricity costs (unheated). Minor maintenance (change lightbulbs). Remove snow 5' around hangar.	3% Old T's (12 Units) 50% 2003 T's (6 Units)	\$72,743	\$13,180
Hangar Transient	N/A – All transients put in Schermerhorn Real Estate Holdings hangar – not part of FBO agreement or services. Aircraft tug, tow bars, tow heads.	0% Ground Lease Only	\$25,607	\$0
*Tiedown – yr. lease	Self-parking – provide ropes and wheel chocks.	3% Should be 10%	\$7,010	\$210
*Tiedown Transient	Self-parking – provide ropes and wheel chocks	3% Should be 10%		
Ramp/Jet Parking	Parking assistance – aircraft marshaling – luggage – plane side ground transportation assistance – wheel chocks – red carpet.	10%	\$90,385	\$9,039
Lav Service	Empty and fill aircraft lavatory. Lav cart purchase and chemical water treatment (blue sanitary tabs).	10% Should be 3%	\$650	\$65
*Aircraft Maintenance	Scheduled and emergency aircraft maintenance for piston and minor turbo-prop and jet repairs. One FT A/C mechanic. Minor building maintenance (change lightbulbs, janitorial). Trash removal-A/C parts disposal – waste oil –all utilities.	0%	\$137,637	\$0
GPU	Auxiliary ground power for turbine aircraft – GPU cart purchase and fuel.	10% Should be 3%	\$2,350	\$235
Plug-In	Plug in for block heater in piston powered aircraft. County electricity used. Lead cords provided by FBO.	3% - no reported income	\$0	\$0
Piston Pre-Heat	Piston engine pre-heat with propane power heater.	10%	\$0	\$0
Deicing	Type I – aircraft deicing – truck provided – cart minimum needed. Deicing fluid, staff training, truck maintenance and fuel.	10%	\$1,966	\$197
Oxygen	Pressurized oxygen for high altitude turbine powered aircraft. Specialized compressor for breathing oxygen.	10%	\$0	\$0
Pull-Out/Put-Away	Aircraft tug, tow bars and tow heads for putting aircraft into hangars. Required for large jets – not really applicable to County hangars.	10%	\$450	\$45
Wash area	FBO provides garden hose – County provides water.	No reported income	\$0	\$0
Call-in/out	Charged for any FBO staff required outside normal business hours: 8am – 6pm 7-days/wk. \$100 - \$150 per hour with 3 hour minimum or continuous shift.	10%	\$33,900	\$3,390
Misc	Pilot supplies – catering – commissions-conf. room	3%	\$9,469	\$239
Non-revenue maintenance	Mow and landscape terminal areas – janitorial in terminal (supplies provided by County)	N/A	N/A	N/A
FBO Monthly Lease	Flat monthly FBO lease rate of \$2,500 per month	100%	N/A	\$30,000
Totals			\$1,308,833	\$73,080

*Required services. Other services are not technically required per FBO agreement. See attached map for leased premises and maintenance responsibilities. Minimum Annual Guarantee = \$70,000. Based on 2016 data: except Fuel Sales and Schermerhorn Hangar rental sales, and Misc Sales are from 2015 data.

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: DPW - Airport

DATE: 7/25/2017

- (a) Purpose of Request: **To authorize the Treasurers Office to reimburse Rich Air for lost revenue for discounted fuel sales not required by the contract.**
- (b) Details: **The County's self-serve fuel pump was not operational when the new fuel farm was put into service and Rich Air is requesting reimbursement for discounts given to three customers.**
- (c) Previous Resolution Number:
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **A.5610 439 Misc Fees & Expenses - \$70.72**

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS



Rich Air
 Warren County Airport (KGFL)
 443 Queensbury Avenue
 Queensbury, NY 12804
 www.flyrichair.com
 Tel: 518-798-3091 Fax: 518-615-0774

Sales Person: SAbbott

Invoice: GFL-17-037031

7/07/2017
1.00PM

Sold To: Warren County
 1340 State Route 9
 Lake George, NY 12845 United States

Line#	Type	Item/Description	Cr?	Aircraft	Quantity	Units	List Price	Disc	Unit Price	Extended
1	Misc	Lost Revenue RE: No NOTAM Issued for 100LL SS Pump b Verbally Requested by Rich Air to NOTAM 100LL SS Pump OTS on 07/03/17			1.00	Each	0.00		70.72	70.72
Subtotal										70.72
Total Due										70.72



Rich Air
 Warren County Airport (KGFL)
 443 Queensbury Avenue
 Queensbury, NY 12804
 www.flyrichair.com
 Tel: 518-798-3091 Fax: 518-615-0774

Sales Person: SAbbot

Invoice: GFL-17-037026

7/07/2017
 8.20AM

Sold To: Midwest Airmotive Inc
 709 Airport Rd
 Mount Sterling, KY 40353-8113

Line#	Type	Item/Description	Cr?	Aircraft	Quantity	Units	List Price	Disc	Unit Price	Extended
1	Fuel	AVGAS		N58CC	20.0	Gallon	5.37	22	4.20	84.00
		AvGas 100LL					Meter Start: 112233.8	Stop: 112233.8		
							Meter Start: 112122.8	Stop: 112142.8		
		No NOTAM issued by Warren County for 100LL SS Pump being OTS on 07/07/19								
							Subtotal			84.00
							NYS SALES TAXES:			5.88
							Total Due			89.88
							Paid-Visa ..5334			89.88



Rich Air
 Warren County Airport (KGFL)
 443 Queensbury Avenue
 Queensbury, NY 12804
 www.flyrichair.com
 Tel: 518-798-3091 Fax: 518-615-0774

Sales Person: SAbbott

Invoice: GFL-17-037029
 Account #: N291YA Scheidegger

7/07/2017
 12.39PM

Sold To: Bill Scheidegger
 34E LaClaire St.
 Hudson Falls, NY 12839

Line#	Type	Item/Description	Cr?	Aircraft	Quantity	Units	List Price	Disc	Unit Price	Extended
1	Fuel	AVGAS		N291YA	17.0	Gallon	5.37	22	4.20	71.40
		AvGas 100LL				Meter Start: 112233.8	Stop: 112233.8			
						Meter Start: 112171.2	Stop: 112188.2			
		No NOTAM issued by Warren County for 100LL SS Pump being OTS on 07/07/19								
							Subtotal			71.40
							NYS SALES TAXES:			5.00
							Total Due			76.40
							Paid-Visa ..9446			76.40



Rich Air
 Warren County Airport (KGFL)
 443 Queensbury Avenue
 Queensbury, NY 12804
 www.flyrichair.com
 Tel: 518-798-3091 Fax: 518-615-0774

Sales Person: SAbbott

Invoice: GFL-17-037030

7/07/2017
12.40PM

Sold To: IRWIN, JEFFREY C
 8090 Cider Street
 Oriskany, NY 13424

Line#	Type	Item/Description	Cr?	Aircraft	Quantity	Units	List Price	Disc	Unit Price	Extended
1	Fuel	AVGAS		N82398	19.3	Gallon	5.37	22	4.20	81.06
		AvGas 100LL				Meter Start: 112233.8			Stop: 112233.8	
						Meter Start: 112188.2			Stop: 112207.5	
		No NOTAM issued by Warren County for 100LL SS Pump being OTS on 07/07/19								
									Subtotal	81.06
									NYS SALES TAXES:	5.67
									Total Due	86.73
									Paid-Mastercard ..9711	86.73



LEARN MORE



Airports

NavAids

Airspace Fixes

Aviation Fuel

iPhone App

My AirNav

567 users online [LOGIN](#)

Fuel prices within 50 miles of KGFL

Airport / FBO	100LL \$3.95—\$5.75 average \$4.81	Jet A \$4.22—\$5.00 average \$4.50
---------------	--	--

KGFL *Floyd Bennett Memorial Airport* Glens Falls, NY



RICH AIR
LAKE GEORGE | GLENS FALLS



SS	\$4.50	FS	\$4.80
FS	\$5.75		

06-Jul
update

5B2 *Saratoga County Airport* Saratoga Springs, NY

21 SSW

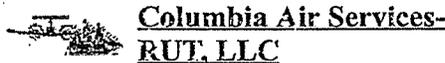


FS	\$5.24	FS	\$4.59	GUARANTEED
SS	\$5.24			



KRUT *Rutland - Southern Vermont Regional Airport* Rutland, VT

31 ENE



SS	\$4.64	SS	\$4.34
FS	\$5.24	FS	\$4.64

GUARANTEED

KDDH *William H Morse State Airport* Bennington, VT

31 SSE

William H. Morse State Airport

AS	\$4.59	AS	\$4.22
----	--------	----	--------

27-Jun
update

KSCH *Schenectady County Airport* Schenectady, NY

32 SSW



FS	\$5.00	FS	\$4.30	GUARANTEED
----	--------	----	--------	-------------------



4B6 *Ticonderoga Municipal Airport* Ticonderoga, NY

33 NNE

Town of Ticonderoga

Shell SS \$4.65

23-May
update

KALB *Albany International Airport* Albany, NY

37 SSW



FS	\$4.85	FS	\$4.30
----	--------	----	--------

11-Jul
update

NYO *Fulton County Airport* Johnstown, NY

38 WSW

The 195 Factory

Phillips 66 SS \$4.65

30-Jun
update

Piseco Airport Piseco, NY