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OCCUPANCY TAX COORDINATION

DATE: September 19, 2017

Committee Supervisors:

**D. Dickinson, Chairman
E. Merlino
M. Simpson
J. Strough
D. Beaty
E. Frasier
C. Leggett
R. Montesi
M. MacDonald
K. Geraghty**

- I. Committee meeting called to order by Chairman.**
- II. Motion to approve minutes of meeting held on May 22, 2017**
- III. Report on Revenues from the County Treasurer**
- IV. Action Agenda:**
 - Report of third and fourth quarter activities at the Cool Insuring Arena by the Adirondack Civic Center Coalition representative(s).**
 - The American Music Festival for the Lake originally scheduled for 9/23 – 9/24/17 is cancelled; Improv Records to hold Marshall Tucker Band Concert on 9/24/17- award Improv Records the \$2,000 originally given to The American Music Festival for the Lake.**
 - Committee Chairman to go over plan for awarding Occupancy Tax to Special Events for 2018**
 - Review 2018 Occupancy Tax Budget – now under separate code, A. 6417.0002**
- V. Adjourn.**
- VI. Pending Item:**

Chairman working on setting up a presentation by representatives of Airbnb to take place at a future Committee Meeting.

**ADIRONDACK CIVIC CENTER COALITION, INC.
WARREN COUNTY TOURIST AND DEVELOPMENT PROGRAM
UPCOMING EVENTS**

October 1, 2017- December 31, 2017**

** We did not submit a request for funds for performances for the 3rd quarter of 2017

EVENT	OTHER GOV. FUNDING GROUPS	ALL FUNDING	ATTEND- ANCE (projected)	NO. OF OVER- NIGHT ACCOMM.	MARKETING AND AD AREAS	TOTAL COSTS	FUNDS NEEDED
Rodeo 11/3/17 11/4/17			6000			\$40,000	\$40,000
NYS High School Volleyball Championship Nov. 18, 19, 20, 2017			3000			\$20,000	\$20,000
Concert (has not been announced to public yet) 12/7/2017			3000			\$100,000	\$100,000

TOTAL COSTS FROM ABOVE \$160,000

TOTAL REQUEST \$80,000

**ADIRONDACK CIVIC CENTER COALITION, INC.
WARREN COUNTY TOURIST AND DEVELOPMENT PROGRAM**

PERFORMANCE REPORT

April 1, 2017- June 30, 2017

GARDEN BROTHERS CIRCUS

Date: April 21, 2017

No. of Events: 2
Total Attendance: 3173
Total Costs (see attached): \$6,968.23

THE 1975

Date: May 28, 2017

No. of Events: 1
Total Attendance: 2364
Total Costs (see attached): \$117,661.68

WWE

Date: June 4, 2017

No. of Events: 1
Total Attendance: 2226
Total Costs (see attached): \$15,972.35

SETTLEMENT

EVENT:

The 1975

DATE(S):

SUN May 28, 2017

PROMOTER:

SLP Concerts/ Step Up Presents

OF SHOWS:

1

of Sold Tickets

2364

GFCC Expenses:

	0.00
	0.00
	0.00
Rent	\$ 16,000.00
Stagehands	\$ 15,396.64
Rent	\$ -
Runners	\$ 400.00
Contracted Security	\$ 2,067.12
CC Fees	\$ 205.92
Catering	\$ 4,592.00
Production	\$ 20,000.00
TOTAL GFCC Expenses	\$ 58,661.68

Artist Guarentee (Paid by GFCC)

\$ 59,000.00

GLENS FALLS CIVIC CENTER INTERNAL SETTLEMENT
Garden Bros. Circus Friday, April 21, 2017

	<u>ACTUAL</u>
NUMBER OF EVENTS	2
TOTAL PAID GENERAL	0
TOTAL PAID SUITES	
TOTAL PAID GROUPS	
TOTAL ATTENDANCE DROP	3173

LESS EXPENSES:

EMT
 STAGEHANDS WAGES
 CROWD MANAGEMENT
 BOX OFFICE STAFF
 OPERATIONS
TOTAL EXPENSES

	171.92	
	3185.11	
	1299.30	
	153.31	
	2158.59	
	\$ 6,968.23	

SETTLEMENT

EVENT:

WWE Live

Total Paid:
2226

DATE(S):

Sunday, June 4, 2017

PROMOTER:

WORLD WRESTLING ENTERTAINMENT, INC.

OF SHOWS:

1

RENT PLUS REIMBURSABLES

[REDACTED]	[REDACTED]
Ambulance/EMS	\$825.00
Stagehands	\$8,591.07
[REDACTED]	[REDACTED]
Outside Security	\$5,195.00
GFPD Armed Guards	\$1,061.28
K-9 Sweep	\$200.00
[REDACTED]	[REDACTED]

\$ 15,972.35

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

**Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.*

DEPARTMENT NAME: Tourism (Occupancy Tax Coordination Committee)

DATE: 9/19/17

- (a) Purpose of Request:
To reallocate the \$2,000 originally given to 398 Group for the American Music Festival for the Lake to Improv Records, Inc. for a one day event at the Festival Commons, the Marshall Tucker Band concert.

- (b) Details:
**American Music Festival for the Lake has been cancelled for 9/23-9/24/17;
Marshall Tucker Band concert scheduled for 9/24/17.**

- (c) Previous Resolution Number:
555 of 2016; 221 of 2017

- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount:
A.6417 480, Special Events \$2,000

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS

**APPLICATION FOR CONTRACT FUNDING WITH WARREN COUNTY
UNDER THE TOURIST AND CONVENTION DEVELOPMENT AGREEMENT**

Please check those Towns/City/Village listed below that your organization will be applying for funding for this event:

Bolton Chester Hague Horicon Johnsburg Thurman
 Lake George Village of Lake George Lake Luzerne Queensbury
 Stony Creek Warrensburg City of Glens Falls

I. ORGANIZATION AND CONTACT INFORMATION

1. A. Please set forth your complete corporate, association or group name.
IMPROV RECORDS INC

B. Please set forth the name of the event for which you wish to contract with Warren County.
MARSHALL TUCKER CONCERT

C. Please set forth the contract amount you propose to be paid by the County toward the event.
\$5000.00

2. Is the above name the only name you conduct business or fund raising under?
 Yes No. If No, please provide all other names you use for business and fund raising purposes.

3. If your organization is incorporated, please provide the state of incorporation and the complete corporate name, if different than set forth above.
S CORP

4. Please set forth your organization's principal business address.

P.O. Box 4782
ONEBURY, NY 12804

5. Please set forth your organization's contact person and that person's address, email address and telephone number (this should be the person County representatives may contact for contract information or if there is a need for presentations before County Committees or other questions).

Name DAVE EDWARDS
Address 707 STATE ROUTE 149 LG. 12804
Email improvecorps@aol.com Telephone 518 361 0667

II. EVENT BACKGROUND INFORMATION

6. Please state the dates on which your event is planned to occur and for which you wish to contract with Warren County. (Please note: Warren County generally does not fund one day events, and it is expected that one day events will be addressed at the local Town, City, or Village level - the Board of Supervisors will, however, consider exceptions to this rule in the instance of special circumstances.)

9-24-17

7. Please set forth the planned location of your event.

CHARLES R WOOD FEST. COMMONS

8. Please provide a general description of your event i.e. the nature and type of event and why it is held. Include an agenda of activities during the event if possible.

A CONCERT W 3 BANDS
HEADLINED BY MARSHALL TUCKER

9. Please describe what licenses, contracts and/or infrastructure have been or will be arranged to support the event.

CONTRACT WITH THE BANDS

10. Please state whether this is a one-time event in Warren County or whether you plan future events.

THIS WILL BE AN ANNUAL EVENT
BASED ON GENRE OF MUSIC FOR THIS WEEKEND

11. Please set forth the number of attendees projected to attend the event.

a. 2000-3000

- b. How did you determine this number of attendees?

BASED ON SIMILAR SHOWS

12. Please set forth the number of hotel, motel, inn, bed and breakfast or other overnight accommodations anticipated or projected and the length of stay anticipated.

No. Of Rooms anticipated 500-1000 Length of Stay (per party) 1-2 NIGHTS

How did you determine this number of rooms? BASED ON

OTHER EVENTS WE'VE DONE

13. If your organization has previously received funding from the County, please attach the previous year's performance report and zip code list.

What was the estimated number of rooms that were utilized? 300-500

How did you determine this number? SIMILAR EVENT.

If you expect this to change this year, please indicate your reasons below.

THIS IS FIRST YEAR FOR THIS TYPE SHOW

14. What funding did your organization receive last year, if any?

0

15. How many years has Warren County funded this event?

0

16. Please set forth the marketing and advertising that is planned to occur. Please state, particularly the planned marketing and advertising areas (specify local, regional, state, national etc).

POSTERS FLYERS, RADIO, WEB,
FACEBOOK ETC.
WE WILL BE DOING A 200 MILE
RADIUS

III. EVENT FINANCING INFORMATION

17. Please set forth the total cost anticipated to be borne by your organization as sponsor for the event.

\$ 36,900⁰⁰

18. Please set forth the funding that has been obtained or is expected to be obtained from the businesses, persons, governmental or non-profit agencies listed (an attachment may be provided instead of listing the same):

EXPECTED: LGV 3000, TOLG 3000,
SOFT FUND, 10,000

19. Please set forth how much you expect to raise from admission charges or fees earned from participating vendors.

\$ 18,000

20. Please set forth any other governmental or non-profit group financial assistance you have applied for (if this is already stated in response to paragraph 18, you need only

to state this).

21. Please set forth the total amount that your organization has calculated that needs to be raised to fund the event that is currently not available or expected to be available.

\$ 15,000

22. Please attach your proposed budget for the event, showing anticipated income and expenditures.

23. Please set forth a description of any end product that will be generated as a result of this funding, and whether it is intended that such end product, or copy thereof will be furnished to Warren County.

N/A

IV. WARREN COUNTY AGREEMENT INFORMATION

25. Please state whether you will agree to use the Warren County Tourism Logo with website provided by the Tourism Department in all advertisements, promotions and marketing materials distributed for the EVENT where reimbursement is requested and to secure prior approval by Tourism Department for the use and placement of the logo or if use is limited to certain promotional material, please describe where and when the logo will be used.

YES OF COURSE

Please note: Any advertising, promoting and marketing for the EVENT must include the Warren County Tourism logo with website to be reimbursed. Additionally, the sponsor shall provide, at no cost, up to one (1) full page of advertising as shall be required by the County Tourism Department for County promotion and/or advertising in the primary program, directory, magazine or other publication used by the sponsor during the event.

26. Please state whether you have read the standard form County Tourist and Development Agreement *which includes insurance requirements naming Warren County as additional insured ninety (90) days before the event takes place with the Sponsor as the named insured on the certificate*, and whether you are willing to be bound and execute the same, should the County determine to contract with your organization.

READ & UNDERSTOOD

I hereby certify that the above statements are true, complete and correct to the best of my knowledge and belief.

DAVE EDMAN
TYPE OR PRINT NAME


SIGNATURE

PRESIDENT
TITLE

8-21-17
DATE

PLEASE NOTE: THIS FORM MUST BE ACCOMPANIED BY ALL DETAILED BUDGET SHEETS

WARREN COUNTY BUDGET SUMMARY SHEET

PRIOR YEAR EXPENDITURES AND REQUEST FOR 2018 APPROPRIATIONS

REQUEST SUBMISSION TO THE CLERK OF THE BOARD OF SUPERVISORS

NAME OF DEPARTMENT: Tourism/Occupancy - Occupancy Tax
BUDGET ACCOUNT CODE: A.6417 0002

OBJECT CODES	2016 EXPENDITURES	2017 ADOPTED	2017 AMENDED	2018 DEPARTMENT REQUESTS
400's CONTRACTUAL				\$2,383,000.00
TOTALS				\$2,383,000.00

2016 REVENUES	2017 ADOPTED REVENUES	2017 ESTIMATED REVENUES	2018 DEPARTMENT REQUESTS
\$0.00			\$1,847,656.00

SIGNED: _____
DEPARTMENT HEAD

TITLE: _____

DATE: _____

2018 Budget Request - Tourism

Budget Year 2018

Account	Account Description	2015 Actual Amount	2016 Actual Amount	2017 Adopted Budget	2017 Amended Budget	2017 Actual Amount	2018 Departmental Request
Fund A - General							
REVENUE							
Department 6417 - Tourism/Occupancy							
Sub Department 0002 - Occupancy Tax							
<i>Non-Property Tax Items</i>							
1113	Tax - Hotel Room Occupancy	.00	.00	.00	.00	.00	1,847,656.00
<i>Non-Property Tax Items Totals</i>		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,847,656.00
Sub Department 0002 - Occupancy Tax Totals		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,847,656.00
Department 6417 - Tourism/Occupancy Totals		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,847,656.00
REVENUE TOTALS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,847,656.00
EXPENSE							
Department 6417 - Tourism/Occupancy							
Sub Department 0002 - Occupancy Tax							
<i>Contractual Expense</i>							
469	Other Payments/Contributions	.00	.00	.00	.00	.00	1,448,000.00
471	Administration	.00	.00	.00	.00	.00	125,000.00
480	Tourism-Special Events	.00	.00	.00	.00	.00	175,000.00
480.02	Tourism - Convention Event Development Fund	.00	.00	.00	.00	.00	250,000.00
480.04	Tourism - Warren County Projects	.00	.00	.00	.00	.00	150,000.00
480.05	Tourism - Business Promotion	.00	.00	.00	.00	.00	235,000.00
<i>Contractual Expense Totals</i>		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383,000.00
Comments							
<i>Account</i>	<i>Level</i>	<i>Comment</i>					
469	Departmental Request	Payments to Towns, City of GF, & Village of LG plus 2017 Spending Plan figures					
471	Departmental Request	Treasurer's Fee					
480	Departmental Request	Money awarded to events to draw people to the area; ie. Americade					
480.02	Departmental Request	Glens Falls Civic Center					
480.04	Departmental Request	Water Feature at Festival Commons					
480.05	Departmental Request	LG Regional Chamber Special Events Coordinator - \$175,000; Exit 17- 25,000; Maintenance of Festival Commons website- \$10,000; Village of LG Visitor's Center- \$25,000					
Sub Department 0002 - Occupancy Tax Totals		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383,000.00
Department 6417 - Tourism/Occupancy Totals		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383,000.00
EXPENSE TOTALS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383,000.00
Fund A - General Totals							
REVENUE TOTALS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,847,656.00
EXPENSE TOTALS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383,000.00
Fund A - General Totals		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$535,344.00)

2018 Budget Request - Tourism

Budget Year 2018

Net Grand Totals						
REVENUE GRAND TOTALS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,847,656.00
EXPENSE GRAND TOTALS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383,000.00
Net Grand Totals	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$535,344.00)

Account	Account Description	2015 Actual Amount	2015 Actual Amount	2017 Adopted Budget	2017 Amended Budget	2017 Actual Amount	2018 Departmental Request	
REVENUE								
Department 5817 - Tourism Occupancy								
<i>Non-Property Tax Items</i>								
1113	Tax - Hotel Room Occupancy	4,148,376.97	4,171,995.34	4,000,000.00	4,000,000.00	1,384,701.42	4,100,000.00	Est Collections
	<i>Non-Property Tax Items Totals</i>	\$4,148,376.97	\$4,171,995.34	\$4,000,000.00	\$4,000,000.00	\$1,384,701.42	\$4,100,000.00	
<i>Departmental Income</i>								
2089	Tourism	78,945.00	68,930.00	80,000.00	80,000.00	6,600.00	60,000.00	TG revenue
2096	Motorcoach Promotion	3,850.00	5,375.00	3,000.00	3,000.00	1,950.00	5,000.00	Group Tour revenue
	<i>Departmental Income Totals</i>	\$82,795.00	\$74,305.00	\$83,000.00	\$83,000.00	\$8,550.00	\$65,000.00	
<i>State Aid</i>								
3719	Tourism Promotion	78,708.00	89,803.00	89,803.00	89,803.00	88,337.00	89,803.00	NYS Matching Funds
	<i>State Aid Totals</i>	\$78,708.00	\$89,803.00	\$89,803.00	\$89,803.00	\$88,337.00	\$89,803.00	
<i>Sale of Property And Compensation For Loss</i>								
2654	Minor Sales - Tourism	379.95	.00	.00	.00	.00	.00	
	<i>Sale of Property And Compensation For Loss Totals</i>	\$379.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	Department 6417 - Tourism Occupancy Totals	\$4,310,259.92	\$4,336,103.34	\$4,172,803.00	\$4,172,803.00	\$1,481,588.42	\$4,254,803.00	
	REVENUE TOTALS	\$4,310,259.92	\$4,336,103.34	\$4,172,803.00	\$4,172,803.00	\$1,481,588.42	\$4,254,803.00	
EXPENSE								
Department 5817 - Tourism Occupancy								
<i>Personal Services</i>								
110	Salaries - Regular	339,779.22	297,641.61	351,257.00	351,257.00	225,846.92	361,350.00	
120	Salaries - Overtime	6,729.46	1,806.44	5,250.00	5,250.00	3,239.10	5,250.00	
130	Salaries - Part Time	20,400.58	21,983.28	23,520.00	23,520.00	14,356.76	25,022.00	
	<i>Personal Services Totals</i>	\$366,909.26	\$321,431.33	\$380,027.00	\$380,027.00	\$243,442.78	\$391,622.00	
<i>Equipment</i>								
210	Furniture/Furnishings	.00	395.00	2,000.00	7,189.21	5,664.26	2,000.00	
220	Office Equipment	\$73.91	3,741.64	1,000.00	4,876.54	4,384.07	1,000.00	
	<i>Equipment Totals</i>	\$73.91	\$4,136.64	\$3,000.00	\$12,065.75	\$10,048.33	\$3,000.00	
<i>Contractual Expense</i>								
410	Supplies	8,634.33	5,958.98	9,000.00	9,000.00	1,713.79	7,000.00	
419	Ins-General Liability	206.96	225.54	.00	.00	.00	.00	
423	Telephone	1,181.73	1,403.83	1,250.00	1,250.00	926.14	1,450.00	
424	Postage	132,866.69	125,006.53	164,850.00	108,850.00	36,246.47	100,150.00	
426	Subscriptions	7,345.78	17,751.34	14,905.00	10,779.56	10,195.44	7,100.00	
427	Memberships & Dues	6,390.60	4,163.82	5,500.00	5,500.00	2,330.83	10,000.00	
428	Data Processing & Internet Fees	28,638.34	22,511.17	22,620.00	22,620.00	6,058.00	22,594.00	IT DEPT
441	Auto-Supplies & Repair	82.90	1,240.12	.00	.00	.00	.00	
442	Automotive - Gas & Oil	194.27	35.94	.00	.00	.00	.00	
444	Travel/Education/Conference	11,598.83	5,937.59	15,000.00	15,000.00	6,916.20	15,000.00	

2018 Budget Request - Tourism

Budget Year 2018

Account	Account Description	2015 Actual Amount	2016 Actual Amount	2017 Adopted Budget	2017 Amended Budget	2017 Actual Amount	2018 Departmental Request
<i>Fund A - General</i>							
EXPENSE							
<i>Department 6417 - Tourism Occupancy Contractual Expense</i>							
460	Other Payments/Contributions	1,223,701.17	1,442,094.24	1,442,000.00	1,448,000.00	1,057,998.84	1,448,000.00
470	Contract	455,219.03	583,146.72	738,810.00	841,505.99	463,903.91	458,485.00
471	Administration	90,000.00	114,000.00	124,000.00	124,000.00	124,000.00	125,000.00
480	Tourism-Special Events	244,979.92	218,486.42	175,000.00	300,000.00	121,000.00	175,000.00
480.02	Tourism - Convention Event Development Fund	250,000.00	250,000.00	250,000.00	250,000.00	250,000.00	250,000.00
480.03	Tourism - Special Event Discretionary Fund	28,000.00	30,000.00	.00	35,000.00	35,000.00	.00
480.04	Tourism - Warren County Projects	29,000.00	23,000.00	.00	150,000.00	.00	150,000.00
480.05	Tourism - Business Promotion	.00	.00	50,000.00	50,000.00	25,000.00	235,000.00
480.06	Tourism - Enhanced Promotion	.00	.00	.00	400,000.00	.00	.00
481	Tourism Promotion	1,047,128.11	983,488.09	1,546,932.00	1,196,648.44	673,434.06	1,203,020.00
<i>Contractual Expense Totals</i>		\$3,565,168.66	\$3,828,430.33	\$4,559,867.00	\$4,968,153.99	\$2,814,723.68	\$4,707,799.00
<i>Employee Benefits</i>							
810	Retirement	65,395.74	52,085.20	51,299.00	51,299.00	33,978.05	52,722.00
820	Social Security	21,855.30	19,109.90	23,563.00	23,563.00	14,381.47	24,281.00
831	Medicare Contribution	5,111.33	4,460.28	5,511.00	5,511.00	3,363.40	5,679.00
860	Hospitalization	90,447.96	71,920.82	87,516.00	87,516.00	53,192.94	77,000.00
865	Dental Insurance	984.00	884.00	1,392.00	1,392.00	816.00	1,224.00
<i>Employee Benefits Totals</i>		\$183,794.33	\$148,460.20	\$169,281.00	\$169,281.00	\$105,731.86	\$160,906.00
<i>Civilian Benefits</i>							
840	Workmen's Compensation	3,485.37	3,385.55	3,034.00	3,034.00	3,033.04	1,906.00
861	Retirees Hospitalization	20,184.76	28,550.91	30,141.00	30,141.00	19,232.49	24,914.00
<i>Civilian Benefits Totals</i>		\$23,670.13	\$31,936.46	\$33,175.00	\$33,175.00	\$22,265.53	\$26,820.00
<i>Department 6417 - Tourism Occupancy Totals</i>		\$4,140,416.29	\$4,334,423.96	\$5,145,350.00	\$5,562,702.74	\$3,196,212.18	\$4,790,147.00
EXPENSE TOTALS		\$4,140,416.29	\$4,334,423.96	\$5,145,350.00	\$5,562,702.74	\$3,196,212.18	\$4,790,147.00
<i>Fund A - General Totals</i>							
REVENUE TOTALS		\$4,310,259.92	\$4,336,103.34	\$4,172,803.00	\$4,172,803.00	\$1,481,588.42	\$4,254,803.00
EXPENSE TOTALS		\$4,140,416.29	\$4,334,423.96	\$5,145,350.00	\$5,562,702.74	\$3,196,212.18	\$4,790,147.00
<i>Net Grand Totals</i>		\$169,843.63	\$1,679.38	(\$972,547.00)	(\$1,389,899.74)	(\$1,714,623.76)	(\$535,344.00)
REVENUE GRAND TOTALS		\$4,310,259.92	\$4,336,103.34	\$4,172,803.00	\$4,172,803.00	\$1,481,588.42	\$4,254,803.00
EXPENSE GRAND TOTALS		\$4,140,416.29	\$4,334,423.96	\$5,145,350.00	\$5,562,702.74	\$3,196,212.18	\$4,790,147.00
Net Grand Totals		\$169,843.63	\$1,679.38	(\$972,547.00)	(\$1,389,899.74)	(\$1,714,623.76)	(\$535,344.00)

TOTALS 25% of spending plan
 TREASURER TO EVENTS CIVIC CENTER
 WATER FEATURE CVB + EX IT + BSBAC (120 + FERT CONTAINERS W/EL)
 \$ 810,000

WARREN COUNTY TREASURER

MICHAEL R. SWAN
County Treasurer

ROBERT V. LYNCH II
Deputy Treasurer

OCCUPANCY TAX REPORT

Tuesday September 19, 2017

2017 Revenues

Revenue Collected through 9/14/17	\$ 1,714,486.92
Revenue Collected through 9/14/16	<u>\$ 1,730,857.70</u>
Increase (Decrease)	<u>\$ (16,370.78)</u>
Increase(Decrease)	-0.95%

2018 Occupancy Tax Awards				
		Event	Dates	Amount of Award
1	Adirondack Festivals, LLC	Adirondack Wine & Food Festival		10,000.00
2	Adirondack Hot Air Balloon Festival, Inc.	Balloon Festival		40,000.00
3	Adirondack Sports Complex, LLC	ADKSC Softball Tournaments		40,000.00
4	Albany Rods & Kustoms, Inc.	Adirondack Nationals Car Show		25,000.00
5	Americade	Americade		50,000.00
6	Hudson Valley Vol. Firemen's Association, Inc.	Firemen's Annual Convention & Parades		10,000.00
7	Warren County Safe & Quality Biking Organization	Promotion of Bicycling		3,000.00
8	Warrensburg Chamber of Commerce	World's Largest Garage Sale		<u>20,000.00</u>
				198,000.00

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: Tourism

DATE: 9/19/17

- (a) Purpose of Request: to award the attached list of eight events/county interests Occupancy Tax funding for 2018

- (b) Details: These events/county interests have been established as premier events in Warren County. All other events to be funded at the local level.

- (c) Previous Resolution Number: none

- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: A.6417 480 - Tourism-Special Events; \$198,000

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS