



**Occupancy Tax Coordination Committee
Warren County Tourism Department
AGENDA
April 30, 2018**

Committee Members:

- D. Dickinson, Chairman
- E. Merlino
- M. Simpson
- J. Strough
- D. Beaty
- E. Frasier
- C. Leggett
- K. Geraghty
- B. Driscoll

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- I. Committee meeting called to order by Chairman Merlino.
 - II. Motion to approve minutes of March 29, 2018 Occupancy Tax Coordination Meeting.
 - III. Report on Revenues from the County Treasurer
 - IV. Action Agenda:
 - Report of activities from AdirondackCool Insuring Arena (Glens Falls Civic Center)
 - Report of activities from Lake George Regional Chamber & CVB, Inc.
 - Discuss application – Warrensburg Bike Rally
 - VI. Privilege of the Floor to discuss any additional items to come before Committee.
 - VII. Motion to adjourn.

OCCUPANCY TAX SCORING SHEET

APPLICANT: _____

DATE APPLICATION RECEIVED: _____

APPLICATION MEETS 50% INVESTMENT CRITERIA ____ YES ____ NO

POINTS

BED NIGHTS: one room, one night

ECONOMIC IMPACT:

LENGTH OF EVENT:

MONTH OF EVENT:

YEAR OF EVENT: (first year, second, third, etc.)

TOTAL POINTS

AMOUNT REQUESTED BY APPLICANT: _____

AMOUNT RECEIVED IN 2016 _____

REVIEWER'S RECOMMENDATION: _____

COMMITTEE RECOMMENDATION: _____

AWARD AMOUNT: _____

SCHEDULE "A"

SCORING SYSTEM GUIDELINES - OCCUPANCY TAX

<u>Bed Nights- one room, one night</u>	<u>Points</u>
20,000 +	30
15,000 - 19,999	25
10,000 - 14,999	20
5,000 - 9,999	10
3,000 - 4,999	8
1,000 - 2,999	6
1 - 999	3

<u>Economic Impact</u> (Based on \$100 per day for day-tripper and \$200 per day for overnight visitor)	<u>Points</u>
20 million +	20
15 - 19 million	16
10 - 14 million	12
5 - 9 million	8
2 - 4 million	5
1 - 3 million	3
Under 1 million	2

<u>Length of Event</u>	<u>Points</u>
6 + days	10
4 - 5 days	8
2 - 3 days	5

<u>Month of Event</u>	<u>Points</u>
January, February, March, April, November, December	10
September and June	6
October and May	6
July and August	2

<u>New Event</u>	<u>Points</u>
New Event - First Year	6-15
Second and Third Year	4
Fourth Year +	2

Funding is to Encourage New Events

For 2014 funding, event requests will be organized alphabetically and by Town where event is being held. Workshop applicants wishing to make a presentation will speak in alphabetical order by name of organization, starting with the letter A. For 2015, applicants wishing to make a presentation will speak in reverse alphabetical order starting with the letter Z.

Scoring

up to 15 points - \$500 max	
15 points	Minimum
16 - 19 points	\$1,000 - \$4,000 max
20 - 24 points	\$5,000 - \$7,000 max
25 - 29 points	\$8,000 - \$11,000 max
30 - 34 points	\$12,000 - \$19,000 max
35 - 39 points	\$20,000 - \$24,000 max
40 - 45 points	\$25,000 - \$34,000 max
46 + points	\$35,000 - \$50,000 max

** Events scoring 40 or more points will be considered a 'super event' and will not be subjected to an incremental reduction.

Variables

Economic Impact to Individual Communities
(ex. \$300,000 to Stony Creek versus \$300,000 to Lake George)

Potential for Future Growth of Event

APPLICATION FOR CONTRACT FUNDING WITH WARREN COUNTY
UNDER THE TOURIST AND CONVENTION DEVELOPMENT AGREEMENT

Please check those Towns/City/Village listed below that your organization will be applying for funding for this event:

Bolton Chester Hague Horicon Johnsbury Thurman
 Lake George Village of Lake George Lake Luzerne Queensbury
 Stony Creek Warrensburg City of Glens Falls

I. ORGANIZATION AND CONTACT INFORMATION

1. A. Please set forth your complete corporate, association or group name.

WARRENSBURG BIKE RALLY

- B. Please set forth the name of the event for which you wish to contract with Warren County.

ED ZIBARO DBA WARRENSBURG BIKE RALLY

- C. Please set forth the contract amount you propose to be paid by the County toward the event.

\$ 35,550.-

2. Is the above name the only name you conduct business or fund raising under?
 Yes No. If No, please provide all other names you use for business and fund raising purposes.

3. If your organization is incorporated, please provide the state of incorporation and the complete corporate name, if different than set forth above.

n/a

4. Please set forth your organization's principal business address.

PO. BOX 212 - WARRANSBURG MO 64685

5. Please set forth your organization's contact person and that person's address, email address and telephone number (this should be the person County representatives may contact for contract information or if there is a need for presentations before County Committees or other questions).

Name EDWARD ZIBRO
Address PO. BOX 212 - WARRANSBURG MO 64685
Email AEZNY@aol.com Telephone 518-791-8728

II. EVENT BACKGROUND INFORMATION

6. Please state the dates on which your event is planned to occur and for which you wish to contract with Warren County. *(Please note: Warren County generally does not fund one day events, and it is expected that one day events will be addressed at the local Town, City, or Village level - the Board of Supervisors will, however, consider exceptions to this rule in the instance of special circumstances.)*

JUNE 1 - THRU JUNE 10TH 2018

7. Please set forth the planned location of your event.

WARREN COUNTY FAIRGROUND - CR-10 - Schreiner
RIVER ROAD WARRANSBURG MO 64685

8. Please provide a general description of your event i.e. the nature and type of event and why it is held. Include an agenda of activities during the event if possible.

MOTOR CYCLE RALLY - BIKE ACCESSORIES ETC
ITS A FREE EVENT FOR ALL BIKERS AND
ATTENDERS

9. Please describe what licenses, contracts and/or infrastructure have been or will be arranged to support the event.

WARREN County Tourist and Convention Development agreement, and Tour Permits for vendors

10. Please state whether this is a one-time event in Warren County or whether you plan future events.

IT IS AN ANNUAL EVENT, THIS WILL BE ONE 18TH YEAR

11. Please set forth the number of attendees projected to attend the event.

a. ~180,000 Attendees for 2018

b. How did you determine this number of attendees? SEE #23

We do an independent road count on the (3) roads to the FAIR grounds each year. Also do a mile count at the parking area.

12. Please set forth the number of hotel, motel, inn, bed and breakfast or other overnight accommodations anticipated or projected and the length of stay anticipated.

No. Of Rooms anticipated N/A Length of Stay (per party) _____

How did you determine this number of rooms? N/A

We have no control over the motels, this is a FREE event.

13. If your organization has previously received funding from the County, please attach the previous year's performance report and zip code list. - Attached

What was the estimated number of rooms that were utilized? N/A

How did you determine this number? # ARE UNKNOWN

If you expect this to change this year, please indicate your reasons below.

By increasing Radio coverage, News paper ads, National Websites, Warren County Tourism brochures, Billboards, Road Signs, Flares, our own Warrensberg Rally website and Fair Book Page

See # 16 p. 100

14. What funding did your organization receive last year, if any?

\$5,000.00 from Warren County Tourism and \$10,966.29 from The Town of Warrenton

15. How many years has Warren County funded this event? 5 yrs

16. Please set forth the marketing and advertising that is planned to occur. Please state, particularly the planned marketing and advertising areas (specify local, regional, state, national etc).

Local Radio Station, Newspapers, Local Magazines, Banners, Warren County Tourism Brochures, Road Signs, National Websites, Cycle & Motor Cycle events, Motorcycle Life Web. Distributing Fliers at other Motor Cycle Events, Dayton, Indy, Brak, Panama City, Ocean City. Also on our website Warrenton Bike Rally. Can

III. EVENT FINANCING INFORMATION

17. Please set forth the total cost anticipated to be borne by your organization as sponsor for the event.

\$2,050.-

18. Please set forth the funding that has been obtained or is expected to be obtained from the businesses, persons, governmental or non-profit agencies listed (an attachment may be provided instead of listing the same):

None - unknown at this time.

19. Please set forth how much you expect to raise from admission charges or fees earned from participating vendors.

Its a FREE event - No Admission charges - All fees come from the vendors! possible for 2015 - \$15,000

20. Please set forth any other governmental or non-profit group financial assistance you have applied for (if this is already stated in response to paragraph 18, you need only

to state this).

None

- 21. Please set forth the total amount that your organization has calculated that needs to be raised to fund the event that is currently not available or expected to be available.

\$ 85,550

- 22. Please attach your proposed budget for the event, showing anticipated income and expenditures.

- 23. Please set forth a description of any end product that will be generated as a result of this funding, and whether it is intended that such end product, or copy thereof will be furnished to Warren County.

This is a premier event - The end product is in
increased business & tax revenues for the community.
See the 2017 - Traffic Report (count, cars, bikes, trucks
for the Rally 2017.

IV. WARREN COUNTY AGREEMENT INFORMATION

- 25. Please state whether you will agree to use the Warren County Tourism Logo with website provided by the Tourism Department in all advertisements, promotions and marketing materials distributed for the EVENT where reimbursement is requested and to secure prior approval by Tourism Department for the use and placement of the logo or if use is limited to certain promotional material, please describe where and when the logo will be used.

I have the logo on all of the signs
 banners, billboard, website, flags - etc.

Please note: Any advertising, promoting and marketing for the EVENT must include the Warren County Tourism logo with website to be reimbursed. Additionally, the sponsor shall provide, at no cost, up to one (1) full page of advertising as shall be required by the County Tourism Department for County promotion and/or advertising in the primary program, directory, magazine or other publication used by the sponsor during the event.

26. Please state whether you have read the standard form County Tourist and Development Agreement *which includes insurance requirements naming Warren County as additional insured ninety (90) days before the event takes place with the Sponsor as the named insured on the certificate*, and whether you are willing to be bound and execute the same, should the County determine to contract with your organization.

Yes - I have read it all.

I hereby certify that the above statements are true, complete and correct to the best of my knowledge and belief.

Edward J. Zibro

TYPE OR PRINT NAME

Edward J. Zibro

SIGNATURE

founder

TITLE

12/2/2017

DATE



2017 Warrensburg Bike Rally performance report:

The 2017 Warrensburg Bike Rally, has become and is now a premier event for Warren County. It was our biggest yet, even with 4 days of the Rally we had rain. The 2018 Rally will be our 18th year,, and looks to be even bigger than the 2017 Warrensburg Bike Rally.

The independent traffic count that we had taken , as we have done each year , showed that we had 57,520, bikes, cars, and trucks there during the Rally. Broken down the count, counting a minimum of 2 people to each car or truck and 1-1/2 person on each bike (over 1/2 of the bikes have 2 people on them), We had over a minimum of 75 to 80,000 bikers and guests there. I've attached the reports to this application, you can do he math if you would like to check it out, were growing more each year

I feel that the Rally will continue to grow, it's a great facility. There we have pavilions, restrooms, electric, a stage for the entertainment, and plenty of parking. And it has great access from Rts, 87 or 9, which makes it very convenient

We had more road signs, a billboard, banners, fliers, which help direct the bikers and guests to the Fairgrounds. Also there was more radio coverage, newspaper adds, national motorcycle web sites, eg: Cyclefish Motorcycle Rallys., Motor Cycle Events, Motorcycle Life

I look forward to the continued growth of the Warrensburg Bike Rally, with the Fairgrounds for its base, at the Foothills of The Adirondacks. Warren County offers great amenities for the bikers and guests. great riding, boating, fishing, mountain climbing, museums, Fort William Henry, Fort Ticonderoga, river rafting, camping, and more. Just check my web Warrensburgbikerally.com, the Warrensburg Chamber of Commerce, or the Lake George Chamber of Commerce, and their Webs, for more thing to do and see.

It's a FREE Rally to all bikers and guests, and FREE to park to attend, with plenty of parking. If you haven't stopped up at the Rally , please do so, we have something for everyone. See you there !

Ed Zibro, Founder.

Ed Zibro - Founder

P.O. Box 212
Warrensburg, NY 12885



(518) 791-8728
aezny@aol.com

Warrensburg Fairgrounds
Schreer River Road
Warrensburg, NY 12885

In The Foothills Of The Adirondacks



Total Anticipated costs for year 2018

<u>Estimated Expenses</u>					
	Background Rent	2600 -			
	Insurance	5500 -			
	Bothroom cleaning	1800 -			
	Fairground water and grounds cleanup	1600 -			
	Dumpster Trash Handling & Removal	1400 -			
	Security by vendors	2800 -			
	Traffic Control Handicaps	<u>1800 -</u>		17500 -	
<u>Promotional Expenses</u>					
	Banners - Road Signs	3500 -			
	Newspaper, Flies, Ads	7000 -			
	Magazine Ad, electronically	1800 -			
	Website Ad, + Promo	3600 -			
	Billboard & Rolling Signs	8000 -			
	Radio Advertising	5000 -			
	Entire Transport Ad	3500 -			
	Door Price, Car & Ways	<u>2500 -</u>		35500 -	
<u>Total Anticipated Costs of Pop for 2018</u>				52050 -	
<u>Total Estimated Vendor Finances</u>				<u>45000 -</u>	
		<u>Shaved fall</u>			<u>7050 -</u>

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME:

DATE:

(a) Purpose of Request:

(b) Details:

(c) Previous Resolution Number:

(d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount:

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS

23

Thomas Melander

Traffic Engineering Technician

1346 Lawn Avenue
Schenectady, New York
Telephone -- 518-466-0741

DATE: June 17, 2017

SUBJECT: SCHROON RIVER ROAD,
SOUTH OF COUNTY HOME BRIDGE ROAD
TRAFFIC STATISTICS

Traffic statistics for Schroon River, 0.30 miles south of County Home Bridge Road, Warrensburg, New York from June 2, 2017 through June 13, 2017.

Schroon River Road
0.30 miles south of County Home Bridge Road

Total Vehicles Counted – 32,338 Vehicles
Rally – Saturday, June 3rd – Sunday, June 11th
Average Daily Traffic Volume during Rally – 2,945 vehicles (June 3rd - June 11th)
Peak Daily Traffic Volume during Rally – 4,789 vehicles (Friday June 9th)

Vehicle Distribution – Northbound – 50%, Southbound – 50%

Vehicle Type during Rally	Quantity	Percentage
Passenger Vehicles	12,229	35%
Motorcycles	10,707	40%
Pickups/Vans/SUV	6,919	22%
Buses	77	0%
Trucks	288	1%
Tractor-trailers	708	2%

32,338 South
10,983
17,207
21,328 Total

Date	Motorcycles	All Vehicles	Temperature	Wind Speed	Weather	Precipitation
Friday, June 2, 2017	132	1,744	40°F - 67°F	6 mph	60% Cloud Cover	None
Saturday, June 3, 2017	652	2,505	38°F - 71°F	5 mph	50% Cloud Cover	None
Sunday, June 4, 2017	314	1,886	43°F - 63°F	3 mph	100% Sunny	Rain - 0.33 inches
Monday, June 5, 2017	401	1,923	55°F - 63°F	3 mph	100% Cloud Cover	Rain - 0.29 inches
Tuesday, June 6, 2017	55	1,488	49°F - 56°F	7 mph	100% Cloud Cover	Rain - 0.52 inches
Wednesday, June 7, 2017	1,431	3,296	43°F - 76°F	5 mph	80% Cloud Cover	Rain - trace
Thursday, June 8, 2017	2,361	4,322	44°F - 80°F	2 mph	90% Sunny	None
Friday, June 9, 2017	2,583	4,789	52°F - 79°F	5 mph	50% Cloud Cover	None
Saturday, June 10, 2017	2,432	4,578	49°F - 81°F	5 mph	50% Cloud Cover	None
Sunday, June 11, 2017	272	1,718	58°F - 90°F	8 mph	50% Cloud Cover	None
Monday, June 12, 2017	49	1,396	63°F - 92°F	6 mph	90% Sunny	None
Tuesday, June 13, 2017	25	1,283	61°F - 89°F	6 mph	80% Sunny	Rain - trace
Total	10,707	30,928				

#923

Thomas Melander

Traffic Engineering Technician

1346 Lawn Avenue
Schenectady, New York
Telephone – 518-466-0741

DATE: June 17, 2017

SUBJECT: SCHROON RIVER ROAD,
NORTH OF COUNTY HOME BRIDGE ROAD
TRAFFIC STATISTICS

Traffic statistics for Schroon River, 0.30 miles ^{North} south of County Home Bridge Road, Warrensburg, New York from June 2, 2017 through June 13, 2017.

Schroon River Road
0.25 miles north of County Home Bridge Road

Total Vehicles Counted – 14,207 Vehicles
Rally – Saturday, June 3rd – Sunday, June 11th
Average Daily Traffic Volume during Rally – 1,161 vehicles (June 3rd - June 11th)
Peak Daily Traffic Volume during Rally – 1,609 vehicles (Saturday, June 10th)

Vehicle Distribution – Northbound – 49%, Southbound – 51%

Vehicle Type during Rally	Quantity	Percentage
Passenger Vehicles	7,238	54%
Motorcycles	1,805	14%
Pickups/Vans/SUV	3,982	30%
Buses	45	0%
Trucks	109	1%
Tractor-trailers	150	1%

Date	Motorcycles	All Vehicles	Temperature	Wind Speed	Weather	Precipitation
Friday, June 2, 2017	25	1,067	40°F - 67°F	6 mph	60% Cloud Cover	None
Saturday, June 3, 2017	115	1,278	38°F - 71°F	5 mph	50% Cloud Cover	None
Sunday, June 4, 2017	61	979	43°F - 63°F	3 mph	100% Sunny	Rain - 0.33 inches
Monday, June 5, 2017	57	835	55°F - 63°F	3 mph	100% Cloud Cover	Rain - 0.29 inches
Tuesday, June 6, 2017	1	739	49°F - 56°F	7 mph	100% Cloud Cover	Rain - 0.52 inches
Wednesday, June 7, 2017	222	1,119	43°F - 76°F	5 mph	80% Cloud Cover	Rain - trace
Thursday, June 8, 2017	366	1,291	44°F - 80°F	2 mph	90% Sunny	None
Friday, June 9, 2017	389	1,524	52°F - 79°F	5 mph	50% Cloud Cover	None
Saturday, June 10, 2017	409	1,609	49°F - 81°F	5 mph	50% Cloud Cover	None
Sunday, June 11, 2017	106	1,073	58°F - 90°F	8 mph	50% Cloud Cover	None
Monday, June 12, 2017	31	951	63°F - 92°F	6 mph	90% Sunny	None
Tuesday, June 13, 2017	23	864	61°F - 89°F	6 mph	80% Sunny	Rain - trace
Total	1,805	13,329				

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Thomas Melander

Traffic Engineering Technician

1346 Lawn Avenue
Schenectady, New York
Telephone – 518-466-0741

DATE: June 17, 2017

SUBJECT: COUNTY HOME BRIDGE ROAD,
EAST OF SCHROON RIVER ROAD
TRAFFIC STATISTICS

Traffic statistics for County Home Bridge Road, 140 feet west of East Schroon River
Warrensburg, New York from June 2, 2017 through June 13, 2017.

County Home Bridge Road Schroon River Road
140 feet west of East Schroon River Road

Total Vehicles Counted – 10,983 Vehicles

Rally – Saturday, June 3rd – Sunday, June 11th

Average Daily Traffic Volume during Rally – 951 vehicles (June 3rd - June 11th)

Peak Daily Traffic Volume during Rally – 1,398 vehicles (Friday, June 9th)

Vehicle Distribution – Eastbound – 49%, Westbound – 51%

Vehicle Type during Rally	Quantity	Percentage
Passenger Vehicles	5,930	54%
Motorcycles	1,719	16%
Pickups/Vans/SUV	3,070	28%
Buses	37	0%
Trucks	71	1%
Tractor-trailers	156	1%

Traffic Volumes and Weather Conditions						
Date	Motorcycles	All Vehicles	Temperature	Wind Speed	Weather	Precip
Friday, June 2, 2017	32	835	40°F - 67°F	6 mph	60% Cloud Cover	None
Saturday, June 3, 2017	107	958	38°F - 71°F	5 mph	50% Cloud Cover	None
Sunday, June 4, 2017	42	751	43°F - 63°F	3 mph	100% Sunny	Rain - 0.3
Monday, June 5, 2017	41	698	55°F - 63°F	3 mph	100% Cloud Coverf	Rain - 0.2
Tuesday, June 6, 2017	5	630	49°F - 56°F	7 mph	100% Cloud Coverf	Rain - 0.5
Wednesday, June 7, 2017	240	1,045	43°F - 76°F	5 mph	80% Cloud Cover	Rain - trac
Thursday, June 8, 2017	322	1,116	44°F - 80°F	2 mph	90% Sunny	None
Friday, June 9, 2017	411	1,398	52°F - 79°F	5 mph	50% Cloud Cover	None
Saturday, June 10, 2017	386	1,266	49°F - 81°F	5 mph	50% Cloud Cover	None
Sunday, June 11, 2017	85	818	58°F - 90°F	8 mph	50% Cloud Cover	None
Monday, June 12, 2017	27	741	63°F - 92°F	6 mph	90% Sunny	None
Tuesdav. June 13, 2017	21	727	61°F - 89°F	6 mph	80% Sunny	Rain - trac

Staying

- 05202 Bennington Vt
- 12885 WARRINGTON NY
- 12953 Coxsack NY
- 12926 " " NY } LK Geo Village
- 12933 Castleford NY
- 13459 Sharon Springs NY
- 08701 Jersey Shore - Great Escape C.G.
- 12601 Poughkeepsie NY - Georgian Hotel
- 12885 WARRINGTON NY
- 12986 Tupper Lake
- 12936 PORT HENRY
- 12921 Chazy NY
- 00118 East Hartford Ct - Motel #
- 12846 WARRINGTON NY
- 12154 Albany NY
- 12534 Albany NY
- 12143 Ravena Ct - Rwanda
- 07441 New Jersey - Glenfolk.
- 00572 EAST HARTFORD CT - Landmark H
- 12161 S Bathelam NY
- 00029 Arlington Conn - Hampton Inn
- 08077 Ahanua NJ
- 0940 Orange County NY
- 11566 Long Island - Rwanda
- 12441 ONTARIO Canada - Georgian
- 12074 Secunda Lake NY
- 02728 Somerset Mass - Motel 6
- 13440 Rome NY - Hampton Inn
- 10974 Sloatsburg NY - Days Inn
- 12120 Westerlo Catskill NY - Harpa C.G.
- 12124 Baltimore Md - Great Escape C.G.
- 19101 PENNSYLVANIA -
- 08080 Jersey Pk NY - Rwanda
- 08180 Jersey Pk NY - " "
- 08302 Jersey Pk NY - " "
- 12837 Hubert NY
- 19426 PA NY - Bella Vista
- 12180 Albany - Caledonia Gays

19151	RI NY	Hampton Inn
05201	Brown mtn Ct	
12010	Syracuse ny	Holiday Inn
12025	"	"
13787	Binghamton PA	"
12808	Adrian Mich	
12820	Schenon Lake	
18428	Hartley Pa	Rama
18426	Green Lake	Flamingo Hotel
3L-084	Poland	Hampton Inn
09400	Turkey	"
12820	Clawson Mich	
12205	Albany ny	
LC32K9	Canada	Hampton Inn
07724	N.J.	Quality Inn & Suites
13440	^{Ohio} Rockwell ny	Ecco Lodge LLC
05059	VT	local 8
05488	VT	"
07512	NJ	Hampton Inn
07840	NJ	"
12205	Albany	
13440	Roseton NY	Schenon Lake Inn
06489	CONN	Lake George
12054	Albany ny	
12155	Albany ny	
10579	Rumrill NY	Super 8
04230	MAINE	
06066	BRITAIN CONN	Lake George Escape Lodge
13131	Syracuse	Lake George Grand
12 Park	Quintakona	Hampton ONTARIO
12133	Fallsburg NY	Schenon River CC
01033	GRANBY MASS	"
01027	Binghamton ny	Hampton Inn

ZIP Codes Continued

(Pg 3)

19352	Delaware Pa	Hampton Inn & Sby
19257	Napamotham	Lapre Village
13750	Diamond Point	
13750	" "	
10988	N.J.	Lakeview CG
03570	PA	Georgian
12969		Tobair House
04938		Super 8 - LG
04238		" " "
08701	WSO	Great Escape CG
12020		Do Rest Cottage
12553		Super Diner Resort
16022		King Philip's Grounds
06082		Great Escape LG
11506		Hampton Inn
14211		BonWax Resort
14411		" " "
12092	Boston	Super 8
12387		" "
02113	First N.Y.	Hampton Inn
85841	Wash State	" " "
75230		Super 8
10577		WISITRAH PARK
10506		" "
12810		" "
02703	MASS	Super 8
06412	Clinton Ct	LG Escape
06654	CTAWA	Hampton Inn
12969		Georgian
12182	Tracy	
11020	LI NY	Hampton Inn
12878	Ft. Edward	
05468	VT	Remedy
12983	SARAWAN LG	