

# SHARED SERVICES COMMITTEE AGENDA

APRIL 23, 2019

Committee Members: Beaty, Geraghty, Frasier, Loeb, Braymer, Hyde, Magowan, Wild, Hogan

- I. Committee meeting called to order by Chairman
- II. Motion to approve minutes of prior Committee meeting
- III. Action Agenda/New Business
  - A. None
- IV. Referrals/Pending Items
  - A. None
- V. Information for Discussion/Review
  - A. Consolidated Commodity Purchasing
    1. Update on 2017 & 2018 savings
    2. Discuss participation/challenges
- VI. Privilege of the Floor to discuss any additional items to come before the Committee

<b>CONSOLIDATED PURCHASING SAVINGS SUMMARY</b>		
<b>Municipality</b>	<b>2017 Savings</b>	<b>2018 Savings</b>
Bolton	\$11,599.52	\$9,345.32
Chester	\$3,617.84	\$99.55
Hague	\$590.36	\$958.81
Horicon	\$1,871.59	\$1,130.56
Johnsburg	\$2,195.60	\$1,414.86
Lake George, Town	\$1,779.67	\$1,041.44
Lake George, Village	\$5,592.00	\$12,593.03
Lake Luzerne	\$3,780.20	\$1,713.22
Queensbury	\$6,410.45	\$1,883.95
Stony Creek	\$1,443.01	\$213.34
Thurman	\$1,302.63	\$401.45
Warrensburg	\$2,165.39	\$7,362.52
City of Glens Falls	\$53,422.56	\$56,399.91
Warren County	\$70,960.26	\$62,017.50
<b>Totals:</b>	<b>\$166,731.08</b>	<b>\$156,575.46*</b>
<b>TOTAL SAVINGS FOR 2017 &amp; 2018 = \$323,306.54</b>		

\*2018 reports are not yet complete. Usage reports from vendors are still being provided for the last quarter of the year.

**CITY OF GLENS FALLS SAVINGS - 2017**

<b>Commodity</b>	<b>Previous Price</b>	<b>County Price</b>	<b>Quantity</b>	<b>Total Savings</b>	<b>Percentage Savings</b>
WWTP - Paper Towels	\$62.71/case	\$44.23/case	8 cases	\$147.84	29.47%
Paper Towels - DPW	\$22.52/case	\$14.30/case	6 cases	\$49.32	36.50%
WWTP, DPW - Tissues	\$25.46/case	\$11.09/case	5 cases	\$71.85	56.44%
Rec Dept.-Toilet Tissue	\$15.65/case	\$14.39/case	8 cases	\$10.08	8.00%
Fire Dept-Toilet Tissue - WWTP	\$64.20/case	\$27.49/case	6 cases	\$220.26	34.26%
Fire Dept-Paper Towels	\$55.90/case	\$50.75/case	1 case	\$5.15	9.21%
DPW - Toilet Tissue	\$52.17/case	\$27.49/case	35 cases	\$863.80	47.31%
GGFT-Toilet Tissue	\$59.99/case	\$31.76/case	6 cases	\$169.38	47.06%
GGFT-Paper Towels	\$65.99/case	\$49.09/case	5 cases	\$84.50	25.61%
DPW - Paper Towels	\$28.55/case	\$23.76/case	6 cases	\$28.74	16.78%
DPW - Paper Towels	\$57.10/case	\$42.01/case	5 cases	\$75.45	26.43%
DPW, Fire Dept - Bleach	\$13.85/case	\$7.99/case	9 cases	\$52.74	42.31%
DPW - Bowl Cleaner	\$26.52/case	\$18.75/case	3 cases	\$23.31	29.30%
Fire Dept - Bowl Cleaner Gel	\$42.41/case	\$22.31/case	11 cases	\$91.71	27.20%
Fire Dept. - Ajax	\$27.30/case	\$16.09/case	1 case	\$11.21	41.06%
Fire Dept - Dish Det.	\$35.31/case	\$30.41/case	5 cases	\$24.50	13.88%
WWTP - Dish Det.	\$30.99/case	\$30.41/case	3 cases	\$1.74	1.87%
DPW, GGFT, Fire Dept- Disinfectant Spray	\$42.14/case	\$20.92/case	13 cases	\$191.58	50.36%
DPW-Disinfecting Wipes	\$79.40/case	\$22.80/case	3 cases	\$169.80	71.28%
DPW-Floor Cleaner	\$39.79/case	\$23.12/case	4 cases	\$66.68	41.89%
GGFT-Floor Stripper	\$59.99/case	\$41.08/case	1 case	\$18.91	31.52%

GGFT-Floor Polish	\$94.49/case	\$45.78/case	1 case	\$48.71	51.55%
DPW-Germicidal Cleaner	\$41.50/case	\$27.00/case	2 cases	\$29.00	34.94%
DPW - Vinyl Gloves	\$4.20/box	\$1.627/box	20 boxes	\$51.46	61.27%
Fire Dept-Laundry Det	\$34.76/40 lb	\$21.40/50 lb.	4 pails	\$88.20	50.75%
DPW, Fire Dept - Mop Heads	\$6.00 each	\$3.42 each	20	\$51.60	43.00%
DPW - Window Cleaner	\$78.47/case	\$21.55/case	1 case	\$56.92	68.71%
WWTP -Window Cleaner	\$44.99/case	\$21.55/case	1 cases	\$23.44	52.10%
DPW - Lotion Soap	\$48.60/case	\$26.09/case	4 cases	\$90.04	46.32%
DPW-Hand Sanitizer	\$106.96/case	\$97.64/case	2 cases	\$18.64	8.71%
DPW-Furniture Polish	\$1.97/9.7 oz	\$2.84/20 oz	3 cans	\$3.30	27.92%
WWTP - Bar Soap	\$56.69/case	\$40.29/case	1 case	\$16.40	28.93%
Fire Dept - Vehicle Soap	\$75.58/5 gal.	\$23.90/4 gals	4 gals	\$51.95	68.74%
Fire Dept-Spic&Span	\$108.20/case	\$78.93/case	2 cases	\$58.54	27.05%
GGFT-Spic&SpanPkts	\$29.99/case	\$21.26/case	10 cases	\$87.30	29.11%
Fire Dept-Sponges	\$17.85/case of 20	\$19.98/case of 40	4 cases	\$45.03	36.04%
Letter size paper April - July 13th	\$32.99/case	\$22.61/case	35 cases	\$363.30	31.46%
Nursing Supplies	Varied	Varied	Varied	\$3,046.71	N/A
Office Supplies	Varied	Varied	Varied	\$4,752.84	N/A
GCPro Oxidizer Treatment	\$3.14/lb.	\$1.89/lb	20412 lbs.	\$25,515.00	39.81%
NE-1213 Water Chemical	\$1.05/lb.	\$.74/lb	41400 lbs.	\$12,834.00	29.52%
Sodium Hypochlorite 15% (Surpass)	\$.89/gal	\$.837/gal	12534 gallons	\$664.30	5.96%
Corrugated Poly Pipe (Advanced Drainage)	Varied	Varied	60 LF	\$144.00	N/A

Nitrile Gloves	\$99.90/case	\$31.50/case	2 cases	\$136.80	68.47%
Calendars	Varied	Varied	Varied	\$436.52	N/A
PCH 180 (Holland Co)	\$.178/wet lb.	\$.159/wet lb.	14,750 gals	\$2,242.00	10.67%
Engine Oil 5W-30	\$6.06/gallon	\$272.25/55 gal dr	2 Drums	\$122.10	18.32%
Hydraulic Fluid	\$323.86/Dr.	\$257.95/Dr.	1 Drum	\$65.91	20.35%
			<b>TOTAL:</b>	<b>\$53,422.56</b>	
Bituminous Concrete (estimated avg savings based on actual tonnage) (Peckham)	Varied	Varied	2837 tons	\$35,552.00	N/A

**CITY OF GLENS FALLS SAVINGS - 2018**

Commodity	Previous Price	County Price	Quantity	Total Savings	Percentage Savings
Vita-D-Chlor Tablets	\$28.95/lb.	\$25.33/lb.	200 lbs.	\$724.00	
Cationic Polymer	\$1.05	\$1.02	6900 lbs.	\$207.00	
Sodium Permaganate	\$8.45/gallon + \$35 delivery	\$8.20/gallon	1706 gallons	\$426.50 + \$70 delivery	N/A
GC Pro Oxidizer	\$3.14/lb	\$1.89/lb	36,612 lbs	\$45,765.00	39.81%
NE-1213	\$1.05/lb	\$.74/lb	9200 lbs	\$2,852.00	29.52%
NE-1213 (new bid)	\$1.05/lb	\$1.02/lb	9200 lbs	\$276.00	2.86%
Sodium Hypochlorite 15%	\$.89/gal	\$.837/gal	7504 gals	\$397.71	5.96%
PCH 180 (Holland)	\$1.424/gal	\$1.272/gal	23,750 gals	\$3,610.00	10.67%
Gloves (Airgas)	\$1.88/pr	\$1.29/pr	16 pr	\$9.44	31%
Personal Protection (Northern Safety)	Varied	Varies	Varies	\$31.70 (thru 7/19/18)	N/A
Office Supplies	Varied	Varies	Varies	\$338.91 (thru 7/19/18)	N/A
Calendars	Varied	Varied	Varied	\$494.00	N/A
Janitorial Supplies (Chesapeake)	Varied	Varies	Varies	\$257.45	N/A
Vehicle Soap (Hill & Markes)	\$75.58/5 gal	\$24.44/4 gal	4 gals	\$51.14	67.67%
Dish Detergent (Leland)	\$35.31	\$30.41	5 cases	\$24.50	13.88%
Carus 8500 (Slack)	\$.7904 + \$35 delivery	\$.79/lb	9498 lbs	\$3.80 + \$35 delivery	N/A
Engine Oil 5W30	\$6.06/gallon \$333.30/55 gallons	\$247.25/55 gal dr	7 Drums	\$599.55	25.82%
Engine Oil 5W20	\$472/Dr	\$272.25/Dr	1 Drum	\$199.75	42.32%

Antifreeze	\$8.40/gallon	\$6.93/gallon	18 gallons	\$26.46	17.5%
			<b>TOTAL:</b>	<b>\$56,399.91</b>	
Bituminous Concrete (estimated avg savings based on actual tonnage) <b>Peckham</b>	Varied	Varied	1552 tons	\$19,272.00 Thru 7/5/18	N/A
Bituminous Concrete (estimated avg savings based on actual tonnage) <b>Palette</b>	Varied	Varied	808.69 tons	\$10,278.45 Thru 7/23/18	N/A