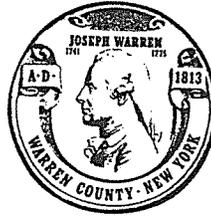


WARREN COUNTY BOARD OF ELECTIONS

1340 STATE ROUTE 9
LAKE GEORGE, NY 12845
FAX: (518) 761-6480

WILLIAM T VANNESS
REPUBLICAN COMMISSIONER
TEL: (518) 761-6458



BETH McLAUGHLIN
DEMOCRATIC COMMISSIONER
TEL: (518) 761-6459

March 2019

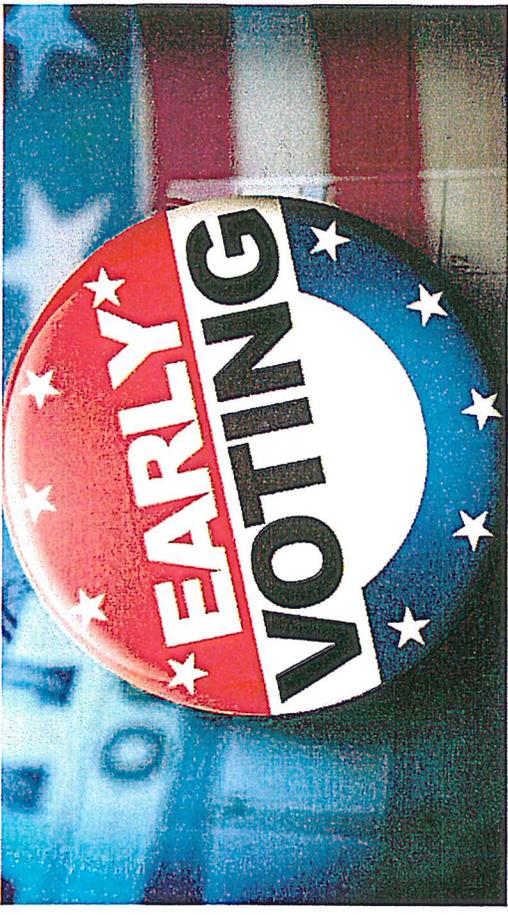
SUPPORT SERVICES COMMITTEE AGENDA BOARD OF ELECTIONS

1. Discussion of Early Voting Law and others that were signed into Law
2. Discussion on Electronic Poll Books (cost comparisons) and purchasing
 - A) Inability to discuss at Budget time due to not knowing if the Laws would pass
3. Discussion on possible Capital Project on New Machines
 - A) "IF" ES&S machines get NYS Certification the possibility of using them on a "DEMO" basis for Early Voting.
4. Review of 2018 Year in – Was sent via email to all Supervisors and County Administrator

New Election Laws Passed this Year

- Early Voting
- Consolidated Primary
- Universal Transfers
- Pre-registration of 16 & 17 year olds

Early Voting Comes to New York



- 38 other States and District of Columbia have it
- Will start November 2019 in New York
- 9 days of early Voting starting on the 10th Day before election (Two Weekends!)
- 1 Site for every 50k voters- Warren County will have 1.
- Minimum 5 hours on Weekends 8 hours on weeknights with 2 nights open to 8pm.

Unified Primary & Calendar Changes



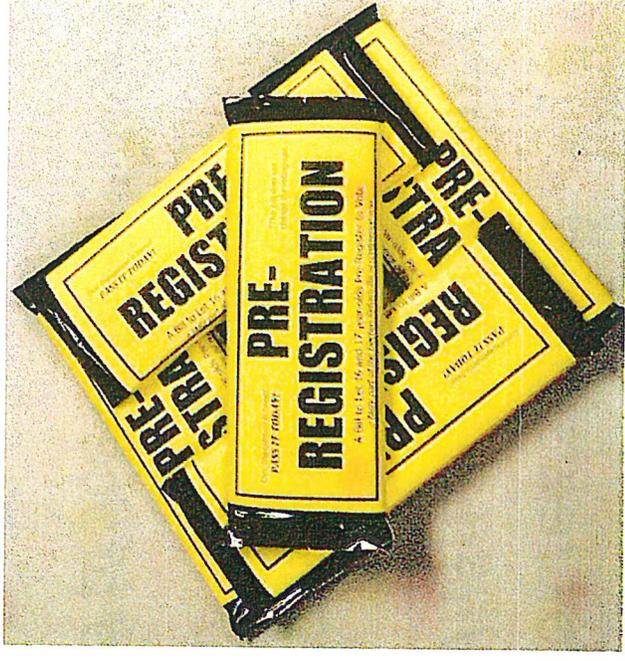
- Moves the State and Local Primary from September to June in 2019.
- New York was the only State in the Union to have 2 primaries and September Primary was latest in Nation and in violation of MOVE Act for over a decade
- Eliminates separate Congressional primary.
- Saves up to \$25 Million State Wide.
- See change for NYS Political Calendar:
 - Early Petition times (Late February start from June)
 - Frees up space between primary and General
 - Gives Board of Election more time to register voters



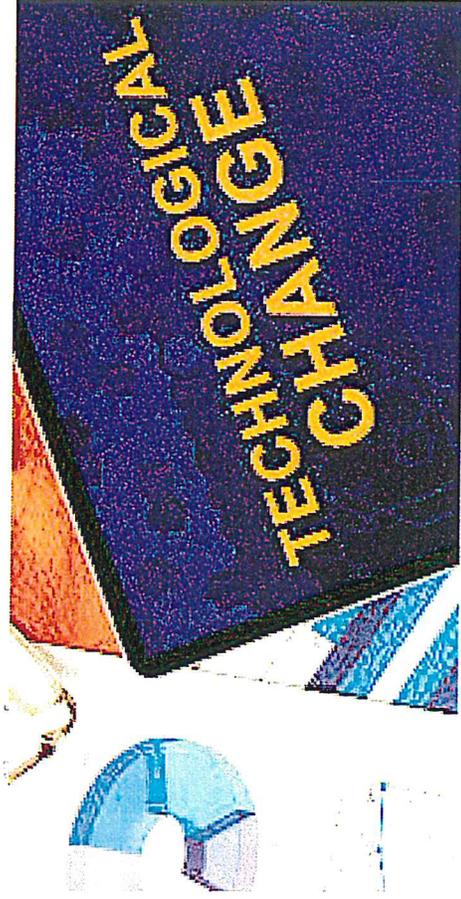
Universal Transfers for Registration

- Will start March 25, 2019.
- Recognizes State Wide system for registration.
- Eliminates need to re-register when crossing county lines.
- Registration becomes portable including voter history and address changes.
- Affidavit ballots will be easier to process from County to County.

Pre- Registration of 16 & 17 Year Olds



- Starts in 2020, NY joins 18 other states.
- Allows Boards of elections to accept registrations from citizens who are at least 16 years of age.
- Registrations are kept in inactive status until they turn 18.
- Eliminates first barrier for young persons to register and now DMV and social agencies can register them.



Electronic Poll Books



And Ballot on Demand

- Electronic Poll Books and Ballot on Demand will be implemented making our early poll site at the BOE available to any Warren County Voter to vote early at this location.
- And on Election Day can revolutionize voting and save costs.



ExpressVote XL™

Protective Cover

Provides privacy when units are set up back to back and protects the touch screen when unit is in storage or being transported.

Power Status Panel

Includes on/off, power source and battery status indicators. Internal battery charges any time the rolling cart is plugged into a standard power outlet.

32" Interactive Screen

The full-face tiltable screen can display an entire election on one screen. Voters can view the ballot in their chosen language.

Rolling Cart

Large, heavy-duty, lockable wheels make for smooth steering, easy transport and stability.

Printer & Scanner

Digital scanning and printing of voter verifiable paper record.

Privacy Curtain

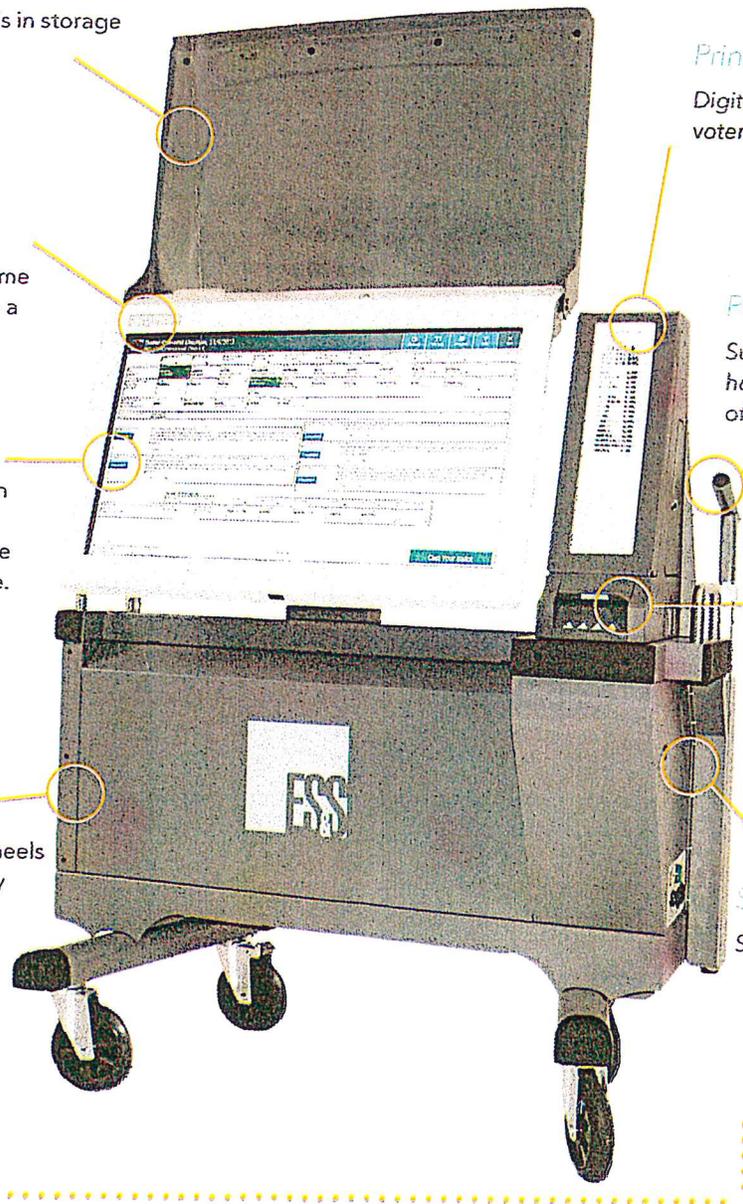
Supported by telescoping curtain holders. Curtain is stored on back of unit.

Card Slot

Voters insert paper card here to activate vote session. Paper is quickly accepted, marked and securely deposited after tabulation.

Secure Card Container

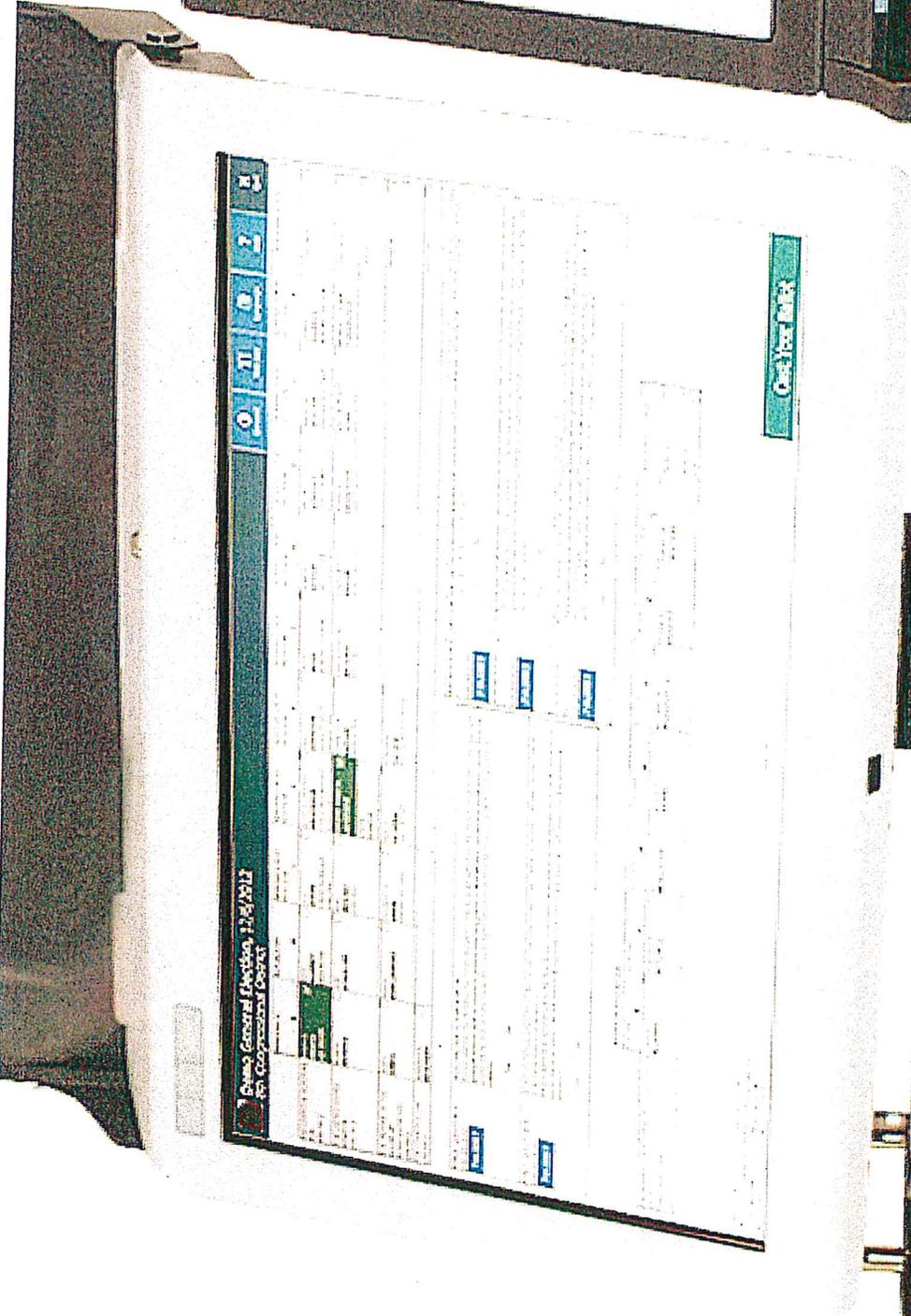
Stores printed vote summary cards.

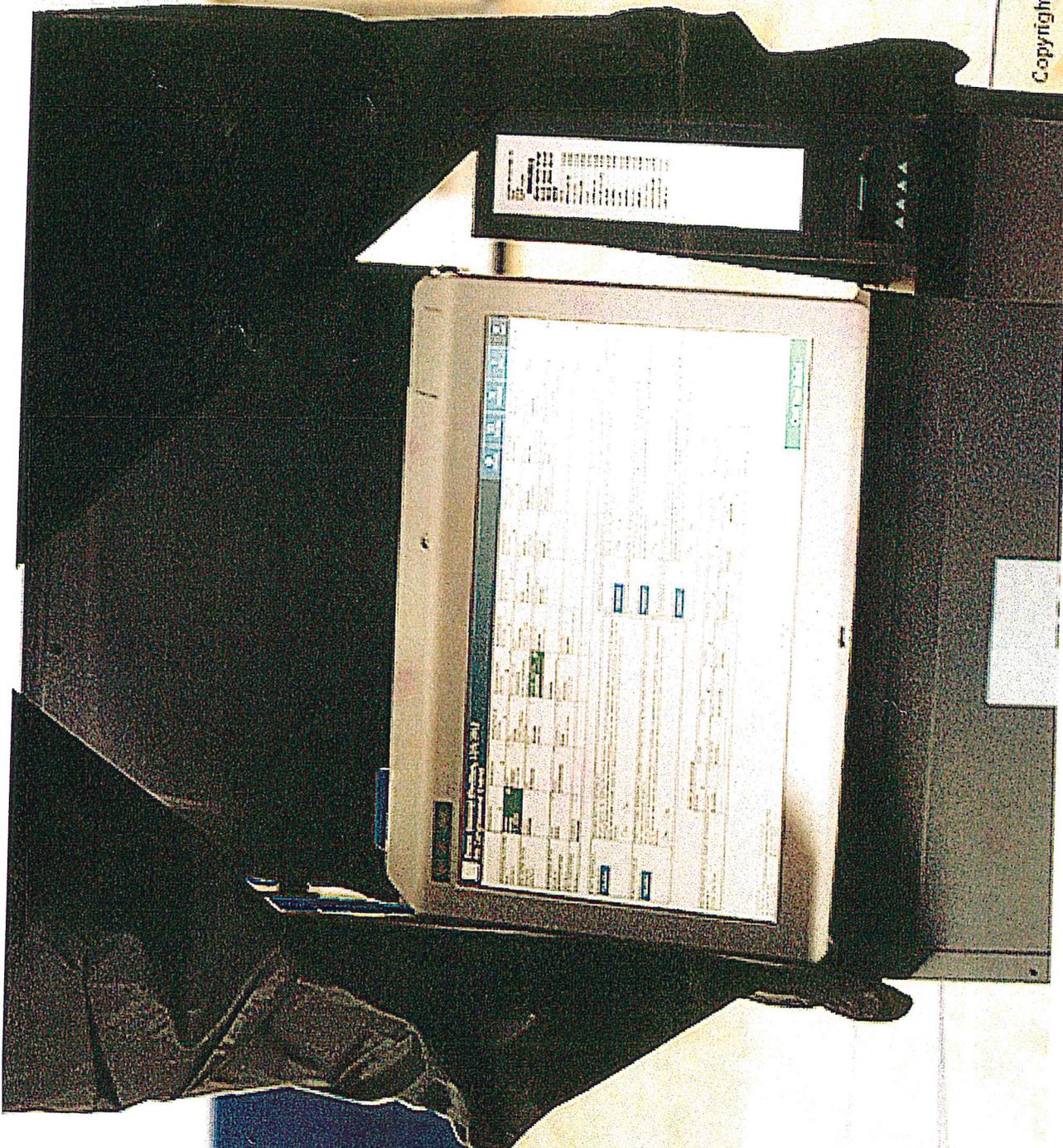


Fully ADA-Compliant

Accommodates the full range of human diversity, including physical, perceptual and cognitive abilities. Screen is adjustable for both standing and seated voters. An accessible keypad equipped with braille and the ability to use rocker panel and Sip-and-Puff devices make ExpressVote XL a truly universal solution.









BALLOT PRICE COMPARISON

DOMINION vs. ES&S

2018

ELECTION	BALLOTS ORDERED	DOMINION (\$.48 per ballot)	ES&S (\$.09 per ballot)
FEDERAL PRIMARY			
DEM	8,350	\$ 4,008.00	\$ 751.50
PRIMARY ELECTION			
DEM	4,300	\$ 2,064.00	\$ 387.00
REF	2,500	\$ 1,200.00	\$ 225.00
GENERAL ELECTION			
ABS	3575	\$ 1,716.00	\$ 321.75
REG	31,500	\$15,120.00	\$ 2,835.00
TOTALS	50,225	\$24,108.00	\$ 4,520.00

\$19,588.00

2017

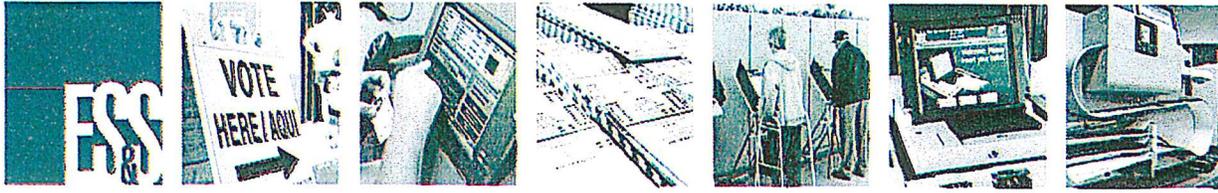
ELECTION	BALLOTS ORDERED	DOMINION (\$.48 per ballot)	ES&S (\$.09 per ballot)
PRIMARY ELECTION			
REP	2,600	\$ 1,248.00	\$ 234.00
CON	200	\$ 96.00	\$ 18.00
GENERAL ELECTION			
REG	21,650	\$10,392.00	\$ 1,948.00
TOTALS	24,450	\$11,736.00	\$ 2,200.00

\$9,536.00

2016

ELECTION	BALLOTS ORDERED	DOMINION (\$.45 per ballot)	ES&S (\$.09 per ballot)
GENERAL ELECTION			
REG	32,850	\$14,782.00	\$ 2,956.50
TOTALS	32,850	\$14,782.00	\$ 2,956.60

\$11,825.40



Warren County, NY
Purchase Proposal Quote
 Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
Tabulation Hardware		
ExpressVote XL:		
50	ExpressVote XL Full Face Ballot Terminal with Paper Path, Paper Roll, Cart, Dust Cover, Voter Light, Ballot Bin, Backup Battery, and One (1) Standard 4GB Memory Device	\$525,000.00
25	Ballot Bin (Additional)	\$2,375.00
10	Standard 4GB Memory Device (Additional)	\$1,050.00
1	ExpressVote Ballot Card Stock - 11" (250 per pkg)	\$22.50
1	ExpressVote Ballot Card Stock - 14" (250 per pkg)	\$23.75
Software		
1	ElectionWare Software - EVS 6.x.x.x PYO Standard (Base Package with English Language Synthesized Voice Files)	\$29,500.00
Third Party Products		
1	EMS 3rd Party Hardware - No Modems	\$5,000.00
Election Services		
5	Implementation Services (Does not include Coding, Voice Files or Ballots)	\$8,500.00
X	Software Training	
X	Equipment Installation	\$10,000.00
X	1 Year Hardware and Software Warranty	Included
Shipping & Other		
X	Shipping and Handling	\$17,500.00
Total Purchase Solution		\$598,971.25

Payment Terms

Amount due within thirty (30) calendar days of contract execution:	\$149,742.81
Amount due within thirty (30) calendar days of delivery of Hardware and/or Software:	\$449,228.44

Annual Post-Warranty License and Maintenance and Support Fees
 (Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)

Annual Post-Warranty Hardware Maintenance and Support Fees:		
50	HMA ExpressVote XL - Extended Warranty with Biennial Maintenance	\$8,250.00
Annual Post-Warranty Firmware License and Maintenance and Support Fees:		
50	Firmware License - ExpressVote XL	\$3,750.00
Annual Post-Warranty Software License and Maintenance and Support Fees:		
1	ElectionWare Software - EVS 6.x.x.x PYO Standard (Base Package with English Language Synthesized Voice Files)	\$29,500.00
Total Annual Post-Warranty License and Maintenance and Support Fees		\$41,500.00

Ongoing Services (Pricing is Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)

4	Project Management	\$6,800.00
4	Training	\$6,800.00
1	Election Day On-Site Support (One Event includes a person on-site the day before, day of, and day after election)	\$4,675.00

Footnotes:

1. This quote is an estimate and is subject to final review and approval by both ES&S and the Customer.
2. Rates valid for 60 days and thereafter may change.
3. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.

Vanness, William

From: Wiebusch, Rob <rob.wiebusch@essvote.com>
Sent: Wednesday, December 12, 2018 3:01 PM
To: Vanness, William; McLaughlin, Beth
Cc: Ryan, Andrew; Kerrigan, Kevin
Subject: RE: Budgetary Quote Figures
Attachments: Warren County - System Quote - ES&S.PDF

You bet and the 0% interest is always an option. We are very flexible when it comes to financing and will be very accommodating. The attached is everything needed to transition to an all new system including 50 ExpressVote XL's and all the necessary software, implementation and training fees. This pricing also includes a five year warranty on all the machines. I included a line item showing the price of our 11" Card Stock (\$.09 per ballot) and 14" Card Stock (\$.095 per ballot) so that you can factor in that ongoing cost savings vs having to pre-print ballots at \$.48 per. I did include 25 additional ballot bins for use at your busier locations as an estimate. We can always adjust that up or down as well if needed.

Please feel free to call anytime if you have any questions. We are really looking forward to seeing you two over in Albany next month!

Rob

From: Vanness, William <VannessW@warrencountyny.gov>
Sent: Wednesday, December 12, 2018 10:42 AM
To: Wiebusch, Rob <rob.wiebusch@essvote.com>
Cc: McLaughlin, Beth <mclaughlinb@warrencountyny.gov>
Subject: RE: Budgetary Quote Figures

Thank you Rob.

Beth and I have talked and researched the NYS Election Law. We feel 50 machines is a good fit for us.

We appreciate your comments on the Trade-In and Early Mover Discount, but our Administrator that sat through the demonstration also mentioned the 0% interest comment as well, lol 😊

Any talking points would be helpful as well. We look forward to hearing from you.

Thank you

Bill & Beth

From: Wiebusch, Rob [<mailto:rob.wiebusch@essvote.com>]
Sent: Wednesday, December 12, 2018 11:33 AM
To: Vanness, William; McLaughlin, Beth
Cc: Ryan, Andrew; Kerrigan, Kevin
Subject: Budgetary Quote Figures

Hi Commissioners,

It was a pleasure talking with both of you earlier this morning. Welcome back to the office, Beth!

Feel free to just respond to this email once you've narrow in on the number of ExpressVote XL units you will need. Drew and I have been doing several quotes like this across the state so it won't take long to tailor one for Warren County and get it back over to you two. Keep in mind that we will still have room for a trade-in allowance for your existing equipment and a possible early-mover discount once we get to the contract stage. As I mentioned on the phone...I think Commissioner David DiPasquale over at Livingston County would be a good resource when it comes to our software for your presentation at the conference.

I forgot to mention on the phone earlier that the ExpressVote XL will be utilized in multiple New Jersey counties next month for local elections. We will be sure to let you know how things go.

Rob

Rob Wiebusch | Regional Sales Manager

M: 402.216.8769

Rob.Wiebusch@ESSVote.com

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME:

DATE:

(a) Purpose of Request:

(b) Details:

(c) Previous Resolution Number:

(d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount:

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS