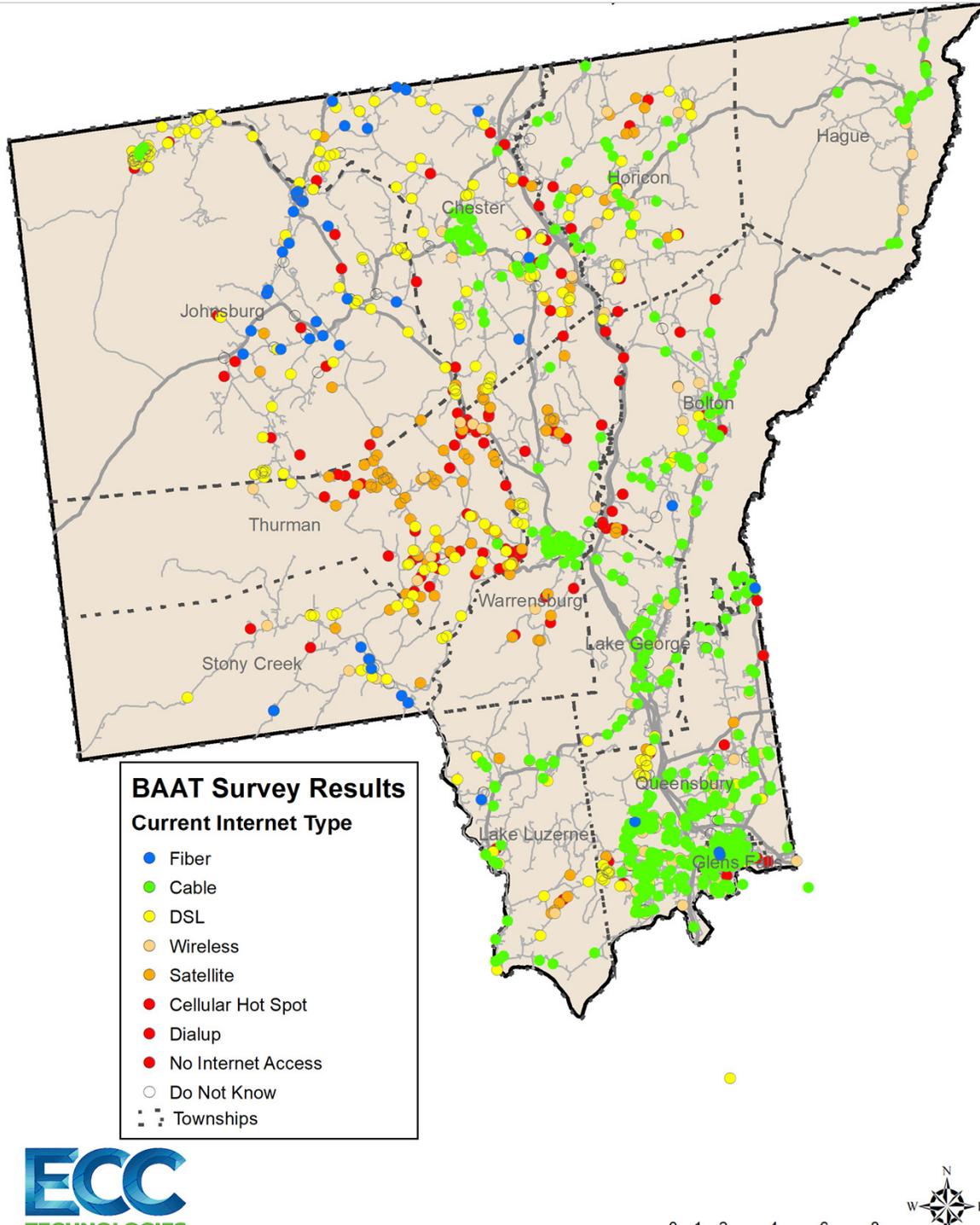


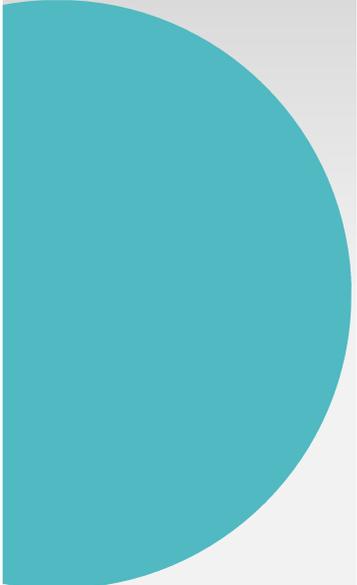
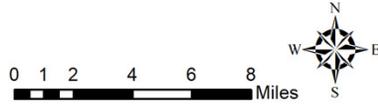
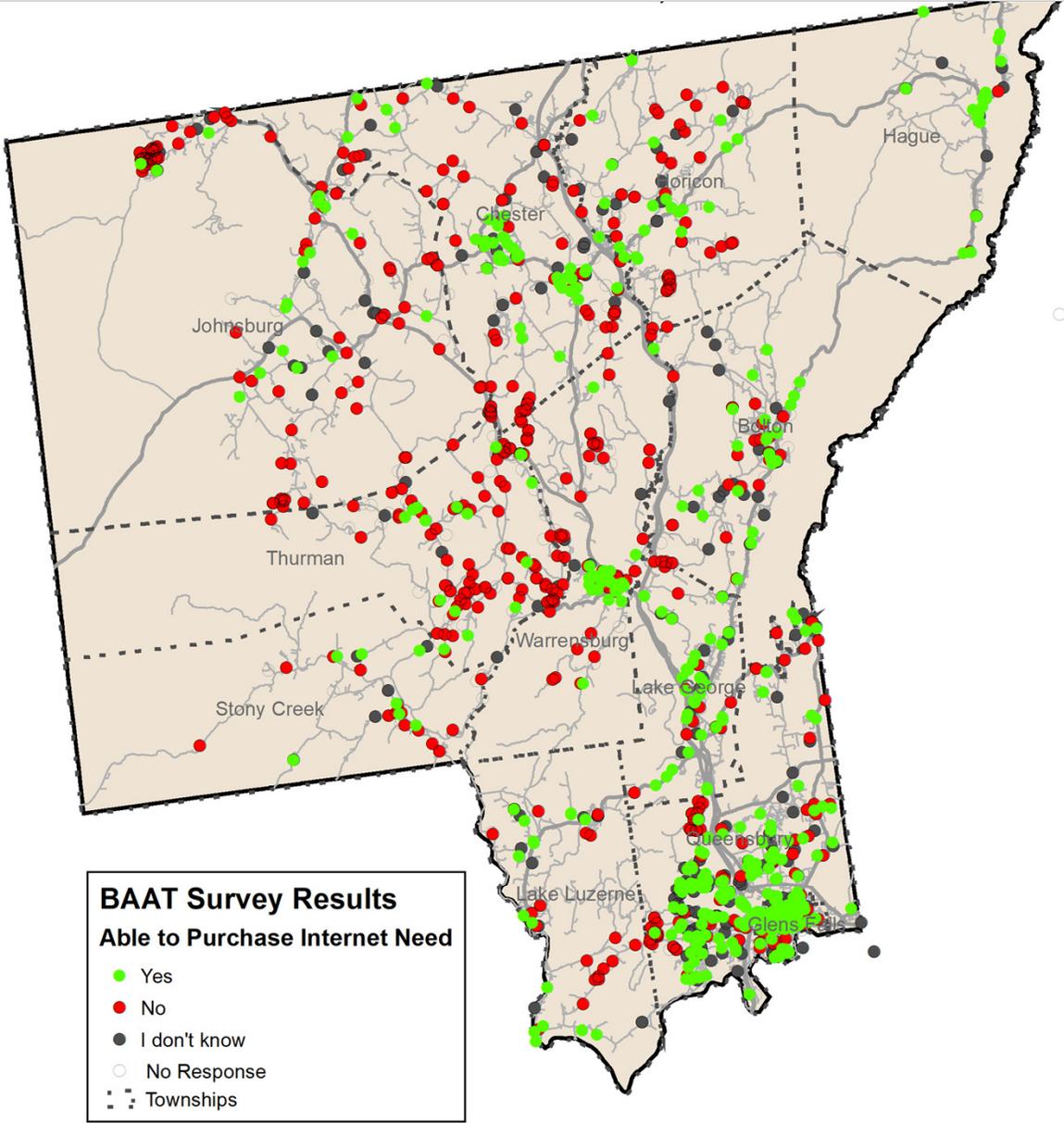
EDC Broadband Project Update

MAY, 2021

Warren County Broadband Project Update

- Concluded BAAT Survey – Finalizing Analysis, Map Data & Report
- Survey response very good but had lighter response in highly seasonal communities such as Hague & Lake Luzerne
- EDC Working with ECC to re-open survey for limited time to capture supplemental seasonal second home & visitor data
- Project 4 – Regional aggregation of data planned and RFP underway to find best practices for regional approach
- ECC Technologies working with at least 5 other ADK counties so the data & mapping could be seamless across ADK
- Important advantage for advocacy for federal & NYS funding
- EDC part of the ADK Action broadband network
- Opportunities to examine and develop solutions that span county borders
ex: North River-Indian Lake
- EDC working with ECC on additional project further mapping City of Glens Falls fiber & broadband assets





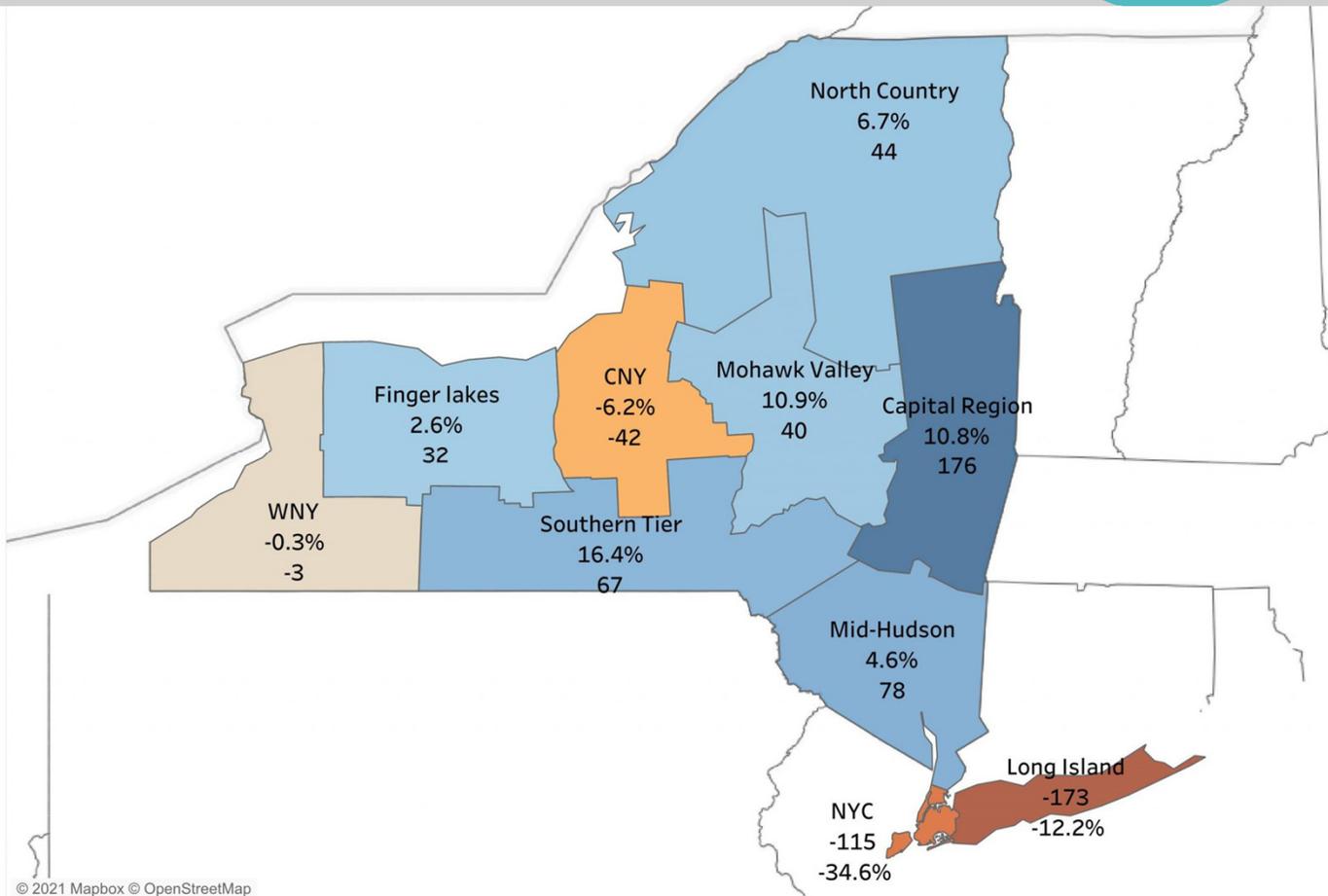


EDC Housing Working Group

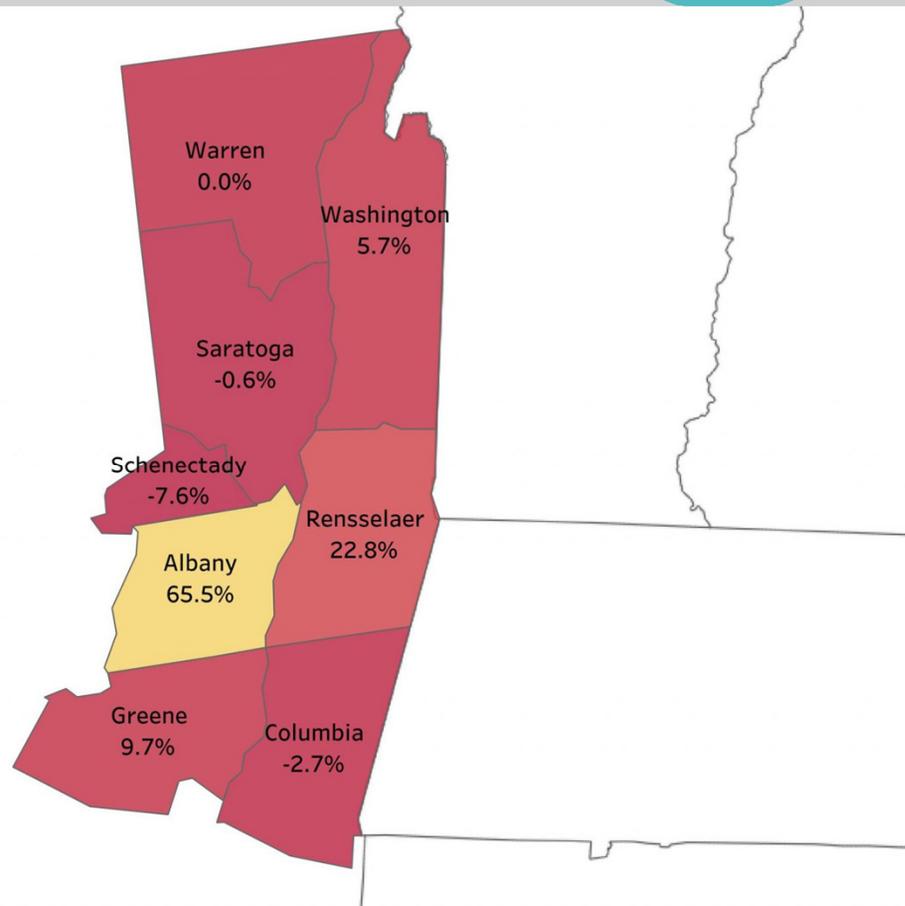
MAY, 2021

EDC Housing Working Group – May 2021

- The community needs an education right now!
- Housing in all categories is impacting economic development like never before
- Strategic housing issues need to be looked at on a regional basis.
- EDC will follow the proven working group approach developed around economic recovery and hospitality support through the pandemic.
- Launching this immediately including the expertise of CEO of Southern Adirondack Realtors, Densay Sengsoulavong, local planning officials, and our team at EDC
- Strategic planning will be critical component.
- Initial work will concentrate on gathering current data, identifying data gaps, and researching relevant resources to bring to the effort.
- What is the current demand versus available stock?
- Luxury, Affordable, Transitional, Single family homes, Condos, Apartments, Townhouse, Employer-provided housing, Mixed use...did we miss any?
- Many questions come into play when we talk about housing, starting with, do we have any? The answer is, not really.



NYS Single Family Building Permit Growth Rates
2019-2020 – Source: CEG Report



Capital Region Single Family Building Permit
Growth Rates 2019-2020 – Source: CEG Report



EDC Projects & Opportunities

MAY, 2021

Business Support and Opportunity

▶ Business Support/Opportunity

- ▶ Updated list total of 90 active projects/inquiries
- ▶ Structured by location vs timing
- ▶ Key new prospects include potential agro-business, sustainable expansion of a Glens Falls company and expansion of WC LDC loan programs

EDC Projects by Group

