



**Tourism & Occupancy Tax Coordination Committee
AGENDA
September 24, 2024**

Committee Members: MERLINO, Strough, Runyon, Bean, Geraci, Crocitto and Strainer

Chair of the Board shall serve as an Ex-Officio member when needed in accordance with Section C (4) of the Rules of the Board.

- I. Committee meeting called to order by Chairman Merlino.
 - II. Motion to approve minutes of the August 20, 2024 Tourism & Occupancy Tax Coordination Committee meeting.
 - III. Privilege of the floor and public comment
 - IV. Action Agenda/New Business Items:
 - a. **Resolution Request:** Extend and amend existing contract with Lyme Adirondack Forest Company, LLC
Rationale: Extend contract with Lyme Adirondack Forest Company LLC, and amend the amount called for in the contract from \$2,625 to **\$2,704** annually to provide access over a parcel owned by Lyme to the Swede Mountain fire tower owned by Warren County.
 - V. Discussion Items:
 - a. Tourism Department Budget Review
 - b. Treasurer Report
 - VI. Referrals: None
 - VII. Privilege of the floor and public comment
 - VIII. Motion to adjourn
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Attachment #1: Resolution Request Form 4 Extend and amend contract with Lyme Adirondack Forest Company, LLC

Attachment #2: Resolution 462 of 2023

Attachment #3: Warren County Budget Summary

RESOLUTION REQUEST FORM NO. 4

Request for Extending, Rescinding or Amending Existing Contract

DEPARTMENT NAME: Tourism Department

DATE: September 24, 2024

- (a) Purpose of Contract Change: **Extend and amend the existing contract with Lyme Adirondack Forest Company LLC**
- (b) Resolution Number, or Numbers if Amended, which Authorized the Original Contract: **462 of 2023**
- (c) Name of Contractor: **Lyme Adirondack Forest Company LLC**
- (d) Address of Contractor: **123 Quaker Road, Suite 107, Queensbury, NY 12804**
- (e) Contractor's Contact Person and Telephone Number: **Ed Konwinski,
518-793-4481**
- (f) Commencement Date of Extension: **November 1, 2024**
- (g) Termination Date of Extension: **October 31, 2025**
- (h) Payment Provisions:
 - i) lump sum amount
 - ii) hourly rate amount
 - iii) total amount not to exceed **\$2,704**
 - iv) how will payments be made (i.e. monthly, quarterly, upon completion of the project, etc.
- (i) Where are the Funds for this Contract? List Budget Code, Object Code, Full Title* and Amount: **OR Capital Project OR Capital Reserve Project Number, and Title, and Amount: A.6417.0002 480.03 Tourism/Occupancy, Occupancy Tax, Tourism-Special Events Discretionary Fund. \$2,704**

**Sample: A.1010 470 Legislative Board – Contract \$xx.xx
Capital Project No. H289.9550 480 – Old Jail Renovations \$xx.xx**

*as listed in budget and LOGOS



August 27, 2024

Kevin Geraghty
Chairman of the Board
County of Warren, New York
Warren County Municipal Center
1390 State Route 9
Lake George, New York 12845

Re: Extension of License Agreement Renewal

Chairman Geraghty,

Lyme Adirondack Timberlands I, LLC ("Lyme") and The County of Warren, New York ("Warren County") entered into a license agreement dated as of December 16, 2019 to provide access over a parcel owned by Lyme to a fire tower owned by Warren County (the "Agreement"). The executed license agreement has been amended annually to extend the Term and maintain an active agreement.

Lyme is willing to extend the term of the Agreement for an additional period (running from **November 1, 2024** through **October 31, 2025**) provided that:

1. Warren County remits the annual rental payment (**\$2,704**) along with a countersigned version of this letter amendment ("Amendment") indicating its acceptance of the terms of this Amendment; and
2. The period of permissible public access, as provided in Section 3(a) of the Agreement, will be **December 16, 2024** through **September 10, 2025**.

In the event a conflict between the terms of the Agreement and the terms of the Amendment, the terms of this Amendment shall control. Except as set forth herein, Lyme and Warren County agree that all of the other terms and conditions contained in the Agreement remain in full force and effect.

Please let us know if you have any questions or want to discuss.

Very truly yours,

A handwritten signature in cursive script that reads "Edward R. Konwinski Jr.".

Edward R. Konwinski
Leasing and Project Manager
Lyme Adirondack Forest Company, LLC

Accepted by:
County of Warren, New York

By: _____
Name:
Its:
Dated:

Warren County Board of Supervisors

RESOLUTION NO. 462 OF 2023

RESOLUTION INTRODUCED BY SUPERVISORS CONOVER, DICKINSON, BRUNO, THOMAS, MERLINO, BRAYMER AND ETU

**AMENDING AGREEMENT WITH LYME ADIRONDACK TIMBERLANDS I, LLC FOR
HIKING TRAIL LOCATED IN THE TOWN OF HAGUE,
TO INCREASE THE NOT TO EXCEED AMOUNT**

WHEREAS, Resolution No. 392 of 2019 authorized an agreement with Lyme Adirondack Timberlands I, LLC, to use their property to create a public hiking trail to the Swede Fire Tower located in the Town of Hague, for an amount not to exceed Two Thousand Five Hundred Dollars (\$2,500) annually, for a term commencing upon execution by both parties and continuing unless terminated upon thirty (30) days written notice, and

WHEREAS, the Public Works Committee has approved the request to increase the not to exceed amount from Two Thousand Five Hundred Dollars (\$2,500) annually to Two Thousand Six Hundred Twenty-Five Dollars (\$2,625) annually, for a term commencing November 1, 2023 and terminating October 31, 2024, now, therefore, be it

RESOLVED, that the Warren County Board of Supervisors hereby authorizes the Chair of the Board of Supervisors to execute an amendment agreement with Lyme Adirondack Timberlands I, LLC, 123 Quaker Road, Suite 107, Queensbury, New York 12804, as described in the preambles of this resolution, in a form approved by the County Attorney, and be it further

RESOLVED, that other than the changes outlined herein, all other terms and conditions of Resolution No. 392 of 2019 will remain the same.

PLEASE NOTE: THIS FORM MUST BE ACCOMPANIED BY ALL DETAILED BUDGET SHEETS

WARREN COUNTY BUDGET SUMMARY SHEET

PRIOR YEAR EXPENDITURES AND REQUEST FOR 2025 APPROPRIATIONS

REQUEST SUBMISSION TO THE CLERK OF THE BOARD OF SUPERVISORS

NAME OF DEPARTMENT: **Tourism/Occupancy - Occupancy Tax**

BUDGET ACCOUNT CODE: **A.6417 0002**

OBJECT CODES	2023 EXPENDITURES	2024 ADOPTED	2024 AMENDED	2025 DEPARTMENT REQUESTS
400's CONTRACTUAL	\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$5,159,047.00
TOTALS	\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$5,159,047.00

2023 REVENUES	2024 ADOPTED REVENUES	2024 AMENDED REVENUES	2025 DEPARTMENT REQUESTS
\$5,671,423.19	\$4,435,307.00	\$4,435,307.00	\$5,159,047.00

SIGNED: *Heather Barzil*
DEPARTMENT HEAD
TITLE: *Director of Tourism*
DATE: *9/9/2024*

Account	Account Description	2023 Actual Amount	2024 Adopted Budget	2024 Amended Budget	2024 Actual Amount	2025 Departmental Request
Fund A - General						
REVENUE						
Department 6417 - Tourism/Occupancy						
Sub Department 0002 - Occupancy Tax						
<i>Non-Property Tax Items</i>						
1113	Tax - Hotel Room Occupancy	5,668,491.52	4,435,307.00	4,435,307.00	.00	5,159,047.00
	<i>Non-Property Tax Items Totals</i>	\$5,668,491.52	\$4,435,307.00	\$4,435,307.00	\$0.00	\$5,159,047.00
<i>Use of Money & Property</i>						
2401	Interest & Earnings	2,931.67	.00	.00	1,569.65	.00
	<i>Use of Money & Property Totals</i>	\$2,931.67	\$0.00	\$0.00	\$1,569.65	\$0.00
Sub Department 0002 - Occupancy Tax Totals		\$5,671,423.19	\$4,435,307.00	\$4,435,307.00	\$1,569.65	\$5,159,047.00
Department 6417 - Tourism/Occupancy Totals		\$5,671,423.19	\$4,435,307.00	\$4,435,307.00	\$1,569.65	\$5,159,047.00
REVENUE TOTALS		\$5,671,423.19	\$4,435,307.00	\$4,435,307.00	\$1,569.65	\$5,159,047.00

Account	Account Description	2023 Actual Amount	2024 Adopted Budget	2024 Amended Budget	2024 Actual Amount	2025 Departmental Request
Fund A - General						
EXPENSE						
Department 6417 - Tourism/Occupancy						
Sub Department 0002 - Occupancy Tax						
Contractual Expense						
469	Other Payments/Contributions	2,387,070.92	1,883,007.00	1,883,007.00	1,539,997.94	2,400,000.00
469.05	Municipal Application Funding	93,533.45	50,000.00	50,000.00	.00	50,000.00
471	Administration	207,000.00	462,000.00	462,000.00	.00	232,000.00
480	Tourism-Special Events	3,666,107.11	500,000.00	1,044,407.29	239,877.20	725,622.00
480.02	Tourism - Convention Event Development Fund	250,000.00	250,000.00	250,000.00	125,000.00	250,000.00
480.03	Tourism - Special Event Discretionary Fund	2,625.00	2,500.00	2,500.00	.00	2,625.00
480.04	Tourism - Warren County Projects	430,892.06	579,800.00	842,300.00	181,846.25	634,800.00
480.05	Tourism - Business Promotion	658,000.00	714,000.00	720,000.00	523,946.90	739,000.00
480.07	Warren County Environmental Projects	125,000.00	125,000.00	125,000.00	125,000.00	125,000.00
480.08	Tourism - Civic Center Capital Costs	350,000.00	100,000.00	100,000.00	100,000.00	.00
<i>Contractual Expense Totals</i>		\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$2,835,668.29	\$5,159,047.00
Comments						
<i>Account</i>	<i>Level</i>	<i>Comment</i>				
469	Departmental Request	1,950,000 (25% to towns) based upon \$7,800,000 in revenue plus \$450,000 Spending Plan				
469.05	Departmental Request	For town needs above the 25% and Spending Plan amounts				
471	Departmental Request	Treasurer's fee: 3% of 2023 Occupancy Tax collections of \$7,719,992				
480.02	Departmental Request	Civic Center promotion				
480.03	Departmental Request	Lyme Adirondack Forest Company LLC - access to Hague fire tower				
480.04	Departmental Request	Festival Commons Promotion 10,000; Planning Projects/Outdoor 50,000, Lake George TV (11/2022-10/2025) 274,800/yr; ACC (2024-2028) 100,000/yr.; DPW(50,000), Sheriff OT (150,000)				
480.05	Departmental Request	Annual Contracts: CVB 650,000; Granicus 40,000, Lake George Radio 24,000; Visitor Center \$25,000				
480.07	Departmental Request	Invasive Species funding for Towns of Chester, Horicon and Lake Luzerne				
480.08	Departmental Request	Contract has been completed. No longer applies.				
Sub Department 0002 - Occupancy Tax Totals		\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$2,835,668.29	\$5,159,047.00
Department 6417 - Tourism/Occupancy Totals		\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$2,835,668.29	\$5,159,047.00
EXPENSE TOTALS		\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$2,835,668.29	\$5,159,047.00
Fund A - General Totals						
REVENUE TOTALS		\$5,671,423.19	\$4,435,307.00	\$4,435,307.00	\$1,569.65	\$5,159,047.00
EXPENSE TOTALS		\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$2,835,668.29	\$5,159,047.00
Fund A - General Totals		(\$2,498,805.35)	(\$231,000.00)	(\$1,043,907.29)	(\$2,834,098.64)	\$0.00
Net Grand Totals						
REVENUE GRAND TOTALS		\$5,671,423.19	\$4,435,307.00	\$4,435,307.00	\$1,569.65	\$5,159,047.00
EXPENSE GRAND TOTALS		\$8,170,228.54	\$4,666,307.00	\$5,479,214.29	\$2,835,668.29	\$5,159,047.00
Net Grand Totals		(\$2,498,805.35)	(\$231,000.00)	(\$1,043,907.29)	(\$2,834,098.64)	\$0.00

PLEASE NOTE: THIS FORM MUST BE ACCOMPANIED BY ALL DETAILED BUDGET SHEETS

WARREN COUNTY BUDGET SUMMARY SHEET

PRIOR YEAR EXPENDITURES AND REQUEST FOR 2025 APPROPRIATIONS

REQUEST SUBMISSION TO THE CLERK OF THE BOARD OF SUPERVISORS

NAME OF DEPARTMENT: **Tourism/Occupancy - Tourism**

BUDGET ACCOUNT CODE: **A.6417 0001**

OBJECT CODES	2023 EXPENDITURES	2024 ADOPTED	2024 AMENDED	2025 DEPARTMENT REQUESTS
100's PERSONAL SERVICES	\$344,485.99	\$576,837.00	\$576,837.00	\$544,753.00
200's EQUIPMENT	\$8,564.27	\$2,000.00	\$13,745.63	\$3,500.00
400's CONTRACTUAL	\$1,638,763.43	\$2,038,316.00	\$2,205,586.24	\$2,069,242.00
800's EMPLOYEE BENEFITS	\$122,743.54	\$153,800.00	\$153,800.00	\$153,458.00
TOTALS	\$2,114,557.23	\$2,770,953.00	\$2,949,968.87	\$2,770,953.00

2023 REVENUES	2024 ADOPTED REVENUES	2024 AMENDED REVENUES	2025 DEPARTMENT REQUESTS
\$2,114,557.23	\$2,766,198.00	\$2,766,198.00	\$2,770,953.00

SIGNED: *Heath N. Bayler*
DEPARTMENT HEAD

TITLE: *Director of Tourism*

DATE: *9/9/2024*

Account	Account Description	2023 Actual Amount	2024 Adopted Budget	2024 Amended Budget	2024 Actual Amount	2025 Departmental Request
Fund A - General						
REVENUE						
Department 6417 - Tourism/Occupancy						
Sub Department 0001 - Tourism						
<i>Non-Property Tax Items</i>						
1113	Tax - Hotel Room Occupancy	2,051,500.23	2,636,198.00	2,636,198.00	2,789,775.27	2,640,953.00
	<i>Non-Property Tax Items Totals</i>	\$2,051,500.23	\$2,636,198.00	\$2,636,198.00	\$2,789,775.27	\$2,640,953.00
 <i>Departmental Income</i>						
2089	Tourism	6,900.00	50,000.00	50,000.00	6,460.00	50,000.00
	<i>Departmental Income Totals</i>	\$6,900.00	\$50,000.00	\$50,000.00	\$6,460.00	\$50,000.00
 <i>State Aid</i>						
3715	Tourism Promotion	56,157.00	80,000.00	80,000.00	60,708.00	80,000.00
	<i>State Aid Totals</i>	\$56,157.00	\$80,000.00	\$80,000.00	\$60,708.00	\$80,000.00
	Sub Department 0001 - Tourism Totals	\$2,114,557.23	\$2,766,198.00	\$2,766,198.00	\$2,856,943.27	\$2,770,953.00
	Department 6417 - Tourism/Occupancy Totals	\$2,114,557.23	\$2,766,198.00	\$2,766,198.00	\$2,856,943.27	\$2,770,953.00
	REVENUE TOTALS	\$2,114,557.23	\$2,766,198.00	\$2,766,198.00	\$2,856,943.27	\$2,770,953.00

Account	Account Description	2023 Actual Amount	2024 Adopted Budget	2024 Amended Budget	2024 Actual Amount	2025 Departmental Request
Fund A - General						
EXPENSE						
Department 6417 - Tourism/Occupancy						
Sub Department 0001 - Tourism						
<i>Personal Services</i>						
110	Salaries - Regular	298,381.94	523,575.00	523,575.00	239,471.18	491,491.00
120	Salaries - Overtime	2,044.57	1,000.00	1,000.00	332.33	1,000.00
130	Salaries - Part Time	44,059.48	52,262.00	52,262.00	25,248.56	52,262.00
<i>Personal Services Totals</i>		\$344,485.99	\$576,837.00	\$576,837.00	\$265,052.07	\$544,753.00
<i>Equipment</i>						
210	Furniture/Furnishings	3,212.53	1,000.00	9,795.63	8,895.63	.00
220	Office Equipment	5,351.74	1,000.00	3,950.00	3,902.95	3,500.00
<i>Equipment Totals</i>		\$8,564.27	\$2,000.00	\$13,745.63	\$12,798.58	\$3,500.00
<i>Contractual Expense</i>						
410	Supplies	2,895.42	2,800.00	4,800.00	3,595.68	4,300.00
423	Telephone	1,157.61	1,500.00	1,500.00	493.86	1,500.00
424	Postage	13,312.73	15,703.00	15,703.00	13,829.65	19,000.00
426	Subscriptions	7,881.54	9,750.00	36,209.95	36,085.00	47,168.00
427	Memberships & Dues	1,985.00	6,935.00	6,935.00	4,835.67	9,940.00
428	Data Processing & Internet Fees	22,560.00	22,660.00	22,660.00	17,238.00	22,838.00
444	Travel/Education/Conference	4,500.47	22,500.00	22,500.00	8,808.99	22,500.00
470	Contract	389,007.50	510,768.00	644,522.24	223,235.24	573,296.00
481	Tourism Promotion	1,195,463.16	1,445,700.00	1,450,756.05	868,223.93	1,368,700.00
<i>Contractual Expense Totals</i>		\$1,638,763.43	\$2,038,316.00	\$2,205,586.24	\$1,176,346.02	\$2,069,242.00
<i>Employee Benefits</i>						
810	Retirement	46,610.27	57,262.00	57,262.00	25,559.97	61,561.00
830	Social Security	20,899.75	32,810.00	32,810.00	15,915.10	33,776.00
831	Medicare Contribution	4,887.85	7,674.00	7,674.00	3,722.10	7,900.00
860	Hospitalization	18,673.02	34,528.00	34,528.00	21,024.17	46,306.00
865	Dental Insurance	457.38	720.00	720.00	383.46	720.00
<i>Employee Benefits Totals</i>		\$91,528.27	\$132,994.00	\$132,994.00	\$66,604.80	\$150,263.00
<i>Other Benefits</i>						
840	Workmen's Compensation	2,310.00	2,515.00	2,515.00	2,515.00	1,695.00
850	Unemployment Insurance	11,328.00	.00	.00	.00	.00
861	Retirees Hospitalization	16,543.06	16,041.00	16,041.00	5,136.27	.00
862	Health Insurance Cost Reimbursement	1,034.21	2,250.00	2,250.00	1,093.95	1,500.00
<i>Other Benefits Totals</i>		\$31,215.27	\$20,806.00	\$20,806.00	\$8,745.22	\$3,195.00

Account	Account Description	2023 Actual Amount	2024 Adopted Budget	2024 Amended Budget	2024 Actual Amount	2025 Departmental Request
Fund	A - General					
	EXPENSE					
	Department 6417 - Tourism/Occupancy					
	Sub Department 0001 - Tourism					
	Sub Department 0001 - Tourism Totals	\$2,114,557.23	\$2,770,953.00	\$2,949,968.87	\$1,529,546.69	\$2,770,953.00
	Department 6417 - Tourism/Occupancy Totals	\$2,114,557.23	\$2,770,953.00	\$2,949,968.87	\$1,529,546.69	\$2,770,953.00
	EXPENSE TOTALS	\$2,114,557.23	\$2,770,953.00	\$2,949,968.87	\$1,529,546.69	\$2,770,953.00
Fund	A - General Totals					
	REVENUE TOTALS	\$2,114,557.23	\$2,766,198.00	\$2,766,198.00	\$2,856,943.27	\$2,770,953.00
	EXPENSE TOTALS	\$2,114,557.23	\$2,770,953.00	\$2,949,968.87	\$1,529,546.69	\$2,770,953.00
Fund	A - General Totals	\$0.00	(\$4,755.00)	(\$183,770.87)	\$1,327,396.58	\$0.00
	Net Grand Totals					
	REVENUE GRAND TOTALS	\$2,114,557.23	\$2,766,198.00	\$2,766,198.00	\$2,856,943.27	\$2,770,953.00
	EXPENSE GRAND TOTALS	\$2,114,557.23	\$2,770,953.00	\$2,949,968.87	\$1,529,546.69	\$2,770,953.00
	Net Grand Totals	\$0.00	(\$4,755.00)	(\$183,770.87)	\$1,327,396.58	\$0.00

Tourism Contracts

	Amount	Currently Expires	
Broadcast Media/Social Media	1,000,000.00	12/31/24	to be bid
Wine, Water & Wonders	15,000.00	12/31/25	2 year contract; \$15,000 per year
	under .481 Promotion		
Matching Funds	80,000.00		yearly contract
Cenergy Studios LLC	286,118.00	5/31/25	with option to renew for 3 additional years
Famous Destination Marketing, Inc.	19,500.00	12/31/24	with option to renew for 1 additional year
New York Welcomes You	15,000.00	12/31/24	yearly contract
Rooted Rock	42,950.00	4/30/25	with option to renew for 3 additional years
Rove Marketing, Inc.	32,025.00	12/31/24	
Simpleview	37,000.00	6/30/25	with option to renew for 2 additional years
Smith Travel Research	7,485.00	12/31/24	yearly contract
Chapman Museum	1,000.00	12/31/24	
Sidekick Creative	5,000.00	12/31/24	
Working Pictures	3,000.00	12/31/24	
Brochure Distribution contracts - miscellaneous locations*	<u>18,000.00</u>	12/31/24	yearly contracts
Total Existing Contracts	547,078.00		
Miscellaneous			
Public Relations/Research/International	26,218.00		
Total in .470	573,296.00		

Brochure Distribution contracts - 2024

Brand Connect - 3 markets	3,765.00
Brand Connect - Preble	450.00
Brand Connect - Interstate 81	350.00
business Services Corp. - Exit 9	1,525.00
Chautauqua Cty Visitor's Bureau	250.00
Getaways on Display	1,364.00
Merchantry dba Anderson's	925.00
NYSTIA shows	3,500.00
Pennsylvania on Display	2,880.00
ROOST -Lake Placid Chamber of Commerce	300.00
Saratoga Convention & Tourism	150.00
Vermont Information Center Division	<u>869.00</u>
	16,328.00

2025 Salary Schedule (Position Budgeting)
Tourism

Empl. #	Name	Position	Annual Earnings	Empl. Type	Benefit Group	Hire Date
	Jan1 Grade & Rate	Ann. Grade & Rate				
13784	Bagshaw, Heather	Director of Tourism	\$95,912.00	Full Time	Out of UnitFT	4/24/2023
	N/A / \$46.11	N/A / \$46.11				
11255	Cafaro, Magdalena	Keyboard Specialist #1	\$17,262.00	Less than Half	Less than P/T	2/13/2007
	03-17 / \$22.13	03-18 / \$22.13				
13883	Davis, Erin	Assistant Tourism Coordinator	\$56,219.00	Full Time	Out of UnitFT	1/16/2024
	N/A / \$27.03	N/A / \$27.03				
13660	Ellis, Jaynie	Social Media Manager	\$54,712.00	Full Time	CSEA/FT	4/13/2022
	15-02 / \$26.03	15-03 / \$26.43				
13921	Frenette, Kyle	Communications Specialist	\$49,354.00	Full Time	CSEA/FT	5/20/2024
	12-00 / \$23.55	12-01 / \$23.86				
9949	Grant, Leisa	Principal Account Clerk - PD	\$35,000.00	Per Diem	Per Diem	4/4/2022
	10-22 / \$28.19	N/A / \$28.19				
13406	O'Brien, Kacey	Marketing Coordinator	\$65,807.00	Full Time	Out of UnitFT	12/11/2019
	N/A / \$31.64	N/A / \$31.64				
13965	Slattery, Kevin	Communications Asst. - Tourism	\$46,412.00	Full Time	CSEA/FT	6/24/2024
	09-00 / \$22.16	09-01 / \$22.47				
13187	Tackett, Paul	Tourism Coordinator	\$70,401.00	Full Time	Out of UnitFT	5/14/2018
	N/A / \$33.85	N/A / \$33.85				
		Fiscal Coordinator	\$52,674.00			
	15-00 / \$25.32	N/A / \$25.32				
		Tourism-Overtime	\$1,000.00			
	N/A / \$0.00	N/A / \$0.00				
		11	\$544,753.00			