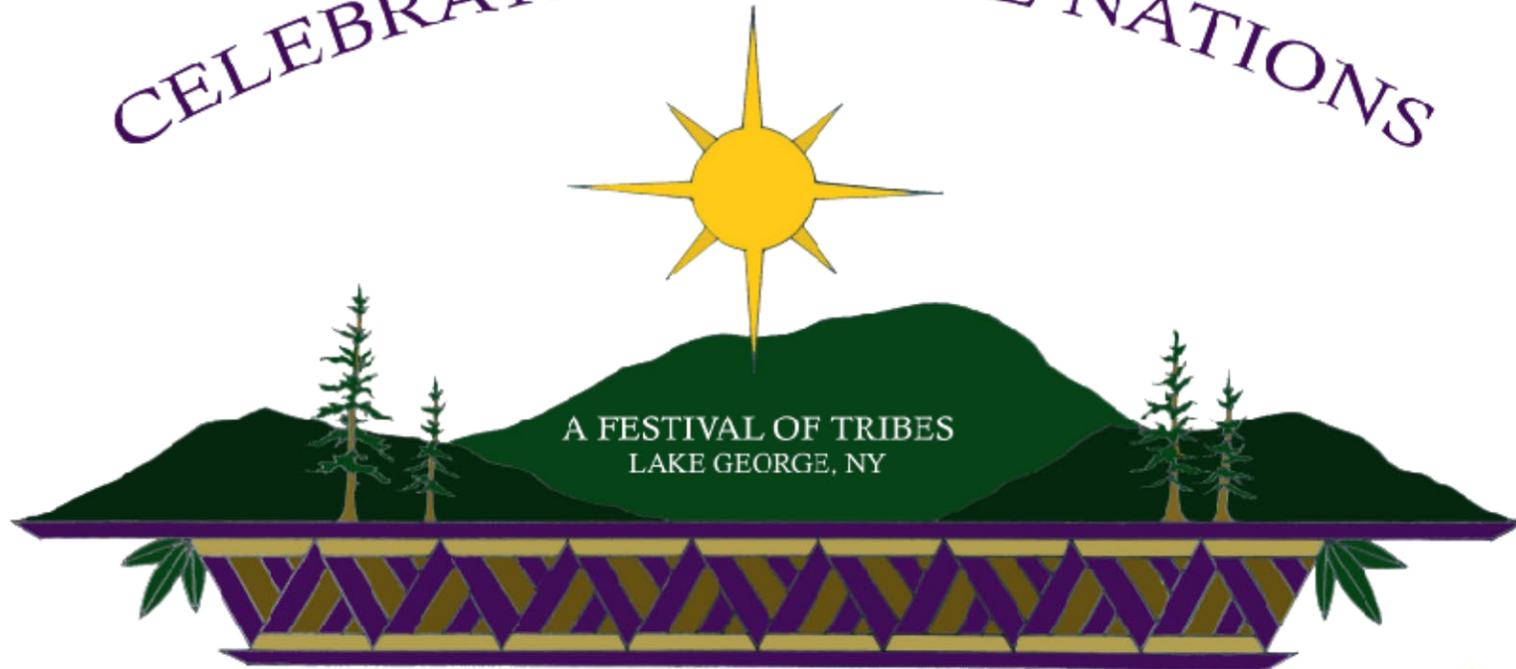
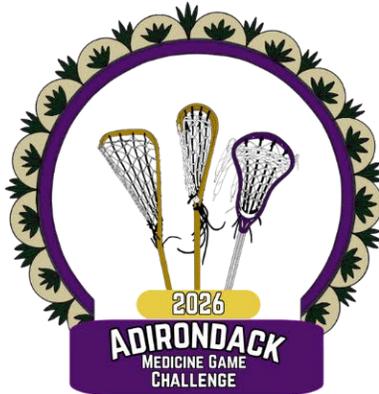


CELEBRATION OF THE NATIONS



SEPTEMBER 28 - OCTOBER 11

2026



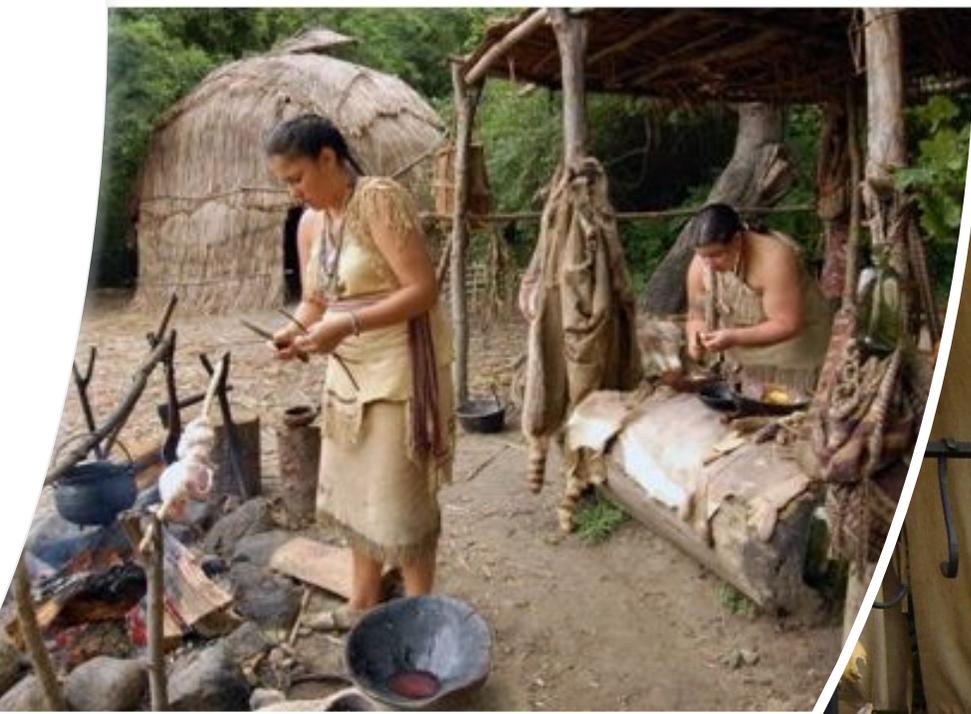
September 28, 2026 –
October 11, 2026

- Honoring the traditions and heritage of the Native Indigenous Peoples of North America
- 14 days of exhibitions, events and competition.
- **Exhibitions:** Storytelling, Crafting, Day to day Life, Weapons/ Tools
- **Art Installations:** Locations throughout Lake George, Glens Falls, Lake Luzerne
- **Events:** Lectures, Hoop Dancing, Drum & Dance,
- **Rodeo:** Hosted by Painted Pony Ranch (Lake Luzerne)
- **Lacrosse Tournament:** Both weekends several divisions



Exhibitions

Storytelling
Crafting
Daily Life
Lectures



Art Installations

Lake George
Glens Falls
Queensbury
Lake Luzerne



Events

Hoop Dancing
Drum & Dance
Singing
Lectures





EVENTS:

Bare Back

Saddle Bronc

Team Roping

Breakaway

Barrel Racing

Tie Down Roping

Steer Wrestling

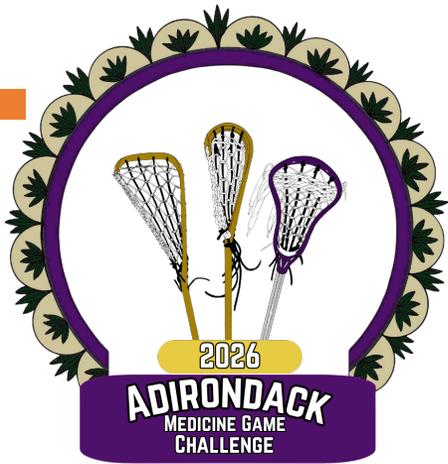
Bull Riding

Native Relay

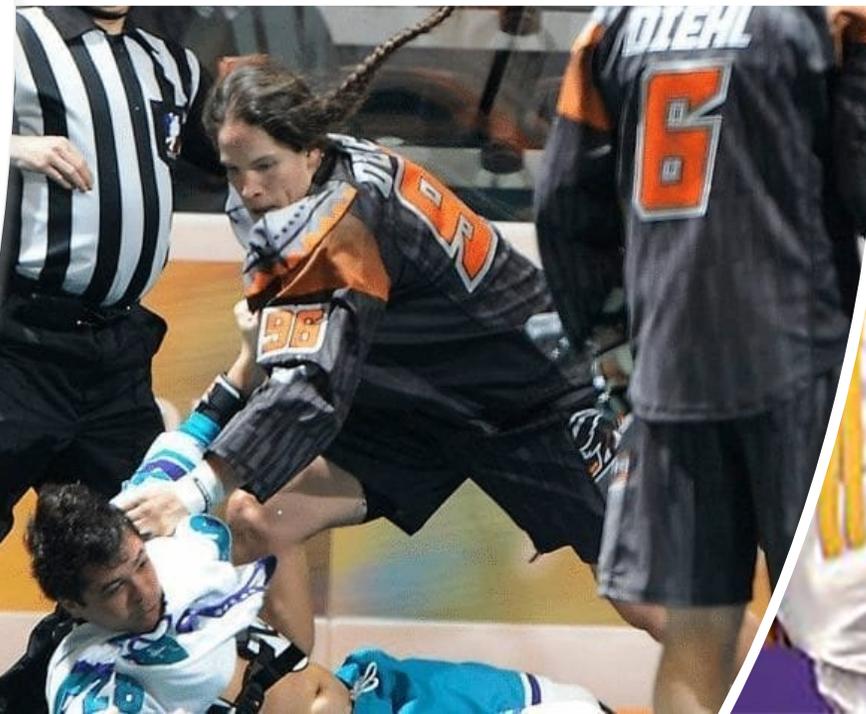
The Painted Pony Ranch

Lake Luzerne





October 3-4 & October 11-12
Weekend #1- Adult Tournament
Weekend #2- Youth Tournament
100 – 150 Teams Each Weekend



City of Glens Falls -- Event Growth Proposed Budget-2026

Category	Event and Item Details	CoGF Initial Contribution + Support	Warren County Occup Tax Contribution	Total Estimated Event Investment
Planning + Promotion Consultant	Mighty Hudson Music Festival	\$17,500.00	\$17,500.00	
Production and Staging	Mighty Hudson Music Festival	\$7,500.00	\$7,500.00	
Advertising	Mighty Hudson Music Festival	\$2,000.00	\$2,000.00	
Services and Logistics	Mighty Hudson Music Festival	\$5,000.00	\$0.00	\$32,000
Planning + Promotion Consultant	LARAC/Zonta Arts Weekend	\$10,000.00	\$10,000.00	
Production and Staging	LARAC/Zonta Arts Weekend	\$6,000.00	\$6,000.00	
Advertising	LARAC/Zonta Arts Weekend	\$2,500.00	\$2,500.00	
Services and Logistics	LARAC/Zonta Arts Weekend	\$5,000.00	\$0.00	\$23,500
Planning + Promotion Consultant	Glens Falls Brewfest	\$7,500.00	\$7,500.00	
Production and Staging	Glens Falls Brewfest	\$6,000.00	\$6,000.00	
Advertising	Glens Falls Brewfest	\$2,500.00	\$2,500.00	
Services and Logistics	Glens Falls Brewfest	\$5,000.00	\$0.00	\$21,000
Volunteers	Volunteer Website Development	\$15,000.00	\$15,000.00	\$15,000
Total		\$91,500.00	\$76,500.00	\$91,500.00

Subtotal \$76,500.00 \$91,500.00

Unexpected Costs - Add 8.5% \$6,502.50 \$7,777.50

Total \$83,002.50 \$99,277.50



**Occupancy Tax Coordination Committee
AGENDA
October 21, 2025**

Committee Members: CROCITTO, Runyon, Patchett, Gilligan, Etu, Thomas, Merlino

Chair of the Board shall serve as an Ex-Officio member when needed in accordance with Section C (4) of the Rules of the Board.

- I. Committee meeting called to order by Chairman Crocitto.
- II. Motion to approve minutes of the September 23, 2025 Occupancy Tax Coordination Committee meeting.
- III. Privilege of the floor and public comment
- IV. Action Agenda/New Business Items:
 - a. **Resolution Request:** To compensate South Queensbury Volunteer Fire Department.
Rationale: To reimburse agency for costs incurred while providing emergency oversight services at the 2025 Adirondack Balloon Festival in an amount not to exceed **\$2,300.00**.
 - b. **Resolution Request:** Extend and amend existing contract with Lyme Adirondack Forest Company, LLC
Rationale: Extend contract with Lyme Adirondack Forest Company LLC, and amend the amount called for in the contract from \$2,704 to **\$2,785** annually to provide access over a parcel owned by Lyme to the Swede Mountain fire tower owned by Warren County.
- V. Discussion Items:
 - a. Glens Falls Mayor Bill Collins – Making request for 2026 Municipal Supplemental funding
 - b. Shane Irwin – Queensbury EMS request for reimbursement of Balloon Festival expenses
 - c. John Taflan – Warren County Workforce Development request for funding of end-of-the-year Annual Hospitality Workforce Celebration and Awards in the amount of \$1,872.50.
 - d. Consider applications for 2026 Special Events Occupancy Tax Funding. Committee will hear five-minute presentations from five new applicants for 2026 funding, but no action will be taken at this meeting.
 - 1. Jose Filomeno – Celebration of the Nations – A Festival of Tribes
 - 2. Tommy Struzzieri – GenZHomes DBA Alpha Win - Bolton Landing Triathlon
 - 3. Cam Cardinale – Glens Falls Collaborative - The Vietnam Traveling Memorial Wall
 - 4. George Normandin – Normandin Marketing - Adirondack Alumni Weekend Music and Arts Festival
 - 5. Randy Galusha – Thurman Maple Days
 - e. Jessica Carson – Cash Flow Report
 - f. Christine Norton – Treasurer Report
- VI. Referrals: None

VII. Privilege of the floor and public comment

VIII. Motion to adjourn

Attachment #1: Resolution Request Form 20 Queensbury Volunteer Fire Department

Attachment #2: Resolution Request Form 04 Extend and amend contract with Lyme Adirondack Forest Co.

Attachment #3: Resolution 369 of 2024

Attachment #4: Cash Flow Report

Attachment #5: Treasurer Report

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: Tourism Department

DATE: October 21, 2025

- (a) Purpose of Request: **To compensate the South Queensbury Volunteer Fire Department**
- (b) Details: **To reimburse agency for costs incurred while providing emergency oversight services at the 2025 Adirondack Balloon Festival in an amount not to exceed \$2,300.00.**
- (c) Previous Resolution Number: **None**
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **A.6417.0002.480 Occupancy Tax - Special Events**

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS

RESOLUTION REQUEST FORM NO. 4

Request for Extending, Rescinding or Amending Existing Contract

DEPARTMENT NAME: Tourism Department

DATE: October 21, 2025

- (a) Purpose of Contract Change: **Extend and amend the existing contract with Lyme Adirondack Forest Company LLC**
- (b) Resolution Number, or Numbers if Amended, which Authorized the Original Contract: **369 of 2024**
- (c) Name of Contractor: **Lyme Adirondack Forest Company LLC**
- (d) Address of Contractor: **123 Quaker Road, Suite 107, Queensbury, NY 12804**
- (e) Contractor's Contact Person and Telephone Number: **Ed Konwinski,
518-793-4481**
- (f) Commencement Date of Extension: **November 1, 2025**
- (g) Termination Date of Extension: **October 31, 2026**
- (h) Payment Provisions:
 - i) lump sum amount
 - ii) hourly rate amount
 - iii) total amount not to exceed **\$2,785**
 - iv) how will payments be made (i.e. monthly, quarterly, upon completion of the project, etc.
- (i) Where are the Funds for this Contract? List Budget Code, Object Code, Full Title* and Amount: **OR Capital Project OR Capital Reserve Project Number, and Title, and Amount: A.6417.0002 480.03 Tourism/Occupancy, Occupancy Tax, Tourism-Special Events Discretionary Fund. \$2,785**

**Sample: A.1010 470 Legislative Board – Contract \$xx.xx
Capital Project No. H289.9550 480 – Old Jail Renovations \$xx.xx**

*as listed in budget and LOGOS

August 29, 2025

**Statement of Account For
Warren County Tourism**

Page 1

Account: 30852

Due Date: November 1, 2025

Unit: EAST

Lease #: NY-3419-HT

**Warren County Tourism
Kevin Geraghty
1390 State Route 9
Lake George, NY 12845**

Please remit payment to:
LAT I, LLC
Attn: Dara Halliday
123 Quaker Rd., Suite 107
Queensbury, NY 12804

Total Balance Due on Account 30852 is \$2,785.00 due by 11/1/2025			
Lease Balance:	\$2,785.00	Tax Balance:	\$0.00

<u>Date</u>	<u>Type</u>	<u>Description</u>	<u>Amount</u>	<u>Balance</u>
11/1/2025	Charge	Lease #NY-3419-HT 11/1/2025 to 10/31/2026	\$2,785.00	\$2,785.00

Total Debits: \$0.00 Total Credits: \$0.00 Balance: \$2,785.00

Inquiries concerning your lease should be directed to Edward Konwinski of our Queensbury, New York office (518) 793-4481 at ext. 308. Any Lessee receiving a certified letter concerning non-payment of lease fee shall be assessed the cost of mailing the notice.



August 28, 2025

Kevin Geraghty
Chairman of the Board
County of Warren, New York
Warren County Municipal Center
1390 State Route 9
Lake George, New York 12845

Re: Extension of License Agreement Renewal

Chairman Geraghty,

Lyme Adirondack Timberlands I, LLC ("Lyme") and The County of Warren, New York ("Warren County") entered into a license agreement dated as of December 16, 2019 to provide access over a parcel owned by Lyme to a fire tower owned by Warren County (the "Agreement"). The executed license agreement has been amended annually to extend the Term and maintain an active agreement.

Lyme is willing to extend the term of the Agreement for an additional period (running from **November 1, 2025** through **October 31, 2026**) provided that:

1. Warren County remits the annual rental payment (**\$2,785**) along with a countersigned version of this letter amendment ("Amendment") indicating its acceptance of the terms of this Amendment; and
2. The period of permissible public access, as provided in Section 3(a) of the Agreement, will be **December 16, 2025** through **September 10, 2026**.

In the event a conflict between the terms of the Agreement and the terms of the Amendment, the terms of this Amendment shall control. Except as set forth herein, Lyme and Warren County agree that all of the other terms and conditions contained in the Agreement remain in full force and effect.

Please let us know if you have any questions or want to discuss.

Very truly yours,

A handwritten signature in black ink, appearing to read "Edward R. Konwinski", written over a horizontal line.

Edward R. Konwinski
Leasing and Project Manager
Lyme Adirondack Forest Company, LLC

Accepted by:
County of Warren, New York

By: _____
Name:
Its:
Dated:

Warren County Board of Supervisors

RESOLUTION No. 369 OF 2024

RESOLUTION INTRODUCED BY SUPERVISORS MERLINO, STROUGH, RUNYON, BEAN, GERACI, CROCITTO AND STRAINER

AUTHORIZING AGREEMENT WITH LYME ADIRONDACK TIMBERLANDS I, LLC FOR HIKING TRAIL LOCATED IN THE TOWN OF HAGUE

WHEREAS, the Tourism Director requested, and the Tourism & Occupancy Tax Coordination Committee approved, to enter into an agreement with Lyme Adirondack Timberlands I, LLC, to use their property to create a public hiking trail to the Swede Fire Tower located in the Town of Hague, for an amount not to exceed Two Thousand Seven Hundred Four Dollars (\$2,704), for a term commencing November 1, 2024 and terminating October 31, 2025, now, therefore, be it

RESOLVED, that the Warren County Board of Supervisors hereby authorizes the Chair of the Board of Supervisors to execute an agreement with Lyme Adirondack Timberlands I, LLC, 123 Quaker Road, Suite 107, Queensbury, New York 12804, to use their property to create a public hiking trail to Swede Fire Tower located in the Town of Hague, for an amount not to exceed Two Thousand Seven Hundred Four Dollars (\$2,704), for a term commencing November 1, 2024 and terminating October 31, 2025, in a form approved by the Count Attorney, and be it further

RESOLVED, that the funds for this agreement shall be expended from Budget Code A.6417.0002, 480.03 Tourism/Occupancy, Occupancy Tax, Tourism-Special Event Discretionary Fund.

Warren County Cash Flow - Tourism 3 Month Projection September 2025				<u>Actual</u>		
	Actual July 2025	Actual August 2025	Actual Sept 2025			
Beginning Cash Flow Balance	\$ 1,301,136	\$ 766,725	\$ 1,345,946			
Receipts						
State/Federal Aid	\$ -	\$ -	\$ -			
All Other Revenue	\$ 577,293	\$ 1,058,369	\$ 2,473,151			
Total Receipts	\$ 577,293	\$ 1,058,369	\$ 2,473,151			
Disbursements						
Payroll	\$ 40,908	\$ 40,983	\$ 41,277			
Employee Benefits	\$ 13,402	\$ 13,501	\$ 13,608			
All Other Disbursements	\$ 1,057,394	\$ 424,664	\$ 1,077,177			
Total Disbursements	\$ 1,111,704	\$ 479,148	\$ 1,132,062			
Ending Cash Flow Balance	\$ 766,725	\$ 1,345,946	\$ 2,687,035			

<u>Projected</u>						
	Projected Oct 2025	Projected Nov 2025	Projected Dec 2025			
	\$ 2,687,035	\$ 2,330,140	\$ 1,973,245			
	\$ -	\$ -	\$ -			
	\$ 900,000	\$ 450,000	\$ 700,000			
	\$ 900,000	\$ 450,000	\$ 700,000			
	\$ 43,575	\$ 43,575	\$ 44,372			
	\$ 13,320	\$ 13,320	\$ 15,739			
	\$ 1,200,000	\$ 750,000	\$ 600,000			
	\$ 1,256,895	\$ 806,895	\$ 660,111			
	\$ 2,330,140	\$ 1,973,245	\$ 2,013,134			

ACTUAL Tourism Cash on HAND vs. INVESTED:			
Tourism CASH ON HAND	\$ (506,803)	\$ 717,909	\$ 1,406,320
Tourism CASH INVESTED (ICS Reserve)	\$ 1,273,528	\$ 628,014	\$ 1,280,715
Total Tourism Cash Balance	\$ 766,725	\$ 1,345,923	\$ 2,687,035

<u>Projected</u>					
	\$ 830,140	\$ 473,245	\$ 513,134		
	\$ 1,500,000	\$ 1,500,000	\$ 1,500,000		
	\$ 2,330,140	\$ 1,973,245	\$ 2,013,134		

WARREN COUNTY TREASURER

Christine V. Norton

County Treasurer

OCCUPANCY TAX REPORT

Tuesday, October 14th 2025

TOTAL COLLECTIONS

Revenue Collected Through 10/14/2025	\$	5,525,352.99
* Unallocated STR Revenue	\$	102,047.07
TOTAL Revenue Collected Through 10/14/2025	\$	<u>5,627,400.06</u>
Revenue Collected Through 10/14/2024	\$	5,327,428.42
Increase/Decrease from 2024	\$	<u>299,971.64</u>
Percent Change:		5.6%

HOTEL MOTEL & RESORT

Revenue Collected Through 10/14/2025	\$	4,840,331.34
Revenue Collected Through 10/14/2024	\$	4,629,908.94
Increase/Decrease from 2024	\$	<u>210,422.40</u>
Percent Change:		4.5%

SHORT TERM RENTAL COLLECTIONS

Revenue Collected Through 10/14/2025	\$	685,021.65
* Unallocated STR Revenue	\$	102,047.07
TOTAL Revenue Collected Through 10/14/2025	\$	<u>787,068.72</u>
Revenue Collected Through 10/14/2024	\$	697,519.48
Increase/Decrease from 2024	\$	<u>89,549.24</u>
Percent Change:		12.8%

Analysis:

We are seeing solid growth in occupancy tax dollars. To date, we are up \$299,971.K or 5.6% across the board. Hotels, Motels and Resorts are seeing an increase in revenue over the peak months of the 2025 Summer season. This sector is up 4.5% compared to last year at this time. When applying unallocated revenue to Short term rentals we are seeing growth of over \$89k or 12.8%.

WARREN COUNTY BOARD OF SUPERVISORS

COMMITTEE: OCCUPANCY TAX COORDINATION

DATE: OCTOBER 21, 2025

COMMITTEE MEMBERS PRESENT:

SUPERVISORS: CROCITTO
 RUNYON
 PATCHETT
 GILLIGAN
 ETU
 THOMAS

COMMITTEE MEMBER ABSENT:

SUPERVISOR: MERLINO

OTHERS PRESENT:

REPRESENTING THE TOURISM DEPARTMENT:
 PAUL TACKETT, TOURISM COORDINATOR
 JESSICA CARSON, FISCAL COORDINATOR
CHRISTINE NORTON, COUNTY TREASURER
KEVIN B. GERAGHTY, CHAIRMAN OF THE BOARD
JOHN TAFLAN, COUNTY ADMINISTRATOR
LARRY ELMEN, COUNTY ATTORNEY
AMANDA ALLEN, CLERK OF THE BOARD
SUPERVISORS STRAINER
 STROUGH
 TURNER
 WILD
TAMMIE DeLORENZO, ASSISTANT TO THE COUNTY ADMINISTRATOR
AMY COLLINS, TOURISM AND BUSINESS COORDINATOR, CITY OF GLENS
 FALLS
KRISTOPHER BRUNELLE, GLENS FALLS COLLABORATIVE
WILLIAM COLLINS, MAYOR, CITY OF GLENS FALLS
JOSE FILOMENO, CELEBRATION OF THE NATIONS
RANDY GALUSHA, TOAD HILL MAPLE FARM
SHANE IRWIN, QUEENSBURY EMERGENCY MEDICAL SERVICES
JASON MILLER, TOWN OF QUEENSBURY RESIDENT
GINA MINTZER, EXECUTIVE DIRECTOR, LAKE GEORGE CHAMBER OF
 COMMERCE & CVB
GEORGE NORMANDIN, NORMANDIN MARKETING
SASHA PARDY, ADIRONDACK WINE & FOOD FESTIVAL
TOMMY STRUZZIERE, GENZHOMES DBA ALPHA WIN
LESLIE LOVELACE, LEGISLATIVE OFFICE SPECIALIST
*SEE SIGN IN SHEET FOR ADDITIONAL ATTENDEES

Please note, the following contains a summarization of the October 21, 2025 meeting of the Occupancy Tax Coordination Committee; the meeting in its entirety can be viewed on the Warren County website using the following links:

Warren County website - <https://warrencountyny.gov/mma>

Warren County's YouTube Channel - [https://www.youtube.com/watch?v= mMtkPR91_4](https://www.youtube.com/watch?v=mMtkPR91_4)

Mr. Crocitto called the meeting of the Occupancy Tax Coordination Committee to order at 10:03 a.m.

Motion was made by Ms. Gilligan, seconded by Ms. Runyon and carried by a unanimous vote of those present (*Mr. Merlino absent*) to approve the minutes of the previous Committee meeting, subject to correction by the Clerk of the Board.

Copies of the meeting agenda were distributed; a copy of the agenda is on file with the meeting minutes.

Privilege of the floor and public comments were called for, but there was no one wishing to speak.

The Committee commenced with a review of the Action Agenda/New Business Items portion of the agenda, which

included the following requests:

- a. To award South Queensbury Volunteer Fire Company an amount not to exceed \$2,300 in occupancy tax funding for reimbursement of costs incurred while providing emergency oversight services at the 2025 Adirondack Balloon Festival.

Motion was made by Mr. Etu, seconded by Ms. Runyon and carried by a unanimous vote of those present (*Mr. Merlino absent*) to approve the request as outlined above and the necessary resolution was authorized for the November 21st Board meeting. *A copy of the resolution request form is on file with the minutes.*

- b. To extend and amend the existing contract with Lyme Adirondack Forest Company, LLC to reflect the increase of the not to exceed amount from \$2,704 to \$2,785 annually to provide access through property owned by Lyme Adirondack Forest Company, LLC to Swede Mountain fire tower, for a term commencing November 1, 2025 and terminating October 31, 2026. (*Previous Resolution No. 369 of 2024*)

Motion was made by Ms. Runyon and seconded by Mr. Patchett to approve the request as presented. The County Attorney recommended amending the motion to include added language to allow for automatic annual renewals provided there is no more than a 5% increase in the contract amount. Ms. Runyon and Mr. Patchett amended their motion to include the language provided by the County Attorney.

Mr. Crocitto called the question and the motion, as amended, was carried by a unanimous vote of those present (*Mr. Merlino absent*) to approve the request as outlined above and the necessary resolution was authorized for the November 21st Board meeting. *A copy of the resolution request form is on file with the minutes.*

Next, a review of the Discussion Items portion of the agenda proceeded with the following:

- a. Bill Collins, *Mayor, City of Glens Falls*, requested \$76,500 for 2026 Municipal Supplemental funding for Event Growth and distributed a handout entitled “City of Glens Falls - Event Growth Proposed Budget - 2026; a copy is on file with the meeting minutes.
- b. Shane Irwin, *Queensbury Emergency Medical Services*, requested \$3,503.07 for reimbursement for payroll and food expenses incurred as a result of providing services for the Adirondack Balloon Festival event.
- c. John Taflan, *County Administrator*, requested \$1872.50 on behalf of Workforce Development for the end-of-the-year Annual Hospitality Workforce Celebration and Awards.
- d. The following individuals spoke regarding their 2026 Special Events Occupancy Tax Application requests:
 1. Jose Filomena, *Celebration of the Nations*, A Festival of Tribes - a hand out entitled “Celebration of the Nations” was distributed as well as a video presentation entitled the same; copies of both are on file with the minutes.
 2. Tommy Struzzieri, *GenZHomes dba Alpha Win*, Bolton Landing Triathlon.
 3. Kristopher Brunelle, *Glens Falls Collaborative*, The Vietnam Traveling Memorial Wall.
 4. George Normandin, *Normandin Marketing*, Adirondack Alumni Weekend and Music and Arts Festival
 5. Randy Galusha, *Toad Hill Maple Farm*, Thurman Maple Days.
- e. Cash Flow Report was reviewed by Jessica Carson, *Fiscal Coordinator*.
- f. Treasurer’s Report was reviewed by Christine Norton, *County Treasurer*.

Privilege of the floor and public comments were extended to the following:

Sasha Pardy, *Adirondack Wine & Food Festival*, spoke with regard to consideration for her application request for \$50,000. She voiced her concern with the Committee’s strategy to move away from reoccurring events dependency on the occupancy tax funding. Ms. Pardy answered questions posed by Mr. Patchett. She opined the Committee should be considering their return on investment rather than her profit. Mr. Crocitto said although Ms. Pardy had a great event, there were a lot of new events and the amount of the requests was more than the amount of funding available. Ms. Pardy requested the Committee consider inflation which caused the events to cost the event holders more money to hold them.

As there was no further business to come before the Occupancy Tax Coordination Committee, on motion made by Mr. Etu, seconded by Ms. Runyon and carried by a unanimous vote of those present (*Mr. Merlino absent*), Mr. Crocitto adjourned the meeting at 11:22 a.m.

Respectfully submitted,
Leslie Lovelace, Legislative Office Specialist

