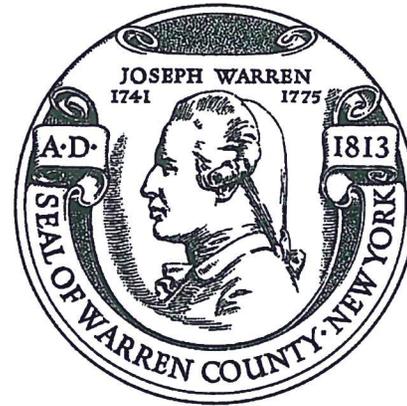


Collaborating



LAKEGEORGEAREA
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BOS Economic Growth Committee
Friday January 24th, 2020

Gov. Cuomo's State of the State Address January - Congrats to Retiring Sen. Little

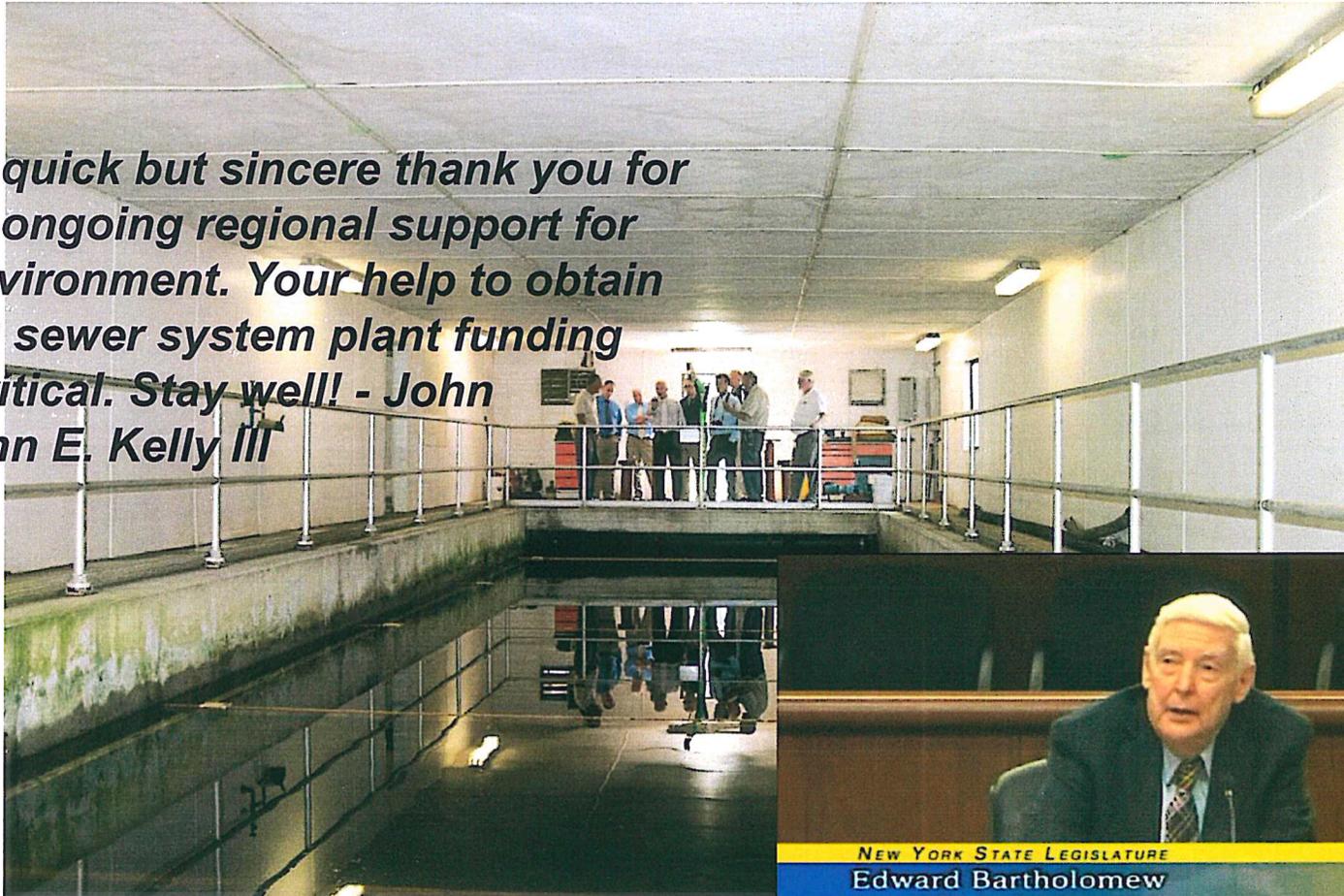


EDC Outreach Meetings in the New Year with Warren County Towns

- Horicon
- Hague
- Chester
- Warrensburg
- Queensbury
- City of Glens Falls

EDC Thanks Gov. Cuomo for \$9.4 Million in Additional Funding to Replace LG Sewer Plant – Total NYS \$14.9 Million of \$24M Project

*Ed,
Just a quick but sincere thank you for all the ongoing regional support for our environment. Your help to obtain the LG sewer system plant funding was critical. Stay well! - John
Dr. John E. Kelly III*



Thank You Note from Fund for Lake George Chairman Jeff Killeen to EDC

Ed -

My great thanks to you personally, and EDC collectively, for your leadership in helping to achieve the \$9.4MM for the new LGV wastewater treatment plant!

I also want to thank you for your participation in our FUND Council of Business Advisors, and for the recognition in your e-newsletter to EDC membership of Eric, Chris, John Kelly, The FUND and the Jefferson Project as catalyst's for not only funding for the new treatment plant, but for also providing a master science-to-solutions model for the enduring protection of Lake George, and thus the economy of Warren County.

My great thanks - Jeff

*Jeffrey M. Killeen
Chairman - The FUND for Lake George*

Mark Your Calendar, 2020 EDC Economic Outlook Breakfast Queensbury Hotel Coming Late February



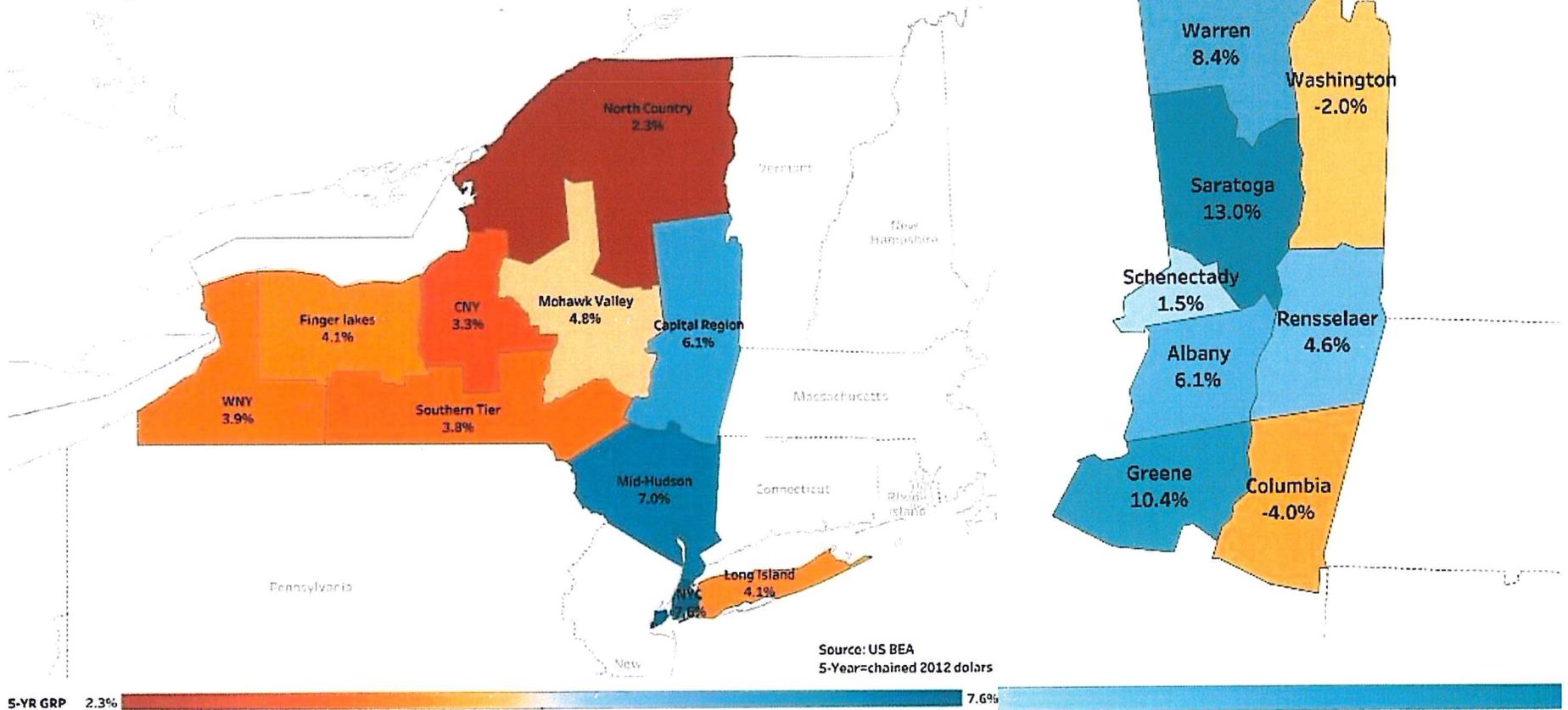
CEG Analysis and Report on Private Sector Gross Regional Product Growth

Capital Region County Private Sector GRP Growth

5-Year Change

NYS Region Private Sector GRP Growth

5-Year Change



EDC Warren County – Your Advocate and Go To Organization

Broad Objectives:

- **Retention & Expansion** – Work with existing businesses to assist in solving issues, new markets, facility expansions, new lines of business support, workforce needs.
- **Infrastructure Improvement** – Work with Warren County municipalities to identify major needs in transportation, utilities, water & sewer, fiber optic, cellular and assist with obtaining funding and other assistance from NYS and Federal agencies to implement needed long range improvements.
- **Workforce Development** – Continue involvement with and participation in the repurposed tri-county Workforce Development Board (SWW). Pursue new Child Care enhancements supporting workforce in conjunction with new NYS programs
- **Marketing & Communications** – Enhance existing channels and create new avenues to attract new investment, business and jobs to the region. Increase awareness for EDC, its mission, vision and activities and the need for long term economic development for sustainable growth.

EDC Warren County – Your Advocate and Go To Organization

Specific Goals:

- **Broadband & Cellular** – Seek additional Federal and NYS financial support for extending service to unserved and underserved areas & enhance capacity where possible.
- **Affordable Housing** – EDC working with area communities and prospective investor/developers utilizing NYS and Federal resources such as NYS Housing & Community Renewal (NYSHCR) and others.
- **I-87 Exits Study** – Conclude work in progress and provide results to supervisors, planning officials. Use data in marketing efforts such as to assist locators, developers and investors better visualize each area.
- **Opportunity Zones** – EDC will host forums featuring experts concerning the latest finalized regulations; case study examples of successful uses; ways Warren County and municipalities can jump start awareness and targeted marketing as well as identify potential redevelopment properties.
- **Queensbury Business Park** – Determine next steps and revise marketing strategy accordingly after reviewing results of geotechnical report currently nearing conclusion(February) Examine feasibility of creating PILOT program(s) regarding expedited permit process for development within certain designated manufacturing/industrial/business parks within Warren County.
- **Tourism Support** – EDC continue to support & assist highly competitive industry that generates over \$600 million visitor spending and \$298 million in labor income annually in Warren County.
- **Downtown Revitalization Initiative (DRI)** – Focus on South Street with commencement of “Market Square” for year-round market and event center; development of new mixed use building and multi-level parking structure.
- **Childcare Availability** – Collaborative effort to address this increasingly critical workforce issue.
- **EDC Strategic Plan Update** – Complete updated Strategic Plan to enhance capacity and align EDC resources, staffing, activities and priorities.