



**Occupancy Tax Coordination Committee
AGENDA
September 22, 2026**

Committee Members: CROCITTO, Wild, Strough, Turner, Runyon, Butler, Patchett

Chair of the Board shall serve as an Ex-Officio member when needed in accordance with Section C (4) of the Rules of the Board.

- I. Committee meeting called to order by Chairman Crocitto.
 - II. Motion to approve minutes of the September 1, 2026, Special Occupancy Tax Coordination Committee meeting.
 - III. Privilege of the floor and public comment
 - IV. Action Agenda/New Business Items:
 - a. **Resolution Request:** Amend Resolution 102 of 2026.
Rationale: Remove Celebration of Nations award of \$100,000 and Improv Records, Inc. Memorial Meltdown award of \$15,000. County Attorney's office was notified by organizers that they have cancelled their events for 2026.
 - b. **Resolution Request:** To authorize appropriation of funds from the Occupancy Tax Reserve
Rationale: To fund in the amount of \$529,073 the various lines listed in the attached Resolution Request form.
 - c. **Resolution Request:** To authorize acceptance of donations in the amount of \$12,650.
Rationale: To use donations to fund the end-of-year Annual Hospitality Workforce Celebration that took place September 14, 2026.
 - d. **Resolution Request:** To amend county budget to increase both revenue and expenditure lines by \$12,650 associated with donations from businesses.
Rationale: To fund the end-of-year Annual Hospitality Workforce Celebration that took place September 14, 2026.
 - V. Discussion Items:
 - a. Heather Bagshaw, Occupancy Tax Budget Presentation (Tourism budget for reference)
 - b. Jessica Carson, Cash Flow Report
 - c. Christine Norton, Treasurer Report
 - d. Paul Tackett, Municipal Reporting Summaries; 2025 and 2026 YTD
 - VI. Referrals: None
 - VII. Privilege of the floor and public comment
 - VIII. Motion to adjourn
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Attachment #1: Resolution Request 20 Amend Resolution to remove Occupancy Tax awards for cancelled
Attachment #2: Resolution Form 20: Appropriate funds from the Occupancy Tax Reserve
Attachment #3: Resolution Form 20: Accept Donations for Annual Hospitality Workforce Celebration
Attachment #4: Resolution Form 7: Amend County Budget to fund Annual Hospitality Workforce Celebration
Attachment #5: Occupancy Tax Budget Presentation (with Tourism Budget for reference)
Attachment #6: Cash Flow Report
Attachment #7: Treasurer Report
Attachment #8: Municipal Reporting Summary

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: Tourism

DATE: September 22, 2026

- (a) Purpose of Request: **Amend Resolution 102 of 2026**
- (b) Details: **Remove Celebration of Nations award of \$100,000 and Improv Records, Inc. Memorial Meltdown award of \$15,000. County Attorney's office was notified by organizers that they have cancelled their events for 2026.**
- (c) Previous Resolution Number: **102 of 2026**
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **A 6417.0002.480 Tourism/Occupancy, Occupancy Tax, Tourism-Special Events**

Sample: A.8021 470 Planning & Community Development – Contract

*** as listed in budget and LOGOS**

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: Tourism Department

DATE: September 22, 2026

(a) Purpose of Request: **To authorize appropriation of funds from the Occupancy Tax Reserve**

(b) Details: **Appropriate funds from A.881.00 Tourism-Occupancy Tax Reserve to the following line items:**

**\$226,893 A.6417.0002.480.04 Tourism-Warren County Projects
To fund Town of Johnsbury Sewer Project 2026 payment**

**\$200,000 A.6417.0002.480.08 Tourism-Civic Center Capital Costs
To cover approved funding of Ice Plant study**

**\$96,340 A.6417.0002.469.05 Municipal Application Funding
To cover approved funding of Municipal Supplemental awards**

**\$5,596 A.6417.0002.469 Other Payments/Contributions
To cover funds above budgeted amount for Payments to Towns
(25%)**

**\$244 A.6417.0002.480.03 Tourism-Special Event Discretionary Fund
To cover funds above budgeted amount for Lyme Adirondack
(Hague Fire Tower) due to rate increase**

\$529,073 Total Appropriation

(c) Previous Resolution Number: **None**

(d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **A.881.00 Occupancy Tax Reserve**

Sample: A.8021 470 Planning & Community Development – Contract

* as listed in budget and LOGOS

RESOLUTION REQUEST FORM NO. 20

MISCELLANEOUS

****Please List All Other Requests Not Covered by Previous Resolution Request Forms Here.
Please attach any backup information available and be as detailed as possible.***

DEPARTMENT NAME: Tourism Department (Occupancy Tax)

DATE: September 22, 2026

- (a) Purpose of Request: **To authorize acceptance of donations in the amount of \$12,650.**
- (b) Details: **To use donations to fund the end-of-year Annual Hospitality Workforce Celebration that took place September 14, 2026.**
- (c) Previous Resolution Number: **None**
- (d) Where are the Funds (if required)? List Budget Code, Object Code, Full Title* and Amount: **N/A**

Sample: A.8021 470 Planning & Community Development – Contract

*** as listed in budget and LOGOS**

RESOLUTION REQUEST FORM NO. 7

Request to Amend County Budget*

****If this is the result of a grant award, also complete and submit Form No. 5 or 6***

DEPARTMENT NAME: Tourism Department (Occupancy Tax)

DATE: September 22, 2026

- (a) Purpose of Amendment: **To amend county budget to increase both revenue and expenditure lines by \$12,650 associated with donations for payment to Lake George Steamboat Company to host the end-of-year Annual Hospitality Workforce Celebration on September 14, 2026.**
- (b) Appropriation Code, Object Code, Full Title and Amount:
A.6417.0002.480.04 Tourism-Warren County Projects - \$12,650
- (c) Revenue Code (with title), and Amount:
A.6417.0002.2705 Gifts & Donations - \$12,650

Account	Account Description	2025 Actual Amount	2026 Adopted Budget	2026 Amended Budget	2026 Actual Amount	2027 Departmental Request
Fund	A - General					
	REVENUE					
	Department 6417 - Tourism/Occupancy					
	Sub Department 0002 - Occupancy Tax					
	Non-Property Tax Items					
1113	Tax - Hotel Room Occupancy	5,508,790.21	5,388,243.00	5,388,243.00	.00	5,487,209.00
	Non-Property Tax Items Totals	\$5,508,790.21	\$5,388,243.00	\$5,388,243.00	\$0.00	\$5,487,209.00
	Use of Money & Property					
2401	Interest & Earnings	56,242.43	.00	.00	37,726.71	.00
	Use of Money & Property Totals	\$56,242.43	\$0.00	\$0.00	\$37,726.71	\$0.00
	Sub Department 0002 - Occupancy Tax Totals	\$5,565,032.64	\$5,388,243.00	\$5,388,243.00	\$37,726.71	\$5,487,209.00
	Department 6417 - Tourism/Occupancy Totals	\$5,565,032.64	\$5,388,243.00	\$5,388,243.00	\$37,726.71	\$5,487,209.00
	REVENUE TOTALS	\$5,565,032.64	\$5,388,243.00	\$5,388,243.00	\$37,726.71	\$5,487,209.00

Account	Account Description	2025 Actual Amount	2026 Adopted Budget	2026 Amended Budget	2026 Actual Amount	2027 Departmental Request
Fund A - General						
EXPENSE						
Department 6417 - Tourism/Occupancy						
Sub Department 0002 - Occupancy Tax						
Contractual Expense						
469	Other Payments/Contributions	2,458,516.36	2,526,318.00	2,526,318.00	2,141,913.98	2,573,553.00
469.05	Municipal Application Funding	414,850.00	75,000.00	75,000.00	4,287.79	50,000.00
471	Administration	232,000.00	242,000.00	242,000.00	.00	249,830.00
480	Tourism-Special Events	817,589.88	325,000.00	417,260.00	79,650.00	251,041.00
480.02	Tourism - Convention Event Development Fund	250,000.00	250,000.00	250,000.00	187,500.00	250,000.00
480.03	Tourism - Special Event Discretionary Fund	2,785.00	2,625.00	2,625.00	.00	2,785.00
480.04	Tourism - Warren County Projects	580,010.87	629,800.00	721,400.00	443,293.00	630,000.00
480.05	Tourism - Business Promotion	753,000.00	777,500.00	782,500.00	535,500.00	720,000.00
480.07	Warren County Environmental Projects	125,000.00	125,000.00	125,000.00	125,000.00	125,000.00
480.08	Tourism - Civic Center Capital Costs	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00
480.09	Tourism- Signature events	.00	335,000.00	335,000.00	50,000.00	535,000.00
Contractual Expense Totals		\$5,733,752.11	\$5,388,243.00	\$5,577,103.00	\$3,667,144.77	\$5,487,209.00
Comments						
Account	Level	Comment				
469	Departmental Request	\$2,123,553 (25% to towns) based on 2025 revenue + 2%: \$450,000 spending plan				
469.05	Departmental Request	For Town needs above the 25% and spending plan amounts.				
471	Departmental Request	Treasurer Fee 3% of 2026 Occupancy Tax Collections				
480.02	Departmental Request	Civic Center Promotion				
480.03	Departmental Request	Lyme Adirondack Forest Company LLC- Access to Hague Fire Tower				
480.04	Departmental Request	Planning Projects \$75,000(\$50k + \$25k Festival Commons); Town of Johnsbury \$250,000; ACC \$100,000 Workforce Development \$5,000; DPW \$25,000; Sheriff \$175,000				
480.05	Departmental Request	Lake George Visitor Center \$25,000; CVB \$650,000; Treasurer Dashboard \$45,000				
480.07	Departmental Request	Invasive Species funding for Town of Chester, Horicon and Lake Luzerne.				
480.08	Departmental Request	Capital Projects				
480.09	Departmental Request	Adirondack Balloon Festival \$100,000; Worlds Largest Garage Sale \$60,000; Adirondack Nationals \$50,000; Americade \$50,000; Lake George Winter Carnival \$75,000; Ironman \$200,000				
Sub Department 0002 - Occupancy Tax Totals		\$5,733,752.11	\$5,388,243.00	\$5,577,103.00	\$3,667,144.77	\$5,487,209.00
Department 6417 - Tourism/Occupancy Totals		\$5,733,752.11	\$5,388,243.00	\$5,577,103.00	\$3,667,144.77	\$5,487,209.00
EXPENSE TOTALS		\$5,733,752.11	\$5,388,243.00	\$5,577,103.00	\$3,667,144.77	\$5,487,209.00
Fund A - General Totals						
REVENUE TOTALS		\$5,565,032.64	\$5,388,243.00	\$5,388,243.00	\$37,726.71	\$5,487,209.00
EXPENSE TOTALS		\$5,733,752.11	\$5,388,243.00	\$5,577,103.00	\$3,667,144.77	\$5,487,209.00

Account	Account Description	2025 Actual Amount	2026 Adopted Budget	2026 Amended Budget	2026 Actual Amount	2027 Departmental Request
	Fund A - General Totals	(\$168,719.47)	\$0.00	(\$188,860.00)	(\$3,629,418.06)	\$0.00
	Net Grand Totals					
	REVENUE GRAND TOTALS	\$5,565,032.64	\$5,388,243.00	\$5,388,243.00	\$37,726.71	\$5,487,209.00
	EXPENSE GRAND TOTALS	\$5,733,752.11	\$5,388,243.00	\$5,577,103.00	\$3,667,144.77	\$5,487,209.00
	Net Grand Totals	(\$168,719.47)	\$0.00	(\$188,860.00)	(\$3,629,418.06)	\$0.00

Account	Account Description	2025 Actual Amount	2026 Adopted Budget	2026 Amended Budget	2026 Actual Amount	2027 Departmental Request
Fund	A - General					
	REVENUE					
	Department 6417 - Tourism/Occupancy					
	Sub Department 0001 - Tourism					
	Non-Property Tax Items					
1113	Tax - Hotel Room Occupancy	2,818,865.71	2,892,033.00	2,892,033.00	2,681,203.54	3,007,000.00
	Non-Property Tax Items Totals	\$2,818,865.71	\$2,892,033.00	\$2,892,033.00	\$2,681,203.54	\$3,007,000.00
	Departmental Income					
2089	Tourism	42,575.00	50,000.00	50,000.00	43,462.50	40,000.00
	Departmental Income Totals	\$42,575.00	\$50,000.00	\$50,000.00	\$43,462.50	\$40,000.00
	State Aid					
3715	Tourism Promotion	59,088.00	60,000.00	60,000.00	58,684.00	55,000.00
	State Aid Totals	\$59,088.00	\$60,000.00	\$60,000.00	\$58,684.00	\$55,000.00
	Sub Department 0001 - Tourism Totals	\$2,920,528.71	\$3,002,033.00	\$3,002,033.00	\$2,783,350.04	\$3,102,000.00
	Department 6417 - Tourism/Occupancy Totals	\$2,920,528.71	\$3,002,033.00	\$3,002,033.00	\$2,783,350.04	\$3,102,000.00
	REVENUE TOTALS	\$2,920,528.71	\$3,002,033.00	\$3,002,033.00	\$2,783,350.04	\$3,102,000.00

Account	Account Description	2025 Actual Amount	2026 Adopted Budget	2026 Amended Budget	2026 Actual Amount	2027 Departmental Request																		
Fund A - General																								
EXPENSE																								
Department 6417 - Tourism/Occupancy																								
Sub Department 0001 - Tourism																								
<i>Personal Services</i>																								
110	Salaries - Regular	514,340.57	532,222.00	532,222.00	341,414.52	546,832.00																		
120	Salaries - Overtime	958.30	2,000.00	2,000.00	525.66	2,000.00																		
130	Salaries - Part Time	20,533.80	18,863.00	18,863.00	12,065.47	19,683.00																		
<i>Personal Services Totals</i>		<u>\$535,832.67</u>	<u>\$553,085.00</u>	<u>\$553,085.00</u>	<u>\$354,005.65</u>	<u>\$568,515.00</u>																		
<i>Equipment</i>																								
220	Office Equipment	318.92	2,500.00	2,500.00	214.56	1,500.00																		
<i>Equipment Totals</i>		<u>\$318.92</u>	<u>\$2,500.00</u>	<u>\$2,500.00</u>	<u>\$214.56</u>	<u>\$1,500.00</u>																		
<i>Contractual Expense</i>																								
410	Supplies	4,698.99	4,300.00	4,300.00	2,875.47	4,300.00																		
423	Telephone	779.34	1,000.00	1,000.00	725.70	1,200.00																		
424	Postage	23,417.81	19,000.00	19,000.00	8,502.09	19,000.00																		
426	Subscriptions	55,641.01	68,058.00	68,058.00	63,576.12	11,250.00																		
427	Memberships & Dues	11,065.00	9,940.00	9,940.00	7,807.00	9,940.00																		
428	Data Processing & Internet Fees	22,675.00	22,838.00	22,838.00	16,500.00	24,000.00																		
444	Travel/Education/Conference	24,171.71	22,500.00	22,500.00	15,789.90	25,000.00																		
470	Contract	705,288.08	642,096.00	709,096.25	409,544.01	886,000.00																		
481	Tourism Promotion	1,377,246.99	1,463,700.00	1,464,655.70	881,957.65	1,337,007.00																		
<i>Contractual Expense Totals</i>		<u>\$2,224,983.93</u>	<u>\$2,253,432.00</u>	<u>\$2,321,387.95</u>	<u>\$1,407,277.94</u>	<u>\$2,317,697.00</u>																		
Comments <table><tr><th>Account</th><th>Level</th><th>Comment</th></tr><tr><td>410</td><td>Departmental Request</td><td>Office Supplies \$1,100; Business Cards \$200; Printing Expense \$3000</td></tr><tr><td>426</td><td>Departmental Request</td><td>Benchmark \$3000; Post Star \$300; Adobe \$3000; Business Review \$200; Vimeo \$240; Chat GPT \$642; Google \$100; ISSUU \$528; Microsoft \$3240</td></tr><tr><td>428</td><td>Departmental Request</td><td>Ports \$738; Domains \$100; IT Support \$22,000</td></tr><tr><td>470</td><td>Departmental Request</td><td>Brochure Distribution and consumer shows \$38,000; Co-Star \$8,000; Granicus \$75,000; Rooted Rock \$55,000; Cenergy \$350,000; Adirondack pass platform\$30,000; Travel Guide printing \$100,000; Camping Campaign \$20,000; New York Welcomes You \$40,000; Data \$100,000; Public Relations \$20,000; ADK Region \$50,000</td></tr><tr><td>481</td><td>Departmental Request</td><td>Print \$125000; Paid Media \$1,000,000; Digital/Social \$150,000; Promotional Items \$20,000; Petty Cash \$200; Wine, Water and Wonders \$15,000; Adirondack Pass Program \$5,000; Fishing and Boating Maps \$21,807</td></tr></table>							Account	Level	Comment	410	Departmental Request	Office Supplies \$1,100; Business Cards \$200; Printing Expense \$3000	426	Departmental Request	Benchmark \$3000; Post Star \$300; Adobe \$3000; Business Review \$200; Vimeo \$240; Chat GPT \$642; Google \$100; ISSUU \$528; Microsoft \$3240	428	Departmental Request	Ports \$738; Domains \$100; IT Support \$22,000	470	Departmental Request	Brochure Distribution and consumer shows \$38,000; Co-Star \$8,000; Granicus \$75,000; Rooted Rock \$55,000; Cenergy \$350,000; Adirondack pass platform\$30,000; Travel Guide printing \$100,000; Camping Campaign \$20,000; New York Welcomes You \$40,000; Data \$100,000; Public Relations \$20,000; ADK Region \$50,000	481	Departmental Request	Print \$125000; Paid Media \$1,000,000; Digital/Social \$150,000; Promotional Items \$20,000; Petty Cash \$200; Wine, Water and Wonders \$15,000; Adirondack Pass Program \$5,000; Fishing and Boating Maps \$21,807
Account	Level	Comment																						
410	Departmental Request	Office Supplies \$1,100; Business Cards \$200; Printing Expense \$3000																						
426	Departmental Request	Benchmark \$3000; Post Star \$300; Adobe \$3000; Business Review \$200; Vimeo \$240; Chat GPT \$642; Google \$100; ISSUU \$528; Microsoft \$3240																						
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481	Departmental Request	Print \$125000; Paid Media \$1,000,000; Digital/Social \$150,000; Promotional Items \$20,000; Petty Cash \$200; Wine, Water and Wonders \$15,000; Adirondack Pass Program \$5,000; Fishing and Boating Maps \$21,807																						
<i>Employee Benefits</i>																								
810	Retirement	49,289.85	71,587.00	71,587.00	45,339.27	83,972.00																		
830	Social Security	31,872.07	34,292.00	34,292.00	20,960.90	35,248.00																		
831	Medicare Contribution	7,453.97	8,021.00	8,021.00	4,902.15	8,244.00																		
860	Hospitalization	56,294.24	62,194.00	62,194.00	40,665.19	68,414.00																		

Account	Account Description	2025 Actual Amount	2026 Adopted Budget	2026 Amended Budget	2026 Actual Amount	2027 Departmental Request
Fund	A - General					
	EXPENSE					
	Department 6417 - Tourism/Occupancy					
	Sub Department 0001 - Tourism					
	Employee Benefits					
865	Dental Insurance	826.98	840.00	840.00	628.32	960.00
	Employee Benefits Totals	\$145,737.11	\$176,934.00	\$176,934.00	\$112,495.83	\$196,838.00
	Other Benefits					
840	Workmen's Compensation	1,695.00	1,608.00	1,608.00	1,608.00	1,847.00
861	Retirees Hospitalization	10,762.44	12,224.00	12,224.00	7,081.13	13,353.00
862	Health Insurance Cost Reimbursement	1,198.64	2,250.00	2,250.00	1,182.34	2,250.00
	Other Benefits Totals	\$13,656.08	\$16,082.00	\$16,082.00	\$9,871.47	\$17,450.00
	Sub Department 0001 - Tourism Totals	\$2,920,528.71	\$3,002,033.00	\$3,069,988.95	\$1,883,865.45	\$3,102,000.00
	Department 6417 - Tourism/Occupancy Totals	\$2,920,528.71	\$3,002,033.00	\$3,069,988.95	\$1,883,865.45	\$3,102,000.00
	EXPENSE TOTALS	\$2,920,528.71	\$3,002,033.00	\$3,069,988.95	\$1,883,865.45	\$3,102,000.00
	Fund A - General Totals					
	REVENUE TOTALS	\$2,920,528.71	\$3,002,033.00	\$3,002,033.00	\$2,783,350.04	\$3,102,000.00
	EXPENSE TOTALS	\$2,920,528.71	\$3,002,033.00	\$3,069,988.95	\$1,883,865.45	\$3,102,000.00
	Fund A - General Totals	\$0.00	\$0.00	(\$67,955.95)	\$899,484.59	\$0.00
	Net Grand Totals					
	REVENUE GRAND TOTALS	\$2,920,528.71	\$3,002,033.00	\$3,002,033.00	\$2,783,350.04	\$3,102,000.00
	EXPENSE GRAND TOTALS	\$2,920,528.71	\$3,002,033.00	\$3,069,988.95	\$1,883,865.45	\$3,102,000.00
	Net Grand Totals	\$0.00	\$0.00	(\$67,955.95)	\$899,484.59	\$0.00

Warren County Cash Flow - Tourism 3 Month Projection August 2026			
<u>Actual</u>			
	Actual June 2026	Actual July 2026	Actual August 2026
Beginning Cash Flow Balance	\$ 824,417	\$ 824,216	\$ 983,250
Receipts			
State/Federal Aid	\$ -	\$ -	\$ -
All Other Revenue	\$ 497,189	\$ 807,019	\$ 1,150,048
Total Receipts	\$ 497,189	\$ 807,019	\$ 1,150,048
Disbursements			
Payroll	\$ 42,756	\$ 42,452	\$ 42,449
Employee Benefits	\$ 13,615	\$ 13,625	\$ 13,550
All Other Disbursements	\$ 441,019	\$ 591,908	\$ 685,166
Total Disbursements	\$ 497,390	\$ 647,985	\$ 741,165
Ending Cash Flow Balance	\$ 824,216	\$ 983,250	\$ 1,392,133

<u>Projected</u>		
Projected September 2026	Projected October 2026	Projected November 2026
\$ 1,392,133	\$ 1,391,838	\$ 1,166,343
\$ -	\$ -	\$ -
\$ 575,000	\$ 950,000	\$ 2,500,000
\$ 575,000	\$ 950,000	\$ 2,500,000
\$ 43,575	\$ 43,575	\$ 43,575
\$ 13,320	\$ 13,320	\$ 13,320
\$ 518,400	\$ 1,118,600	\$ 330,850
\$ 575,295	\$ 1,175,495	\$ 387,745
\$ 1,391,838	\$ 1,166,343	\$ 3,278,598

ACTUAL Tourism Cash on HAND vs. INVESTED:			
Tourism CASH ON HAND	\$ 486,438	\$ 743,953	\$ 851,902
Tourism CASH INVESTED (ICS Reserve)	\$ 337,778	\$ 239,297	\$ 540,231
Total Tourism Cash Balance	\$ 824,216	\$ 983,250	\$ 1,392,133

<u>Projected</u>		
\$ 300,000	\$ 300,000	\$ 1,778,598
\$ 1,091,838	\$ 866,343	\$ 1,500,000
\$ 1,391,838	\$ 1,166,343	\$ 3,278,598

WARREN COUNTY TREASURER

Christine V. Norton

County Treasurer

Occupancy Tax Committee Meeting YoY As of 8/31/2026

TOTAL RECEIPTS

2026 Revenue Collected Through 8/31/2026	\$	3,060,974.24
Unallocated VRBO - Q1 & Q2	\$	3,590.86
Adjusted 2026 Revenue through 8/31/2026	\$	3,064,565.10

2025 Revenue Collected Through 8/31/2025	\$	2,889,540.72
Increase/Decrease from 2025	\$	<u>175,024.38</u>

Percent Change: 6.1%

HOTEL MOTEL & RESORT

2026 Revenue Collected Through 8/31/2026	\$	2,599,990.47
2025 Revenue Collected Through 8/31/2025	\$	2,627,592.57
Increase/Decrease from 2025	\$	<u>(27,602.10)</u>

Percent Change: -1.1%

SHORT TERM RENTALS

2026 Revenue Collected Through 8/31/2026	\$	460,983.77
2025 Revenue Collected Through 8/31/2025	\$	261,948.15
Increase/Decrease from 2025	\$	<u>199,035.62</u>

Percent Change: 76.0%

**Note: This document reports dollars received during the specified time period, which may not coincide with actual stay dates.*

*** Note: Effective 1/1/2026 STR filing cycles were transitioned from Annual Calendar to Quarterly Calendar. As a result, we are realizing STR receipts earlier in the year. Thus the appearance of large growth YoY in the STR sector.*

2025 Municipal Reporting Summary Report as of 09/09/2026

Municipality	Beginning Balance	County Funding To Date	Expensed To Date	Balance To Date	Expense Count	Last Expense Entered On	Days Since Last Expense	Ineligible Expense To Date	Ending Year Balance
Municipality - Bolton	395,316.48	448,921.53	420,512.27	423,725.74	49	02/12/2026	209	0.00	423,725.74
Municipality - Chestertown	134,586.54	86,254.77	116,322.62	104,518.69	18	01/13/2026	239	0.00	104,518.69
Municipality - Glens Falls	31,120.64	91,919.57	36,100.00	86,940.21	2	03/03/2026	190	0.00	86,940.21
Municipality - Hague	169,979.48	84,152.64	64,853.43	189,278.69	11	01/13/2026	239	0.00	189,278.69
Municipality - Horicon	68,481.86	69,745.90	50,115.86	88,111.90	10	01/20/2026	232	0.00	88,111.90
Municipality - Johnsburg	167,544.03	99,041.05	59,931.64	206,653.44	21	02/13/2026	208	0.00	206,653.44
Municipality - Lake George Joint Report	-6,425.31	300,000.00	84,064.23	209,510.46	4	12/23/2025	260	0.00	209,510.46
Municipality - Lake George Town	383,359.54	485,774.20	367,330.08	501,803.66	30	02/05/2026	216	0.00	501,803.66
Municipality - Lake George Village	374,284.82	329,749.23	295,429.00	408,605.05	52	02/27/2026	194	0.00	408,605.05
Municipality - Lake Luzerne	69,863.35	82,370.33	51,435.65	100,798.03	16	02/13/2026	208	0.00	100,798.03
Municipality - Queensbury	332,923.23	359,147.72	279,552.13	412,518.82	50	02/23/2026	198	0.00	412,518.82
Municipality - Stony Creek	56,481.71	57,121.47	55,257.97	58,345.21	20	01/20/2026	232	0.00	58,345.21
Municipality - Thurman	87,818.55	56,474.07	46,926.76	97,365.86	11	02/12/2026	209	0.00	97,365.86
Municipality - Warrensburg	74,138.95	74,925.15	32,978.45	116,085.65	5	02/24/2026	197	0.00	116,085.65
	2,339,473.87	2,625,597.63	1,960,810.09	3,004,261.41				0.00	3,004,261.41

2026 Municipal Reporting Summary Report as of 09/09/2026

Municipality	Beginning Balance	County Funding To Date	Expensed To Date	Balance To Date	Expense Count	Last Expense Entered On	Days Since Last Expense	Ineligible Expense To Date	Ending Year Balance
Municipality - Bolton	423,725.74	473,890.99	0.00	897,616.73	0		0	0.00	0.00
Municipality - Chestertown	104,518.69	48,649.52	0.00	153,168.21	0		0	0.00	0.00
Municipality - Glens Falls	86,940.21	62,773.14	0.00	149,713.35	0		0	0.00	0.00
Municipality - Hague	189,278.69	48,653.07	78,275.49	159,656.27	11	08/05/2026	35	0.00	0.00
Municipality - Horicon	88,111.90	40,431.25	17,900.00	110,643.15	3	08/13/2026	27	0.00	0.00
Municipality - Johnsburg	206,653.44	64,327.72	65,498.00	205,483.16	14	07/15/2026	56	0.00	0.00
Municipality - Lake George Joint Report	209,510.46	150,000.00	15,305.00	344,205.46	3	08/19/2026	21	0.00	0.00
Municipality - Lake George Town	501,803.66	454,667.94	270,770.00	685,701.60	17	09/09/2026	0	0.00	0.00
Municipality - Lake George Village	408,605.05	329,349.91	0.00	737,954.96	0		0	0.00	0.00
Municipality - Lake Luzerne	100,798.03	50,721.92	44,137.25	107,382.70	8	09/03/2026	6	0.00	0.00
Municipality - Queensbury	412,518.82	312,794.78	0.00	725,313.60	0		0	0.00	0.00
Municipality - Stony Creek	58,345.21	29,814.52	30,925.00	57,234.73	7	05/01/2026	131	0.00	0.00
Municipality - Thurman	97,365.86	27,328.12	10,468.00	114,225.98	5	09/02/2026	7	0.00	0.00
Municipality - Warrensburg	116,085.65	48,511.10	15,769.54	148,827.21	3	09/01/2026	8	0.00	0.00
	3,004,261.41	2,141,913.98	549,048.28	4,597,127.11				0.00	0.00